

FIG. 1A

FIG. 1B

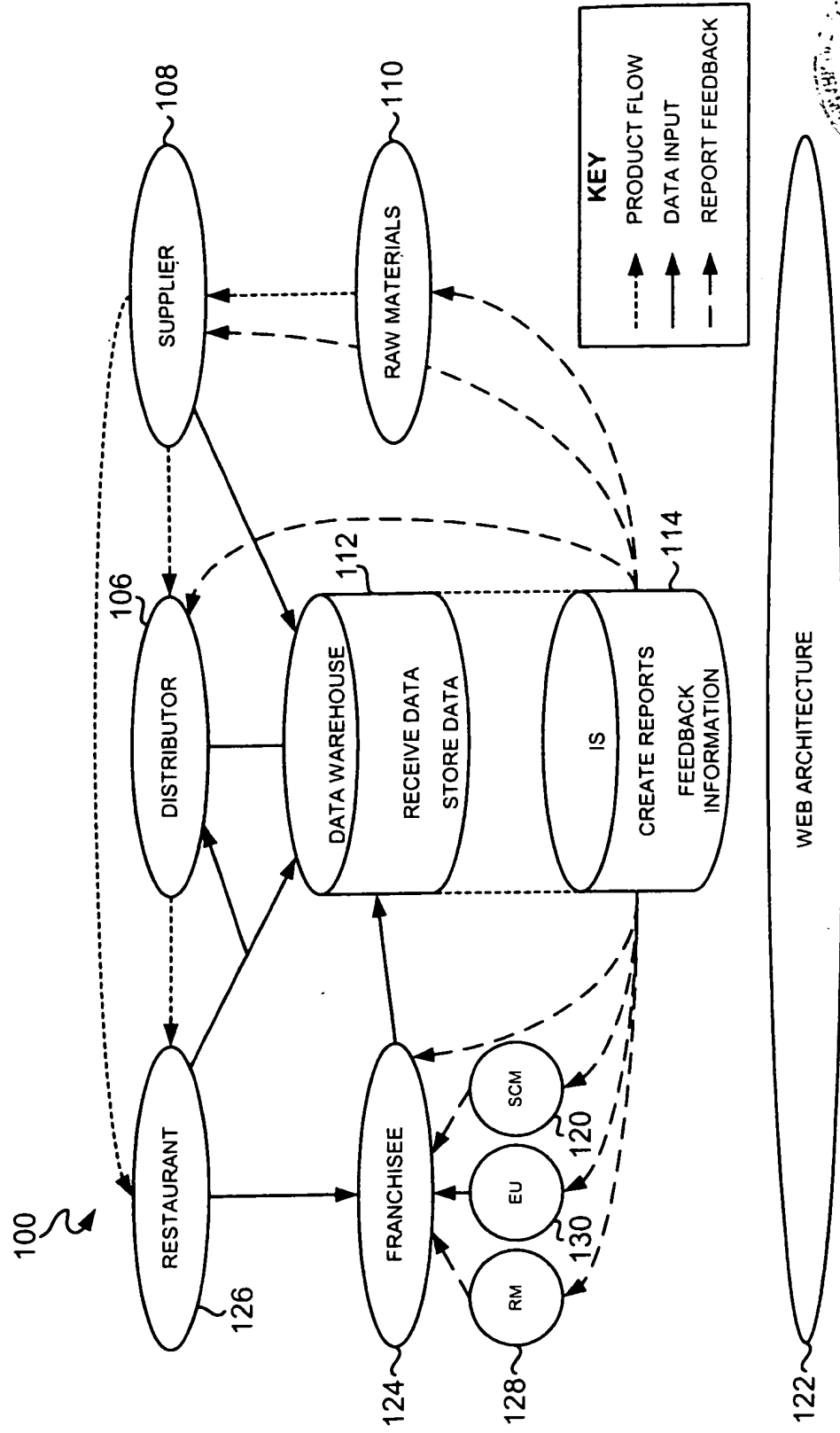


FIG. 1B

230

DEFINING A PLURALITY OF DATA TYPES EACH INCLUDING
PARAMETERS

232

RECEIVING DATA FROM A PLURALITY OF POINT OF SALE
OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF GOODS SOLD BY THE POINT OF
SALE OUTLETS

234

VERIFYING A FORMAT OF THE DATA AGAINST THE PARAMETERS
OF THE DEFINED DATA TYPES

236

CORRECTING ANY DISCREPANCIES BETWEEN THE FORMAT OF
THE DATA AND THE PARAMETERS OF THE DEFINED DATA TYPES
FOR FACILITATING AN ANALYSIS OF THE DATA

238

FIG. 2

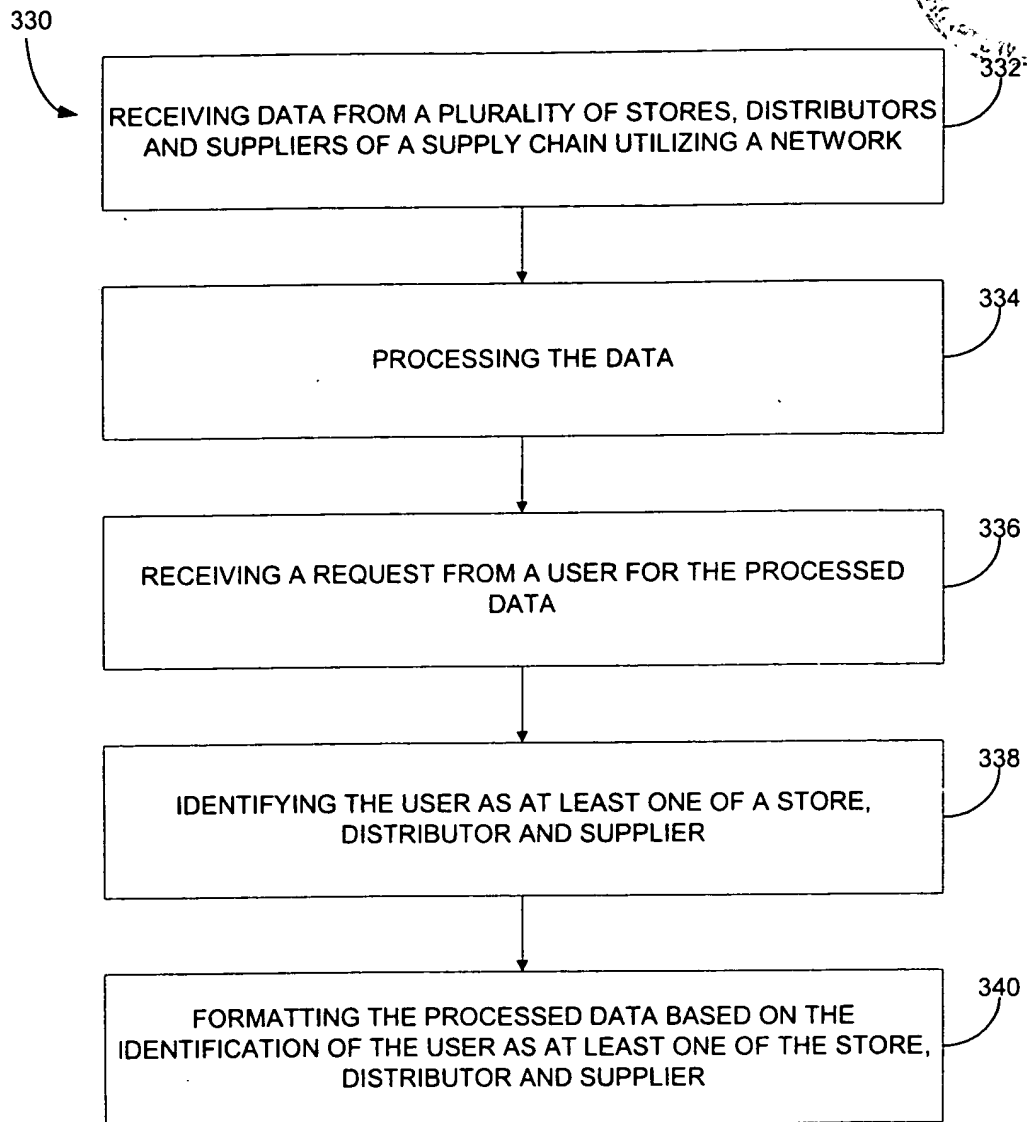


FIG. 3

530

RECEIVING DATA FROM A PLURALITY OF RESTAURANTS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO
THE SALE OF GOODS BY THE RESTAURANTS

532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING A PLURALITY OF GOODS

534

TRANSMITTING THE ELECTRONIC ORDER FORM TO AT LEAST
ONE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

536

TRACKING INFORMATION RELATING TO AT LEAST ONE OF SAID
STEPS FOR MANAGING THE SUPPLY CHAIN BY THE RESTAURANT

538

FIG. 5

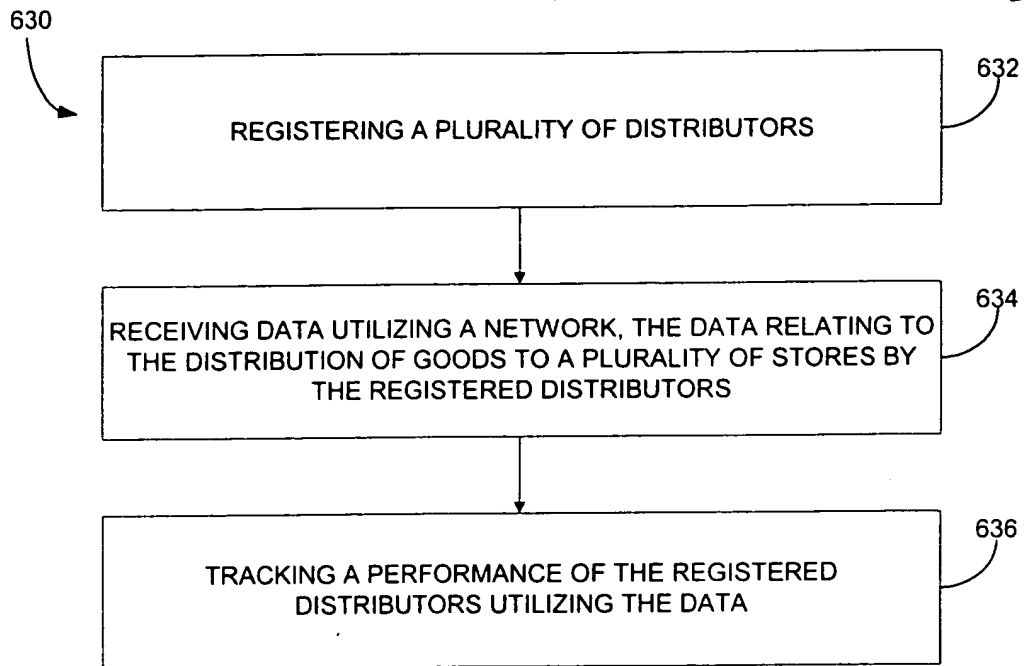


FIG. 6

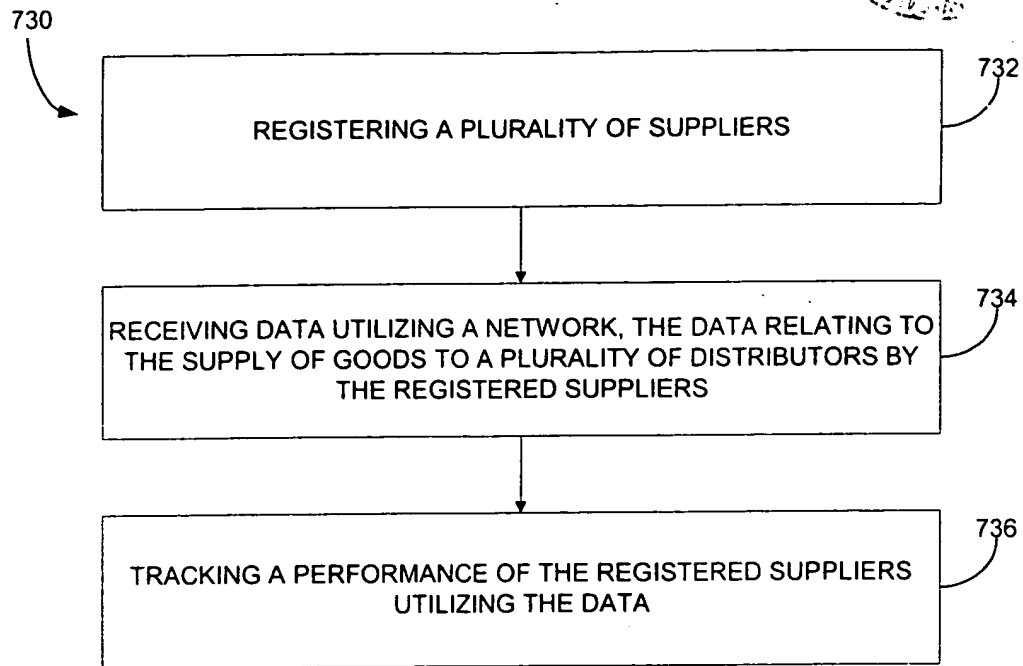


FIG. 7

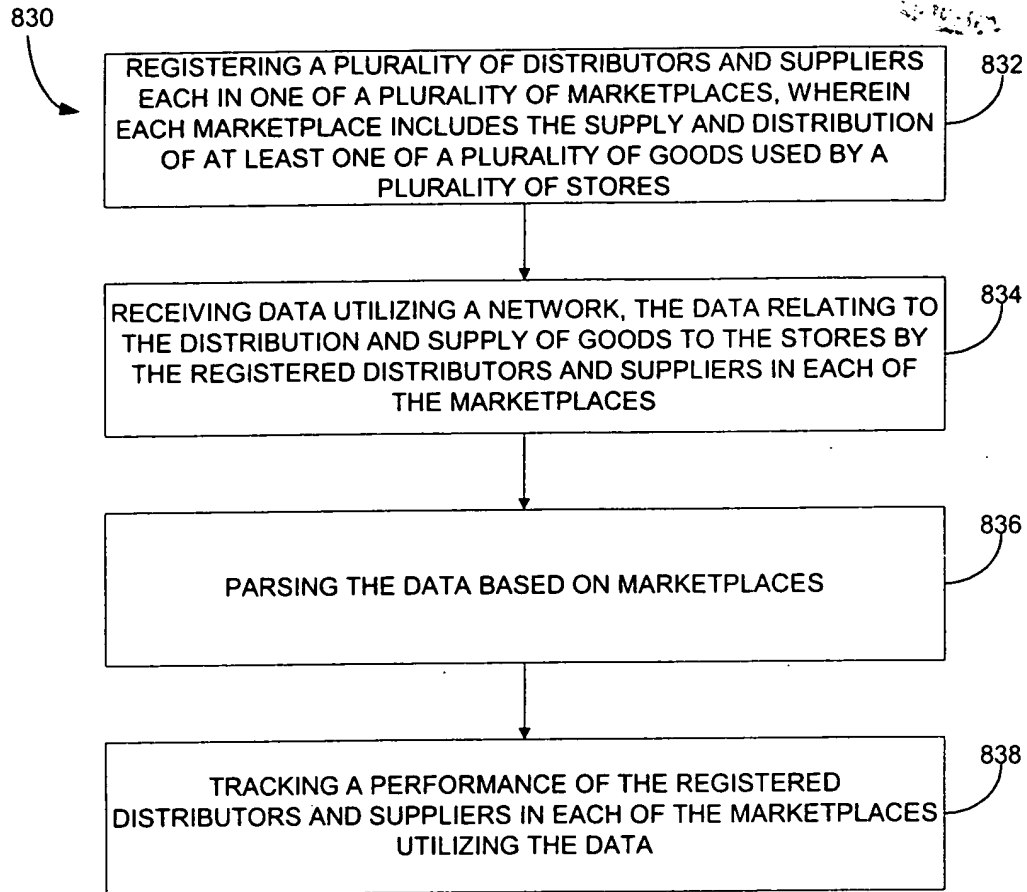


FIG. 8

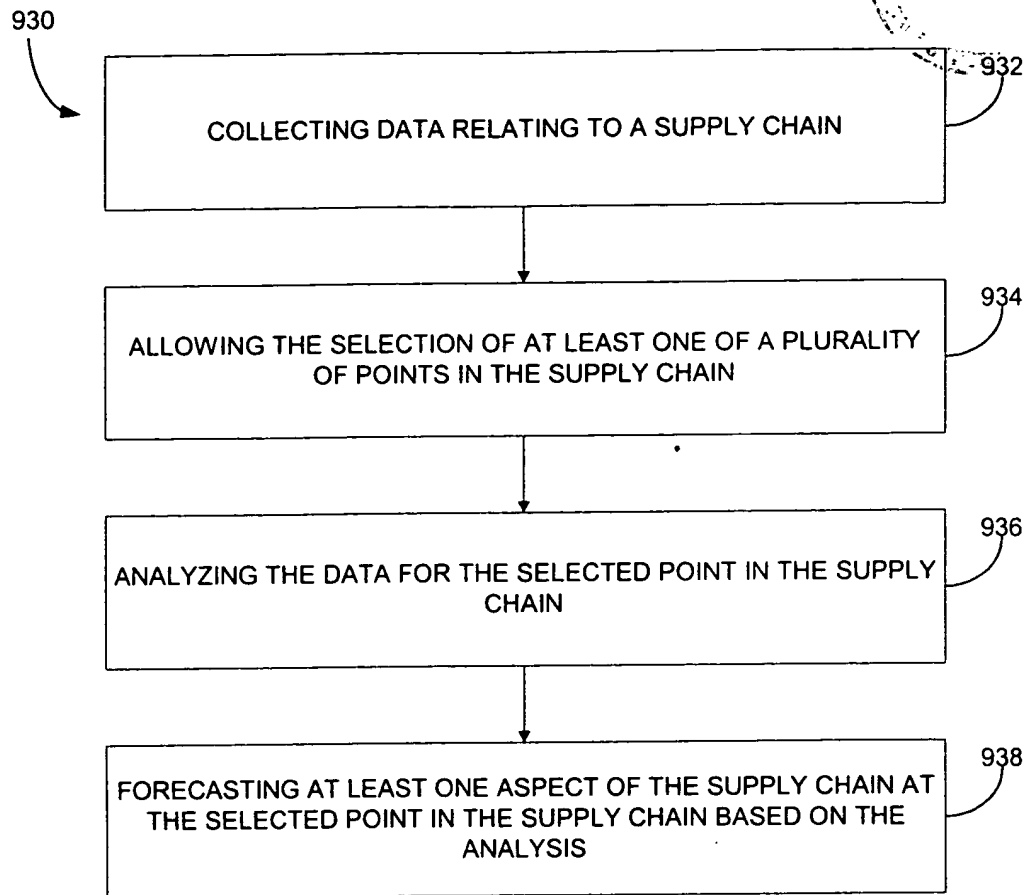


FIG. 9

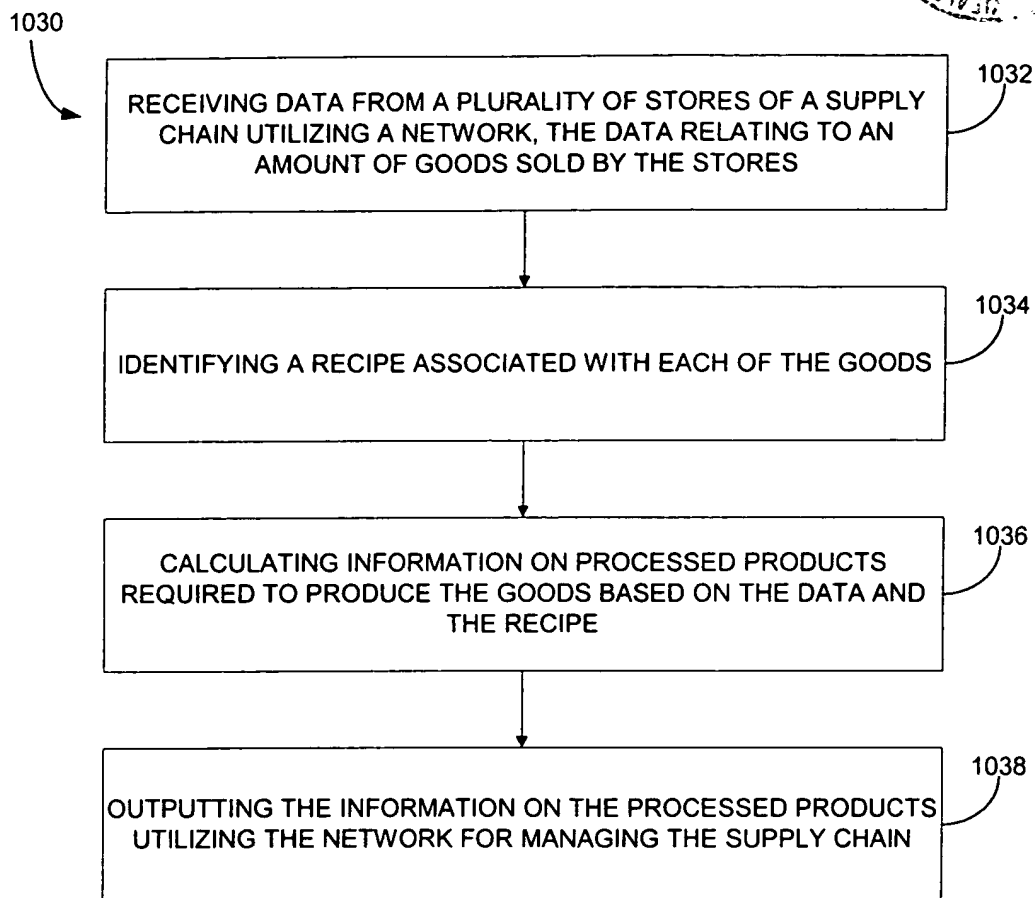


FIG. 10

1130

FORECASTING AT LEAST ONE ASPECT OF A SUPPLY CHAIN
BASED ON A FIRST SET OF DATA COLLECTED FROM A PLURALITY
OF STORES OF THE SUPPLY CHAIN UTILIZING A NETWORK, THE
FIRST SET OF DATA RELATING TO AN AMOUNT OF GOODS SOLD
BY THE STORES

1132

COLLECTING A SECOND SET OF REAL-TIME DATA FROM THE
STORES UTILIZING THE NETWORK, THE SECOND SET OF REAL-
TIME DATA RELATING TO THE AMOUNT OF GOODS SOLD BY THE
STORES

1134

COMPARING THE SECOND SET OF REAL-TIME DATA AGAINST THE
FORECASTING

1136

FEEDING BACK RESULTS OF THE COMPARISON FOR
FACILITATING SUPPLY CHAIN MANAGEMENT

1138

FIG. 11

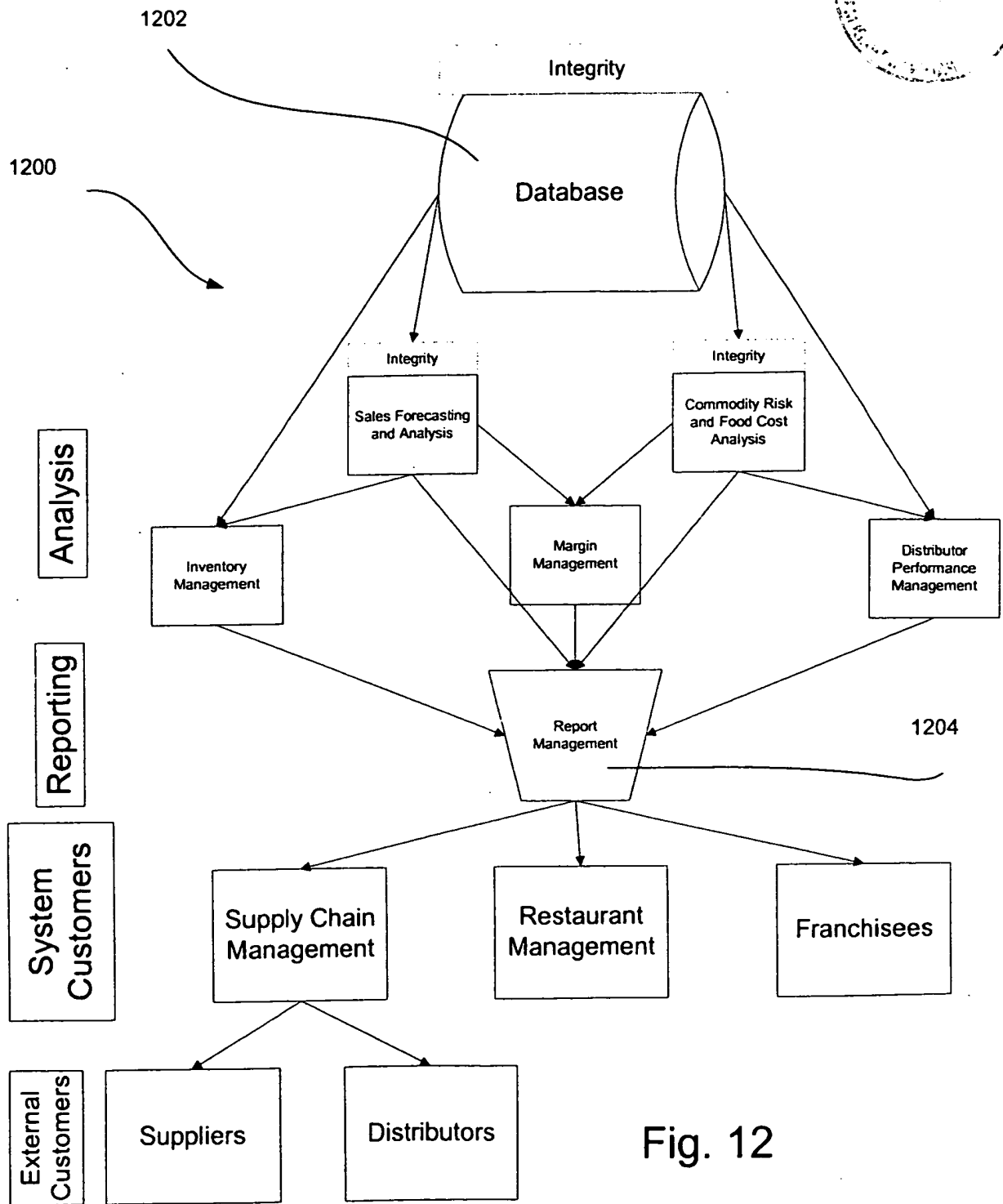


Fig. 12

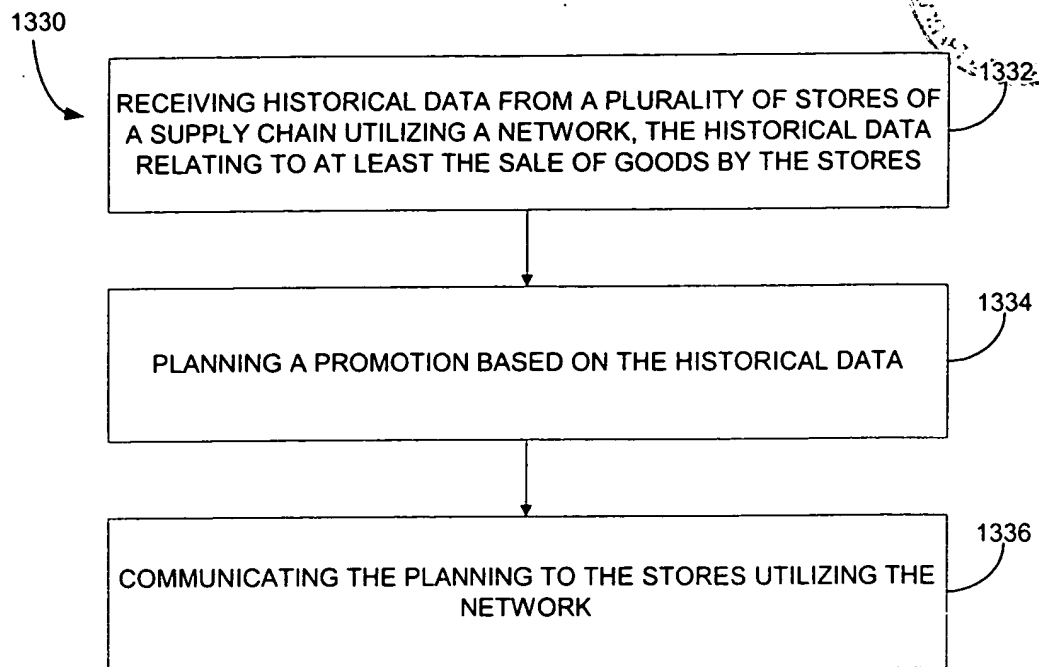


FIG. 13

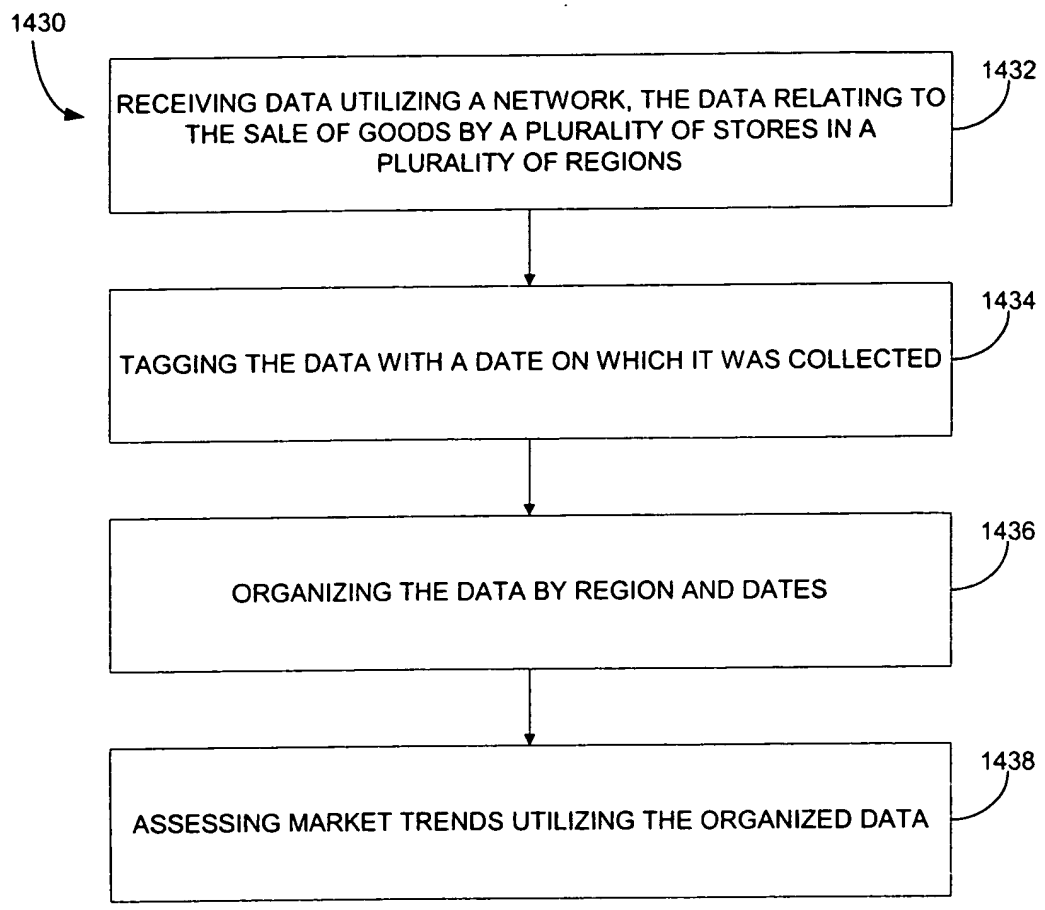


FIG. 14

FIG. 14

1530

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO AN
AMOUNT OF GOODS SOLD BY THE STORES

1532

COLLECTING INFORMATION RELATING TO A PLURALITY OF
VARIABLES SELECTED FROM THE GROUP CONSISTING OF
WEATHER, COMPETITOR ACTIVITY, AND A MARKETING
CALENDAR

1534

PROCESSING THE DATA BASED ON THE INFORMATION RELATING
TO THE VARIABLES

1536

GENERATING A FORECAST OF SALES BASED ON THE
PROCESSING

1538

FIG. 15

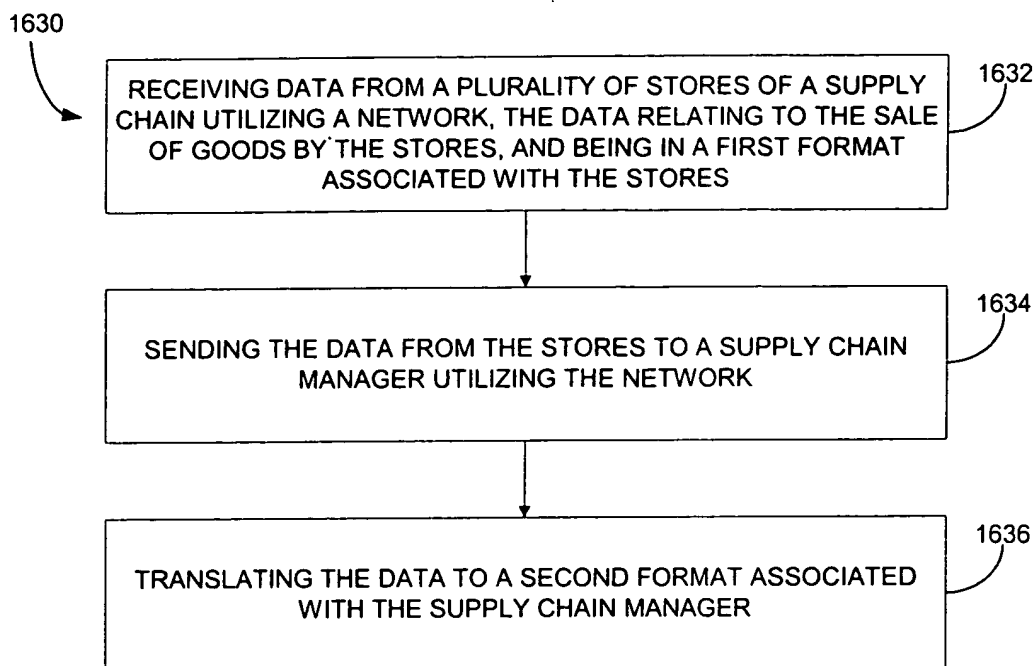


FIG. 16

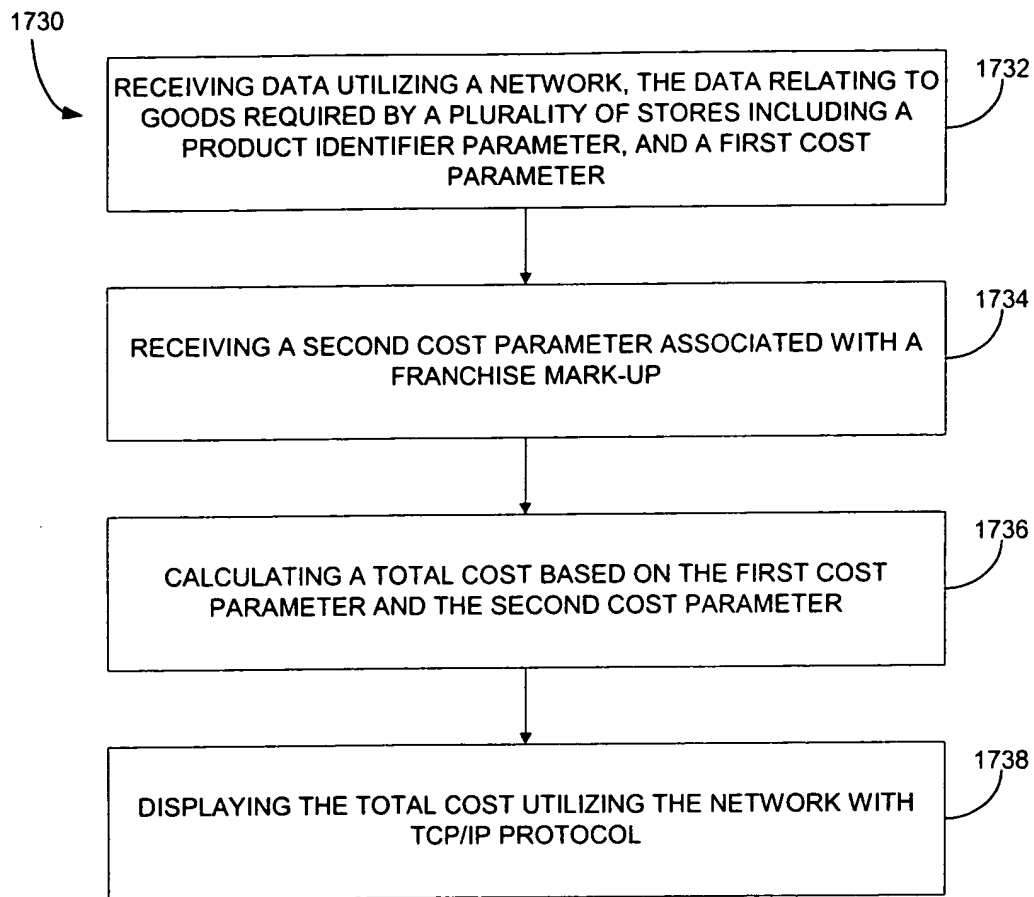


FIG. 17

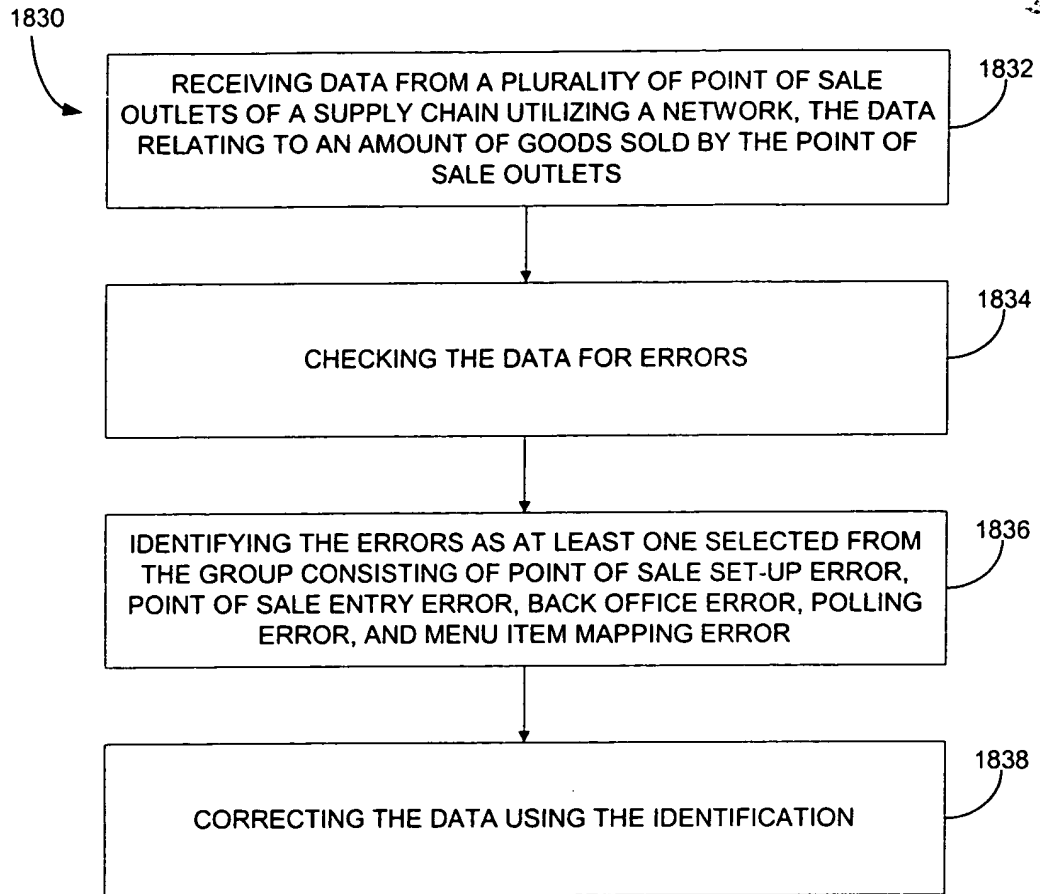


FIG. 18

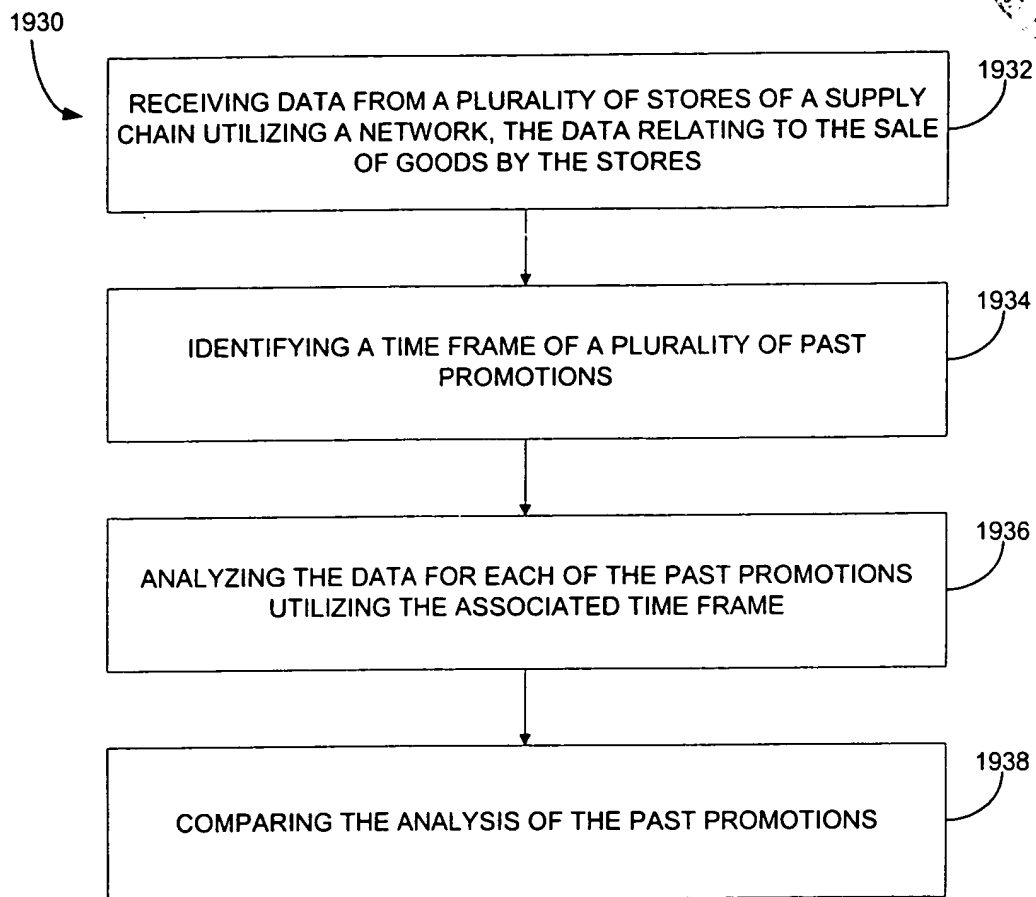


FIG. 19

FIG. 20

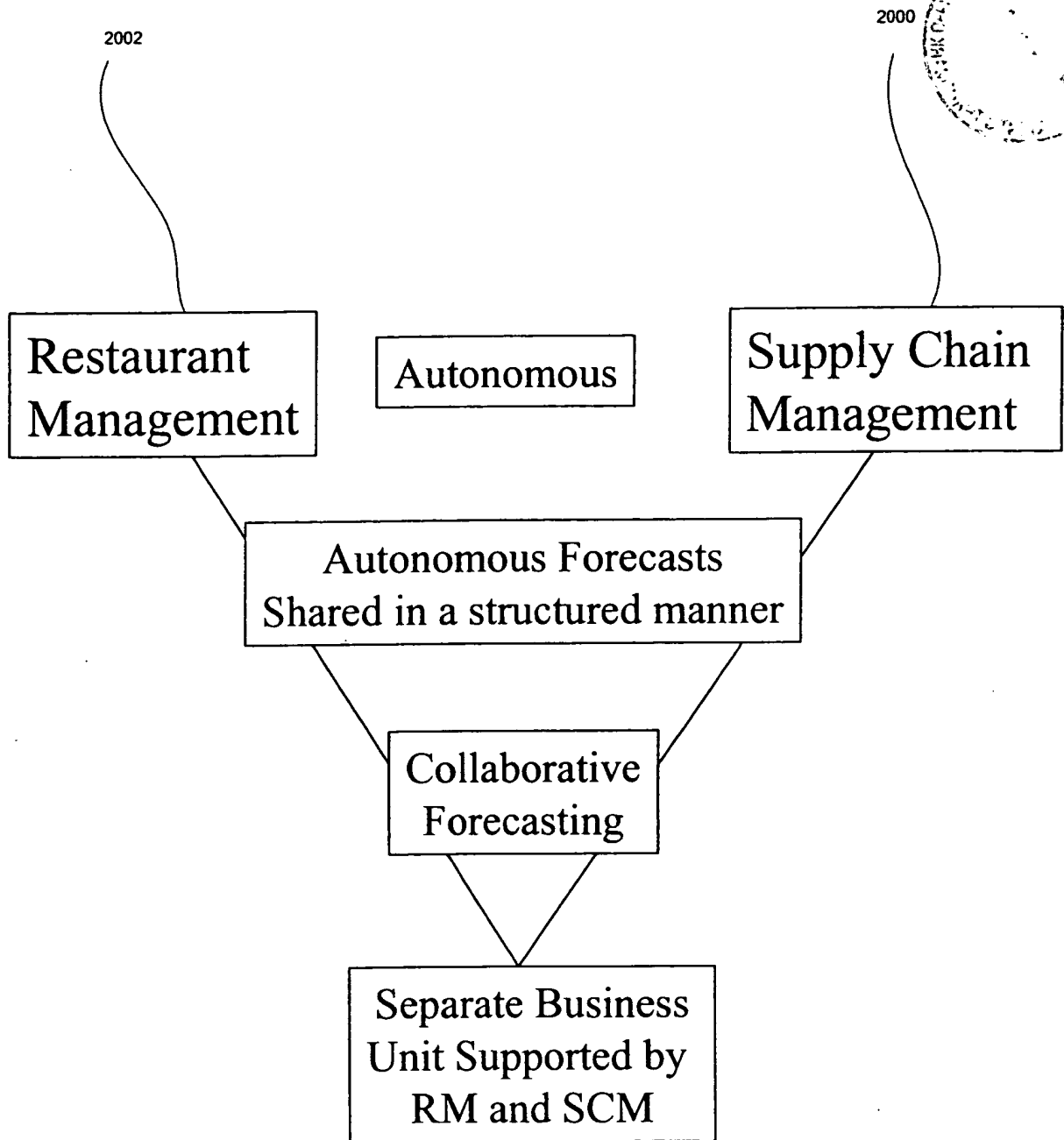
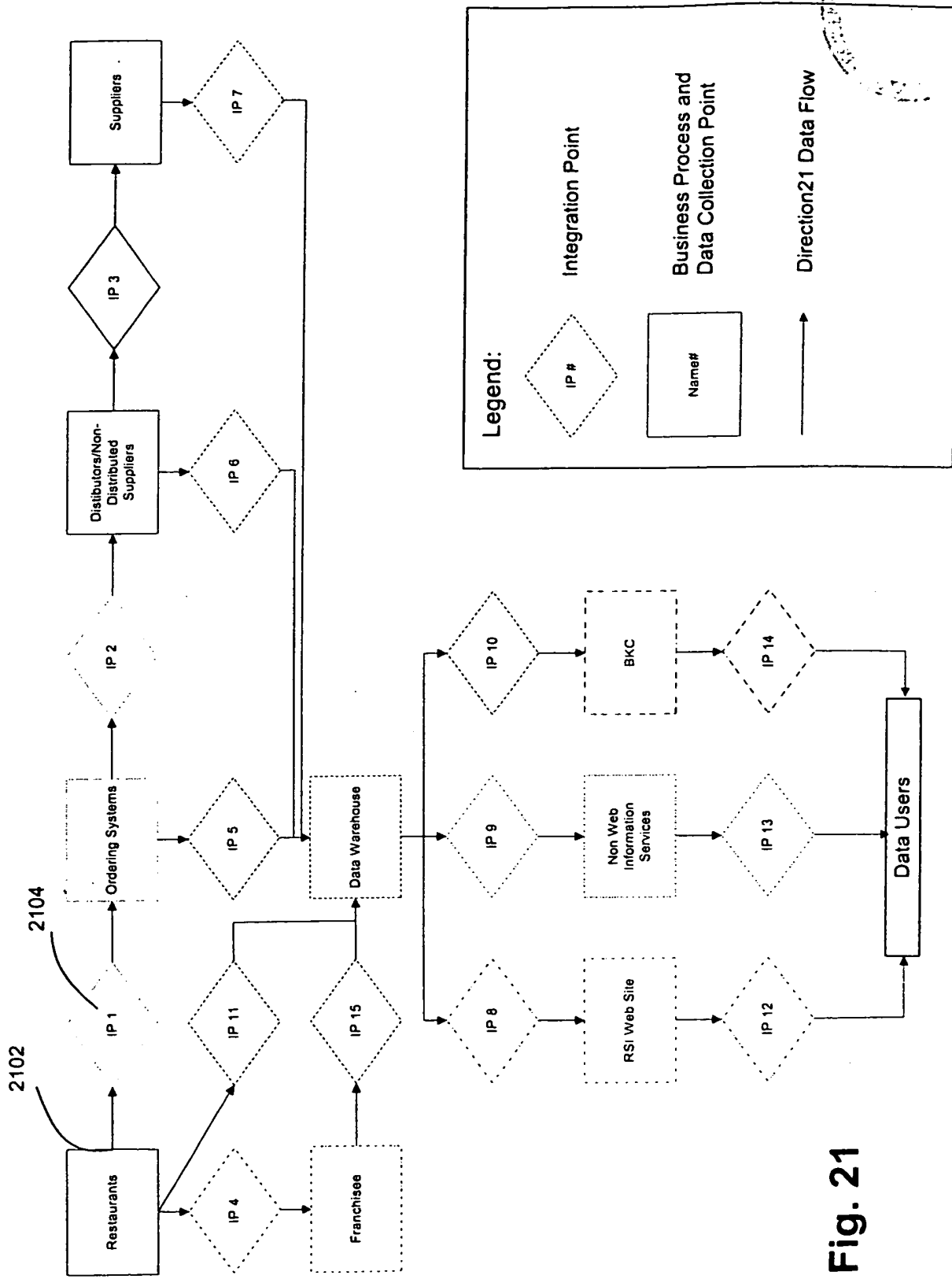


Fig. 20



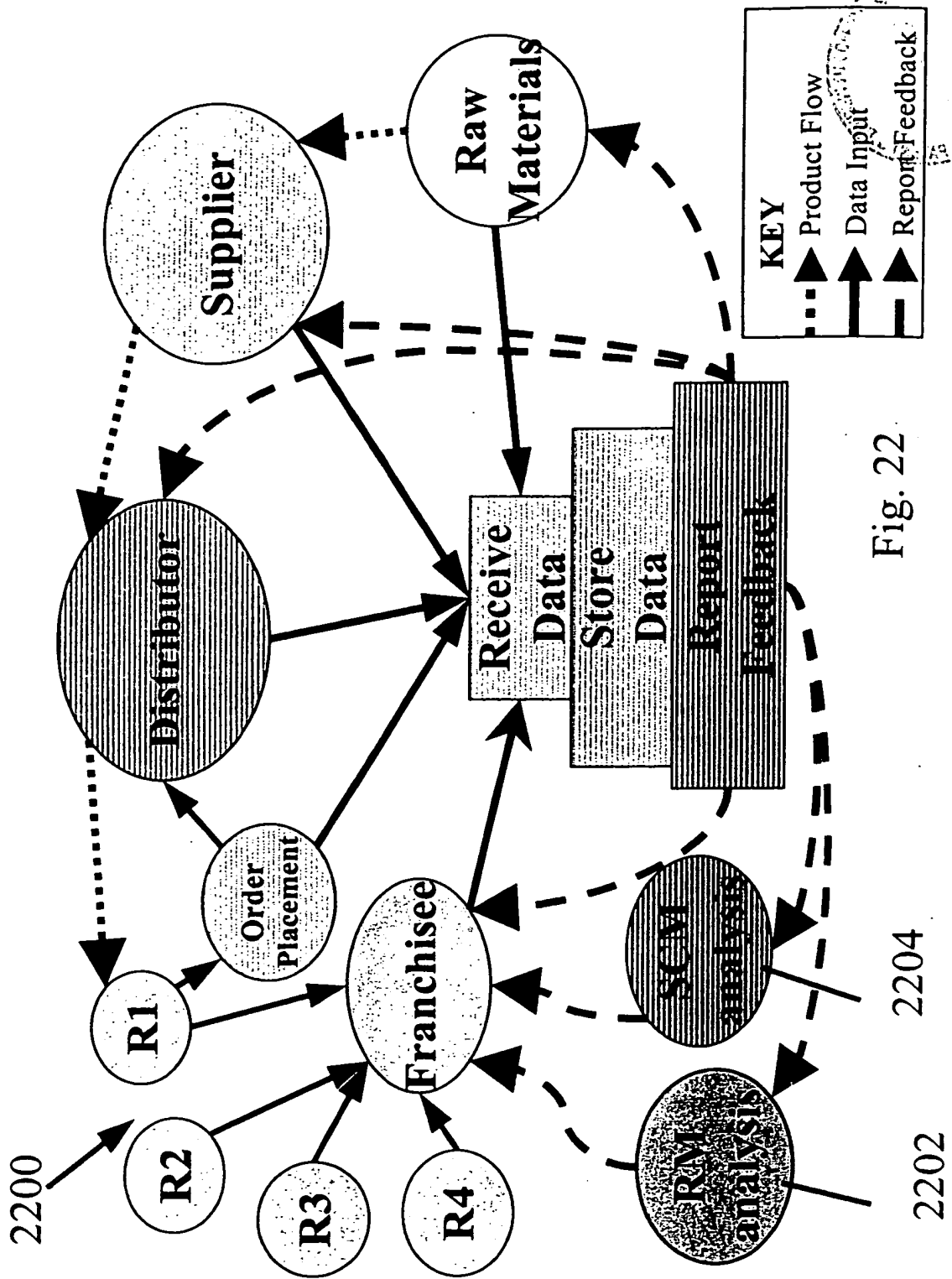


Fig. 22

2330

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA INCLUDING FIRST INFORMATION RELATING TO AN AMOUNT OF PROCESSED PRODUCT DISTRIBUTED TO THE STORES AND SECOND INFORMATION RELATING TO THE SALE OF FINISHED PRODUCT BY THE STORES

2332



SENDING THE DATA FROM THE STORES TO A SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

2334



DETERMINING A PERCENTAGE OF COST ATTRIBUTABLE TO THE PROCESSED PRODUCT USING THE FIRST INFORMATION AND THE SECOND INFORMATION FOR USE AT THE SUPPLY CHAIN MANAGER

2336

FIG. 23

FIG. 23

FIG. 24

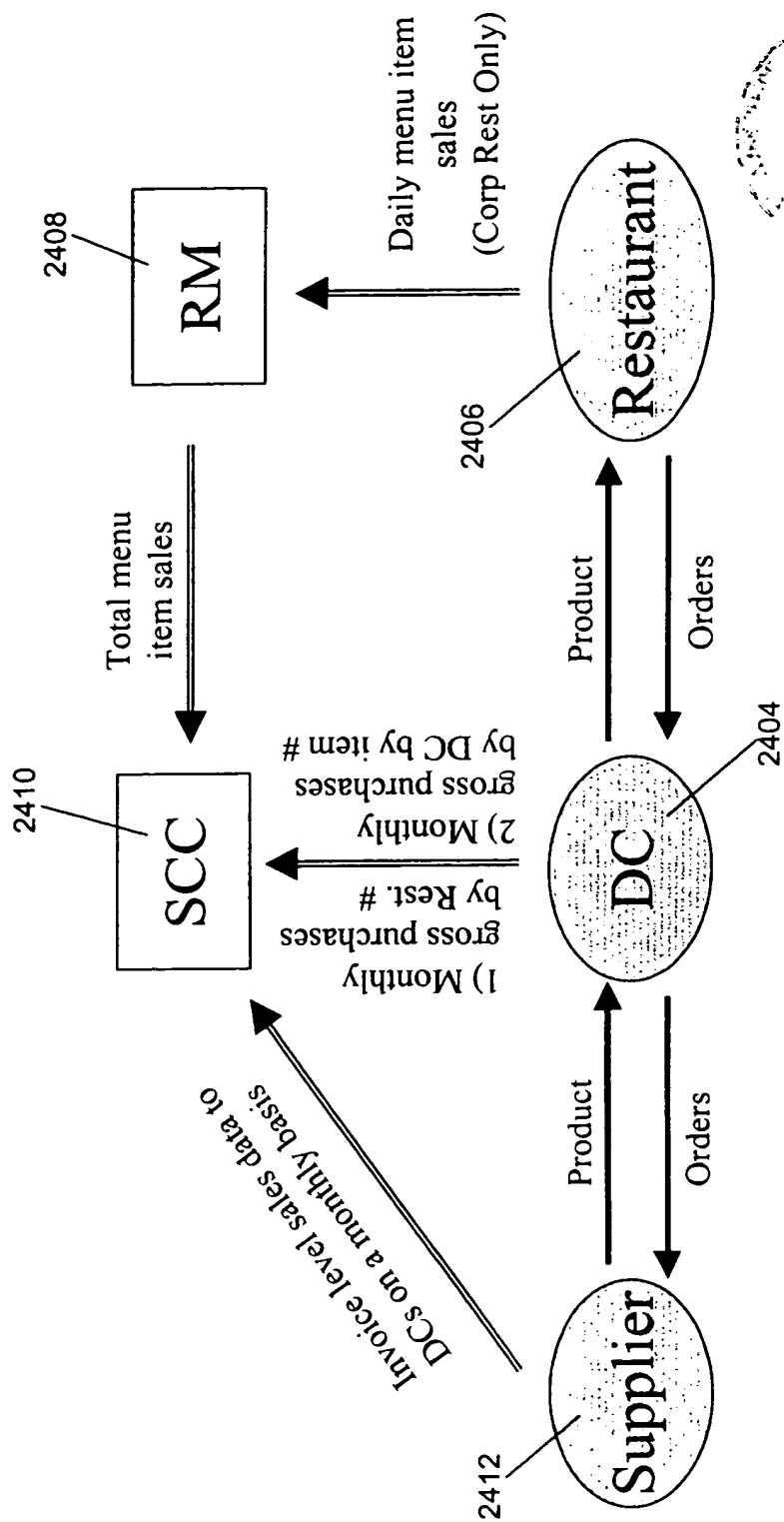


FIG. 25

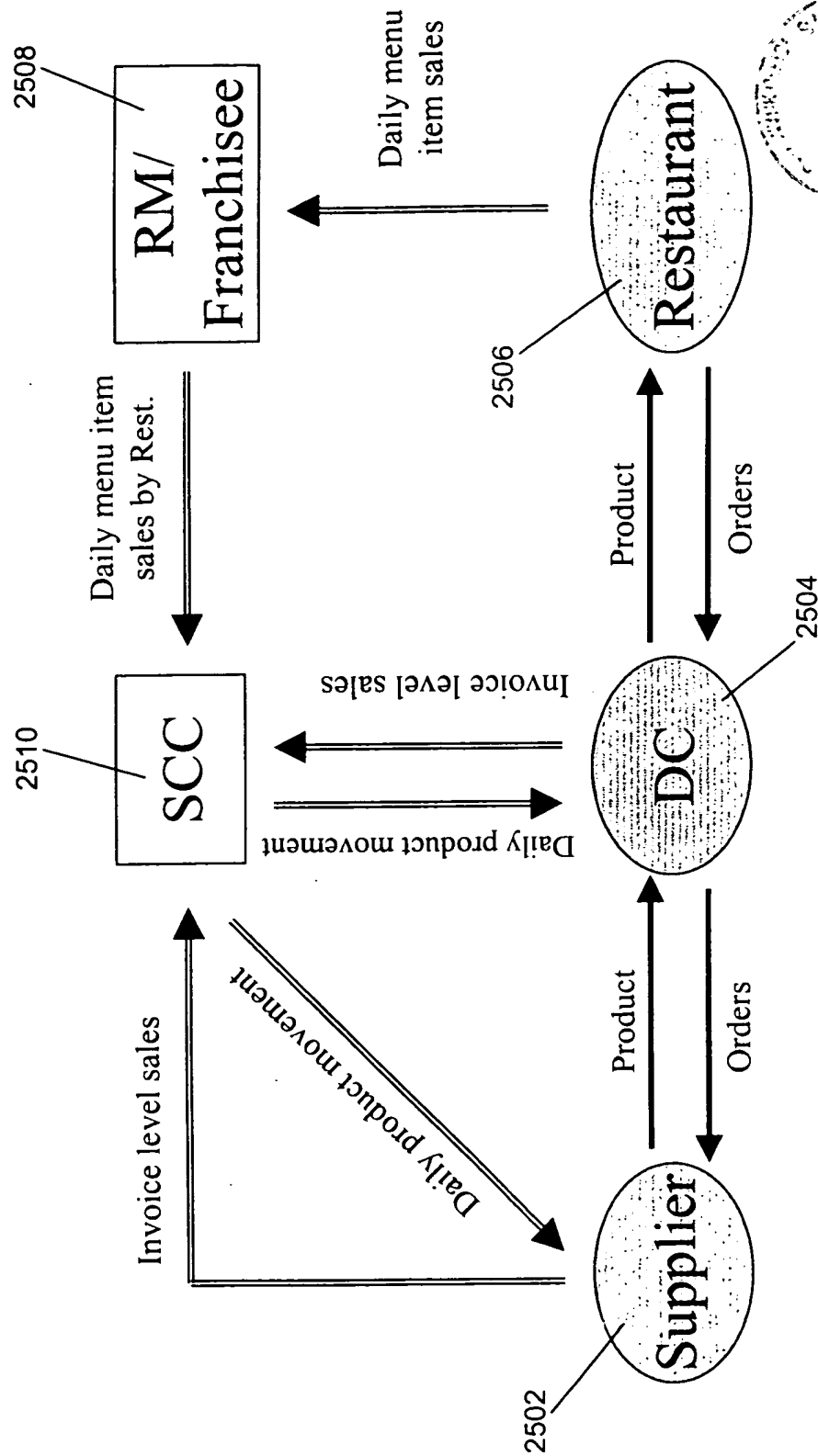


FIG. 26

FIG. 26

Sales Forecast Worksheet - System																
Week	History										Forecast					
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4
GRP's																
Nin'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																
Seasonality Index																
Sales History/Forecast Total (\$/store)																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWVM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc...																

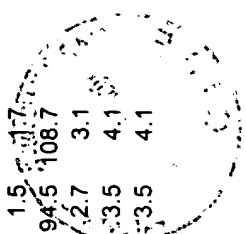


FIG. 27

FIG. 27

2700



Promotional Monitor - System & Regional

		History				Week #1						
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200
Menu Item Sales for Key Products(units/restaurant/week)												
Category	Segment											
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209
Total		1,309										
Variance from Expected (Highlighted Areas are Outside of Expected Range)												
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%

2702



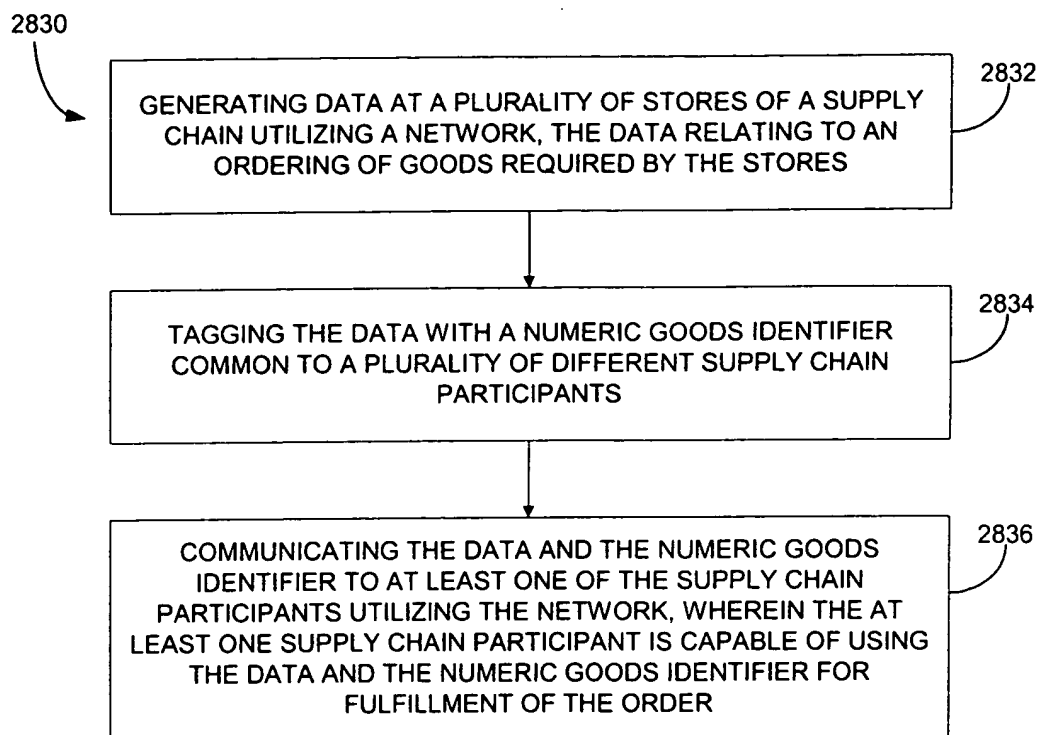


FIG. 28

FIG. 28

2930

RECEIVING DATA FROM A PLURALITY OF STORES, DISTRIBUTORS
AND SUPPLIERS OF A SUPPLY CHAIN UTILIZING A NETWORK

2932

SAMPLING THE DATA

2934

GENERATING SUPPLY CHAIN STATISTICS BASED ON THE
SAMPLING

2936

UTILIZING THE SUPPLY CHAIN STATISTICS FOR AT LEAST ONE OF
DEMAND FORECASTING, ADVANCE PLANNING, AND VOLUME
TRACKING IN THE SUPPLY CHAIN

2938

FIG. 29

3100

Alliant - Monthly DC Data Feed Performance August 2000 Mock Report

Alliant
Average for all DC's

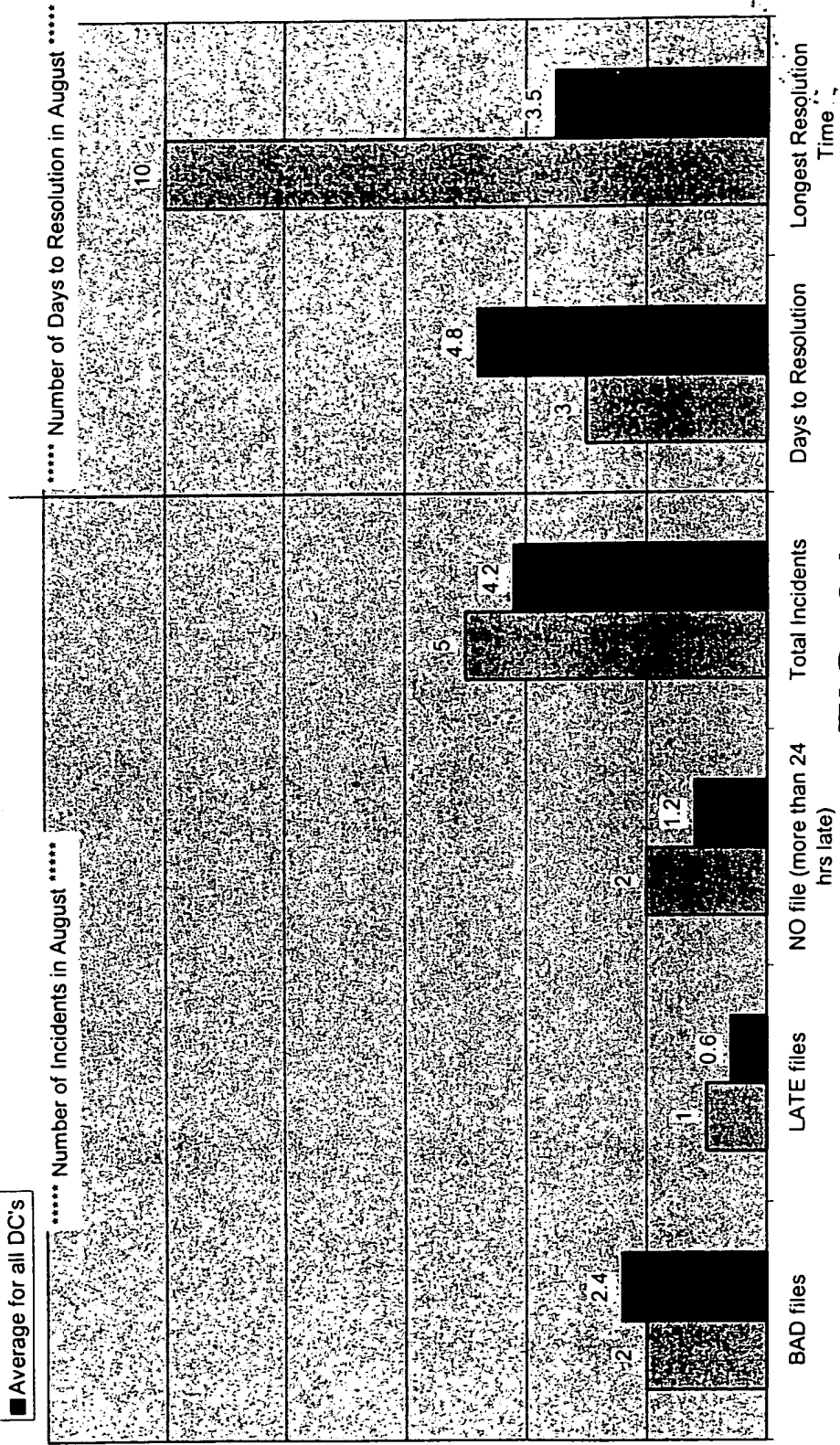


FIG. 31

3200 20 333430

3200



Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka			
Alliant Wixom	99.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29, Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			79.83%
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co			
PFD Supply	99.16%		
PFG Victoria	99.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.47%
Shamrock Commerce City		99.88%	85.5%
Shamrock Phoenix	99.81%	99.85%	
Sygma Harrisburg			
Sygma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	99.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time
DC Adherence to Lead-Time
Days Delivery Late
On-Time Delivery Percentage
Hours Delivery Late

4
95%
1.7
95%
0.93

Invoice, Payment and Pricing:

Days for Payment
Monthly FOB Variance
Monthly Freight Variance
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

Invoice Accuracy:

Invoice Fill Rate
PO Accepted Rate
Perfect Order Percentage

97.25%
99.00%
92.34%

Inventory Management:

Average Days On Hand

SKU #1
SKU #2

19
22

Max Days On Hand

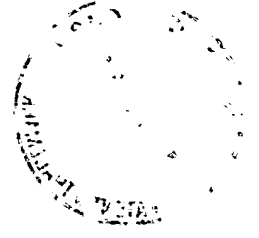
SKU #1
SKU #2

40
32

Monthly Carrying Cost

SKU #1
SKU #2
Average as % FOB

\$ 42,513
\$ 12,589
1.25%

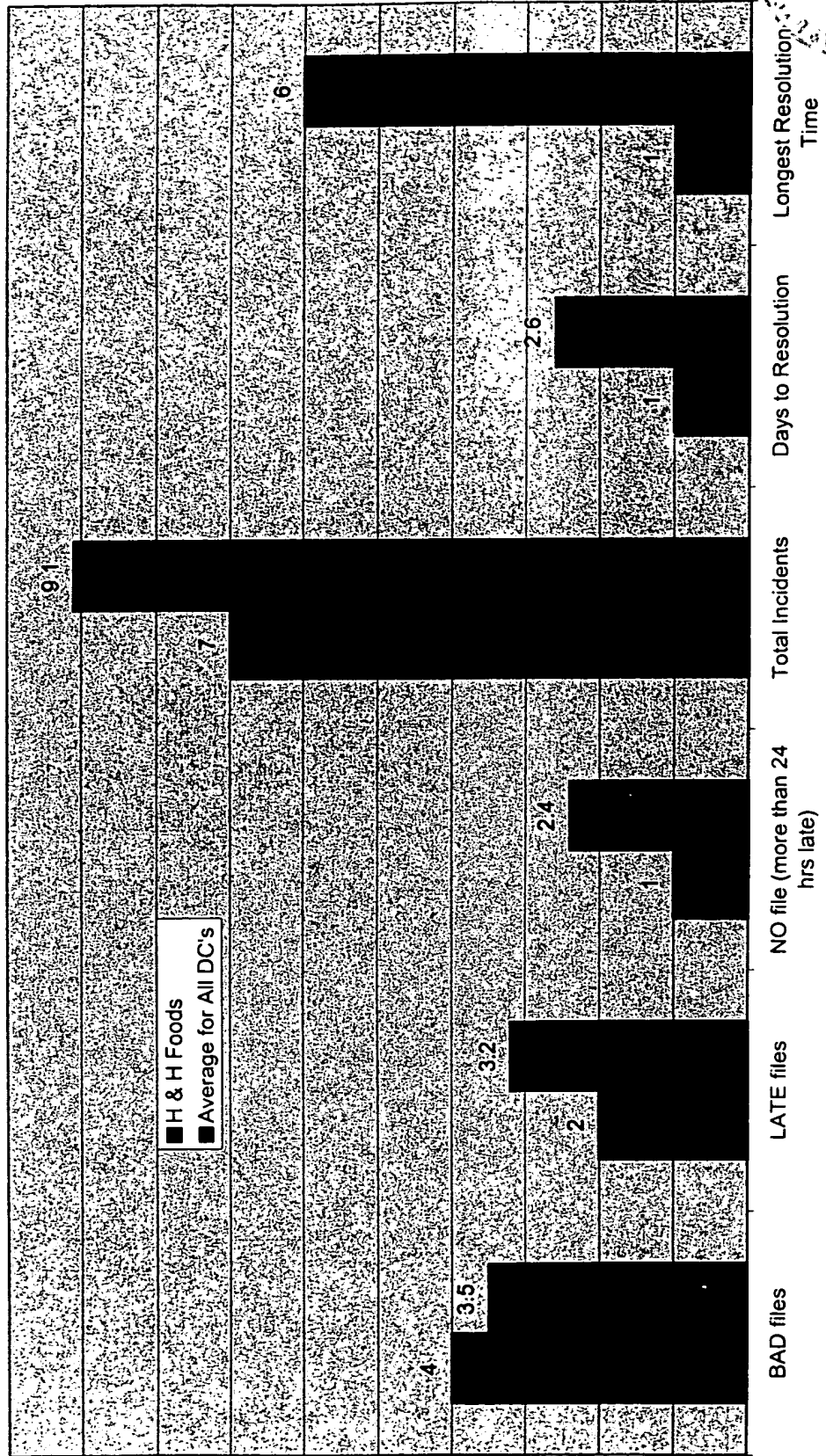


123456789101112131415161718192021222324252627282930313233343536373839404142434445464748495051525354555657585960616263646566676869707172737475767778798081828384858687888990919293949596979899100

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400



T 0 9 0 3 4 3 " 3 3 3 9 7 3 6 0



3500

FIG. 35

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-DAKE, INC.			
FORT-JAMES OPERATING COMPANY			
FRESH ADVANTAGE, INC.			
SILVER KING - MN - CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE-AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.



TEB3320" 33E3T363

3600



Mock Report/1

		FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index										
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92	
Actual		99.10	98.90							
Variance		0.59		0.30						
Good/(Bad)										
Total Dollar Purchases (in Millions) /2										
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83	
Actual		\$182.84	\$182.08							
Variance		\$1.14	\$0.65							
Good/(Bad)		0.6%	0.4%							

/1 Includes on food cost index items.
/2 Based on FY 99 Sales Volumes

FIG. 36



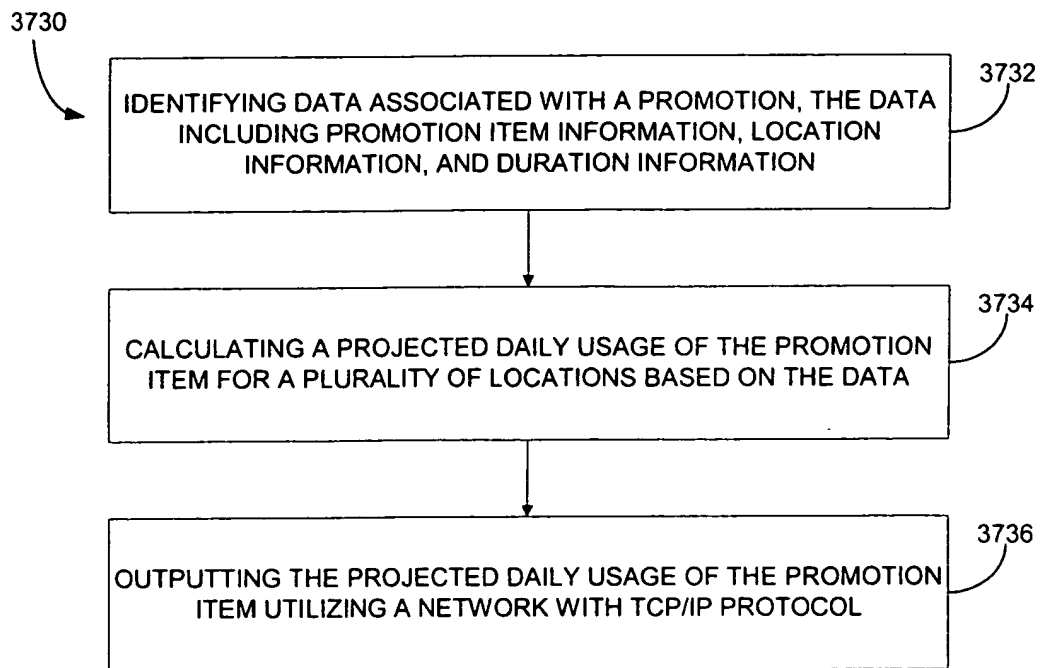


FIG. 37

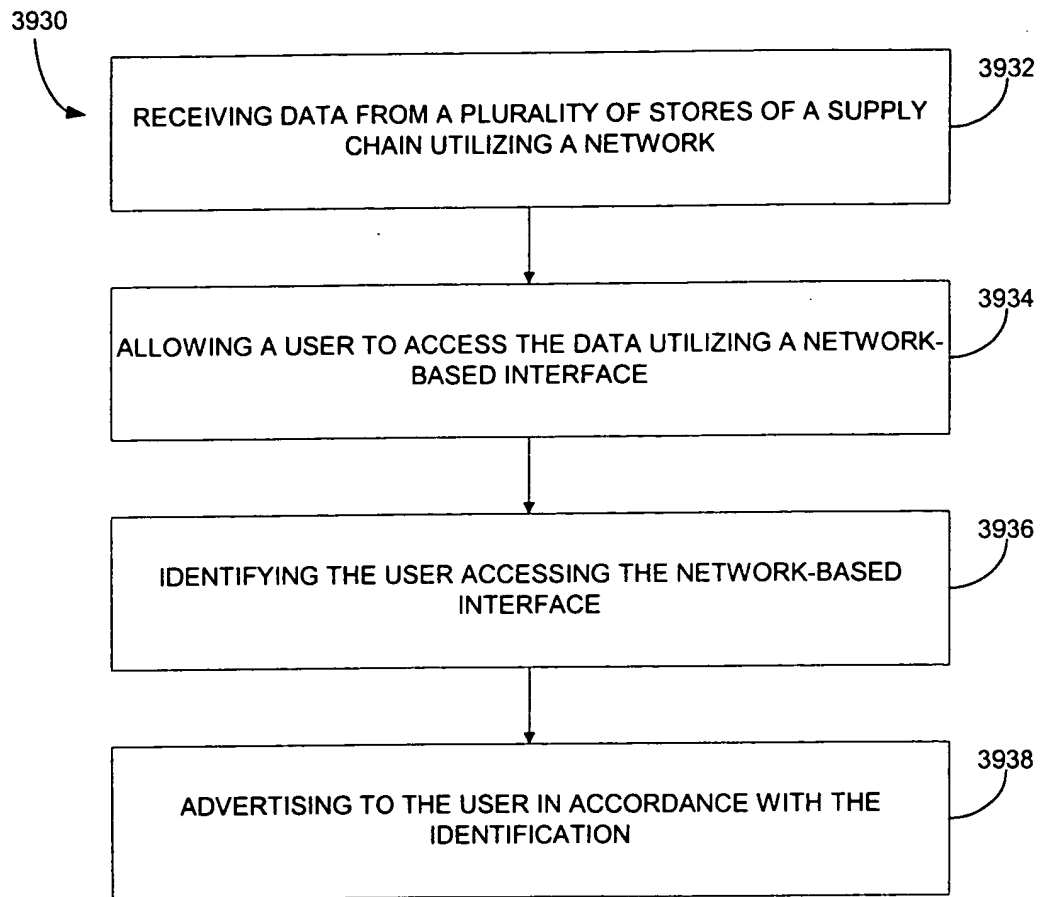


FIG. 39

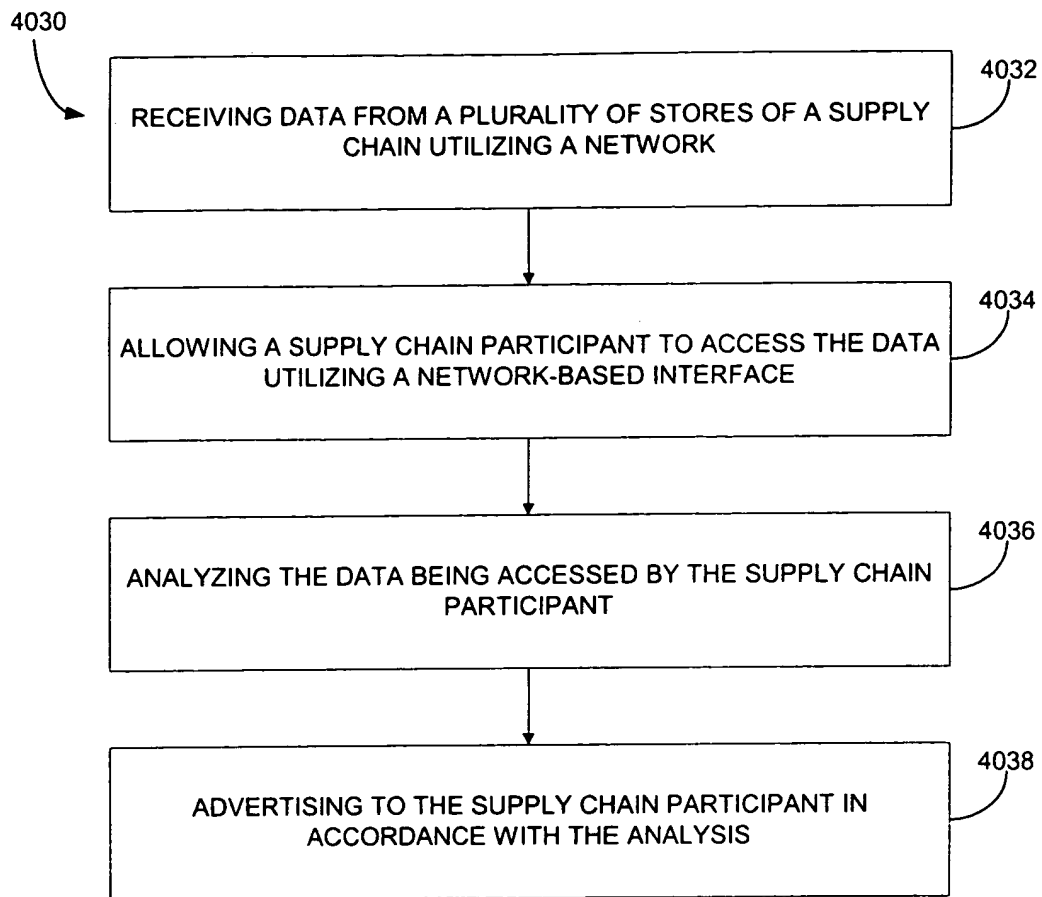


FIG. 40

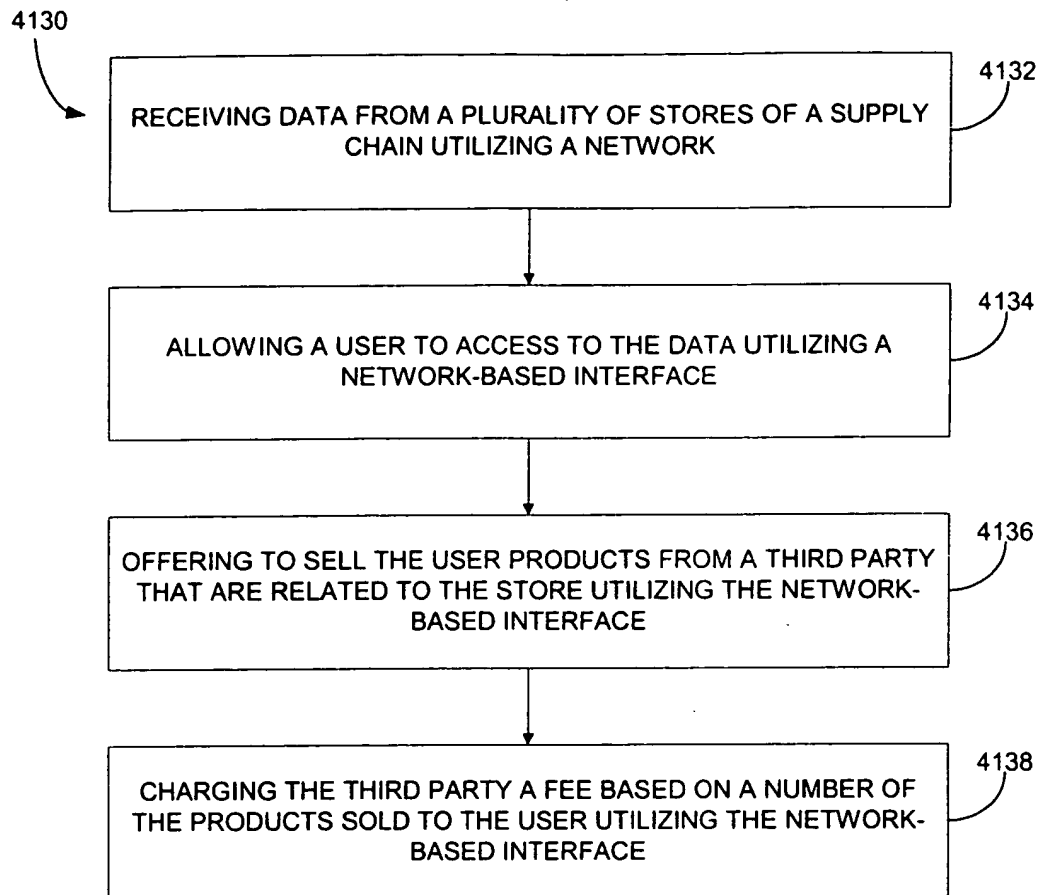


FIG. 41

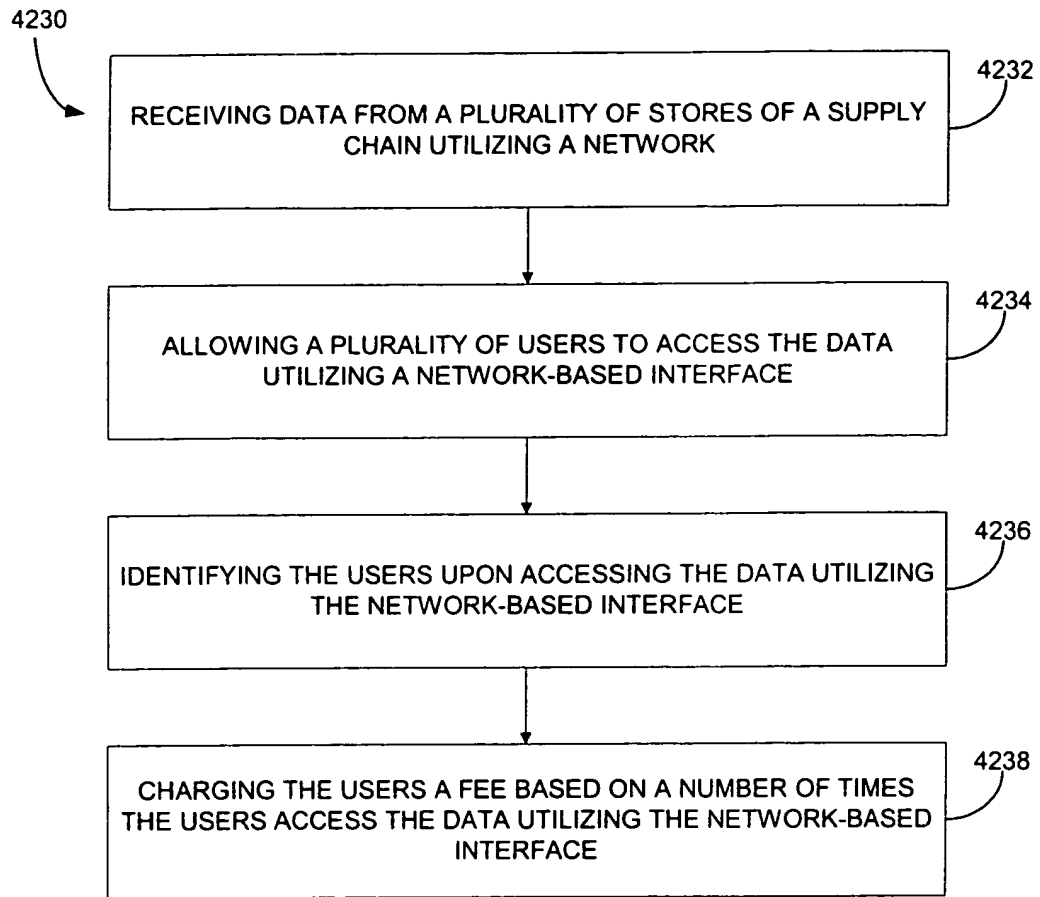


FIG. 42

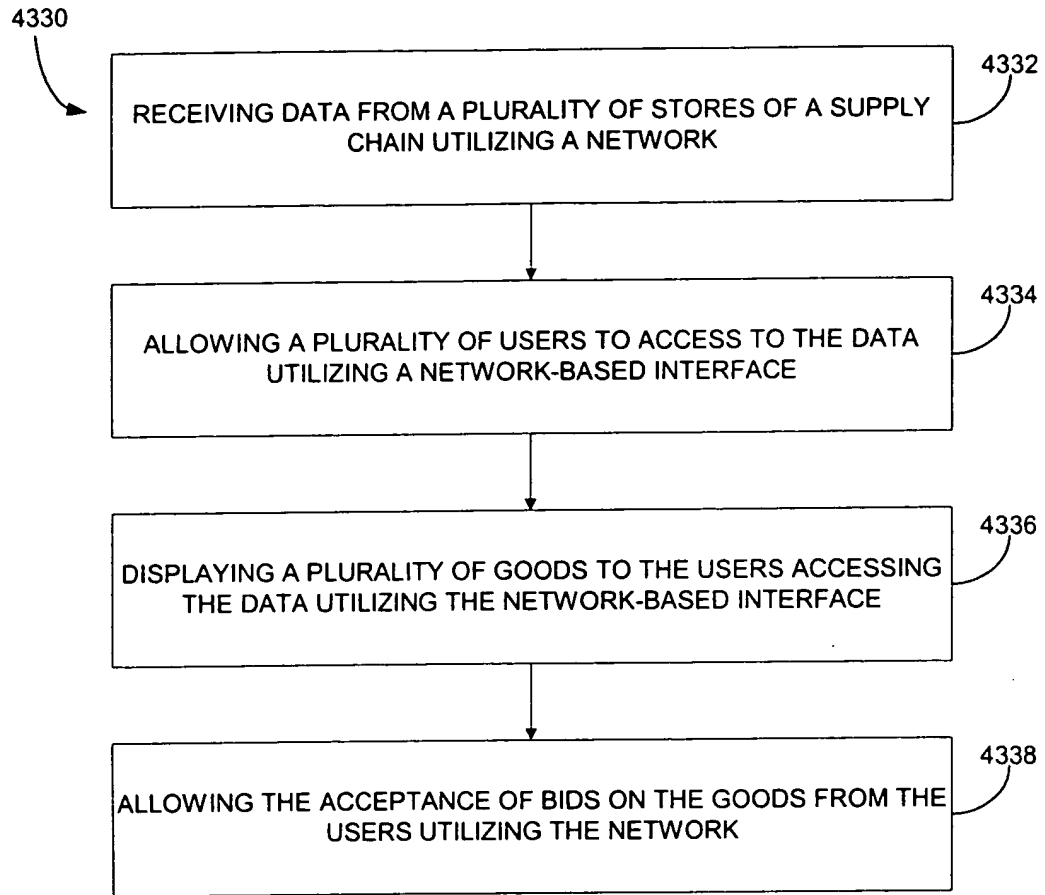


FIG. 43A

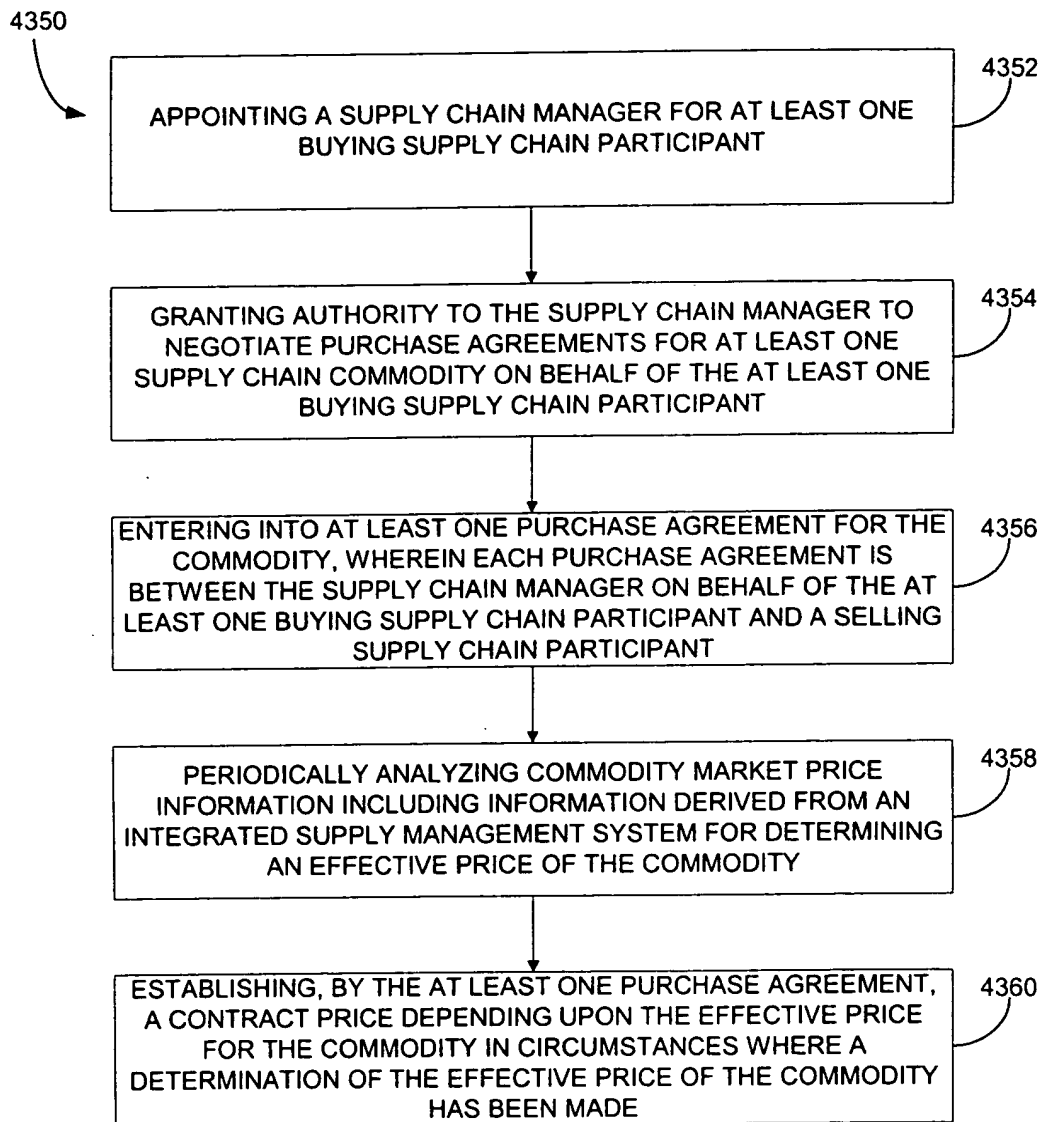


FIG. 43B

4370

APPOINTING A SUPPLY CHAIN MANAGER FOR A BUYING SUPPLY CHAIN PARTICIPANT

4372

GRANTING AUTHORITY TO THE SUPPLY CHAIN MANAGER TO NEGOTIATE SUPPLY AGREEMENTS BETWEEN A SELLING SUPPLY CHAIN PARTICIPANT AND THE SUPPLY CHAIN MANAGER ON BEHALF OF THE BUYING SUPPLY CHAIN PARTICIPANT

4374

ENTERING INTO THE SUPPLY AGREEMENT, WHEREIN THE SUPPLY AGREEMENT HAS PROVISIONS INCLUDING I) ESTABLISHING A CONTRACT PRICE FOR THE GOOD, AND II) REQUIRING THE SELLING SUPPLY CHAIN PARTICIPANT TO BILL THE BUYING SUPPLY CHAIN PARTICIPANT AT AN INVOICE PRICE TO BE DETERMINED BY THE SUPPLY CHAIN MANAGER

4376

ESTABLISHING AN INVOICE PRICE FOR THE GOOD AT VARIOUS TIMES DURING THE TERM OF THE SUPPLY AGREEMENT

4378

FIG. 43C

FIG. 43C

4386

APPOINTING A SUPPLY CHAIN MANAGER FOR AT LEAST ONE
BUYING SUPPLY CHAIN PARTICIPANT

4388

AUTHORIZING THE SUPPLY CHAIN MANAGER TO NEGOTIATE
SUPPLY AGREEMENTS FOR AT LEAST ONE GOOD ON BEHALF OF
THE AT LEAST ONE BUYING SUPPLY CHAIN PARTICIPANT

4390

ENTERING INTO AT LEAST ONE SUPPLY AGREEMENT FOR THE AT
LEAST ONE GOOD, WHEREIN PROVISIONS OF THE SUPPLY
AGREEMENT INCLUDE: (I) PRICING FOR EACH ONE GOOD SHALL
BE BASED UPON FACTORS INCLUDING AN ACTUAL MARKET
PRICE OF AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN
MANAGER HAS NOT ESTABLISHED A COMMODITY POSITION
PRICE; AND (II) PRICING FOR EACH ONE GOOD SHALL BE BASED
UPON FACTORS INCLUDING A COMMODITY POSITION PRICE OF
AT LEAST ONE COMMODITY WHEN THE SUPPLY CHAIN MANAGER
HAS ESTABLISHED A COMMODITY POSITION PRICE

4392

PERIODICALLY ESTABLISHING THROUGH THE SUPPLY CHAIN
MANAGER A COMMODITY POSITION PRICE

4394

FIG. 43D

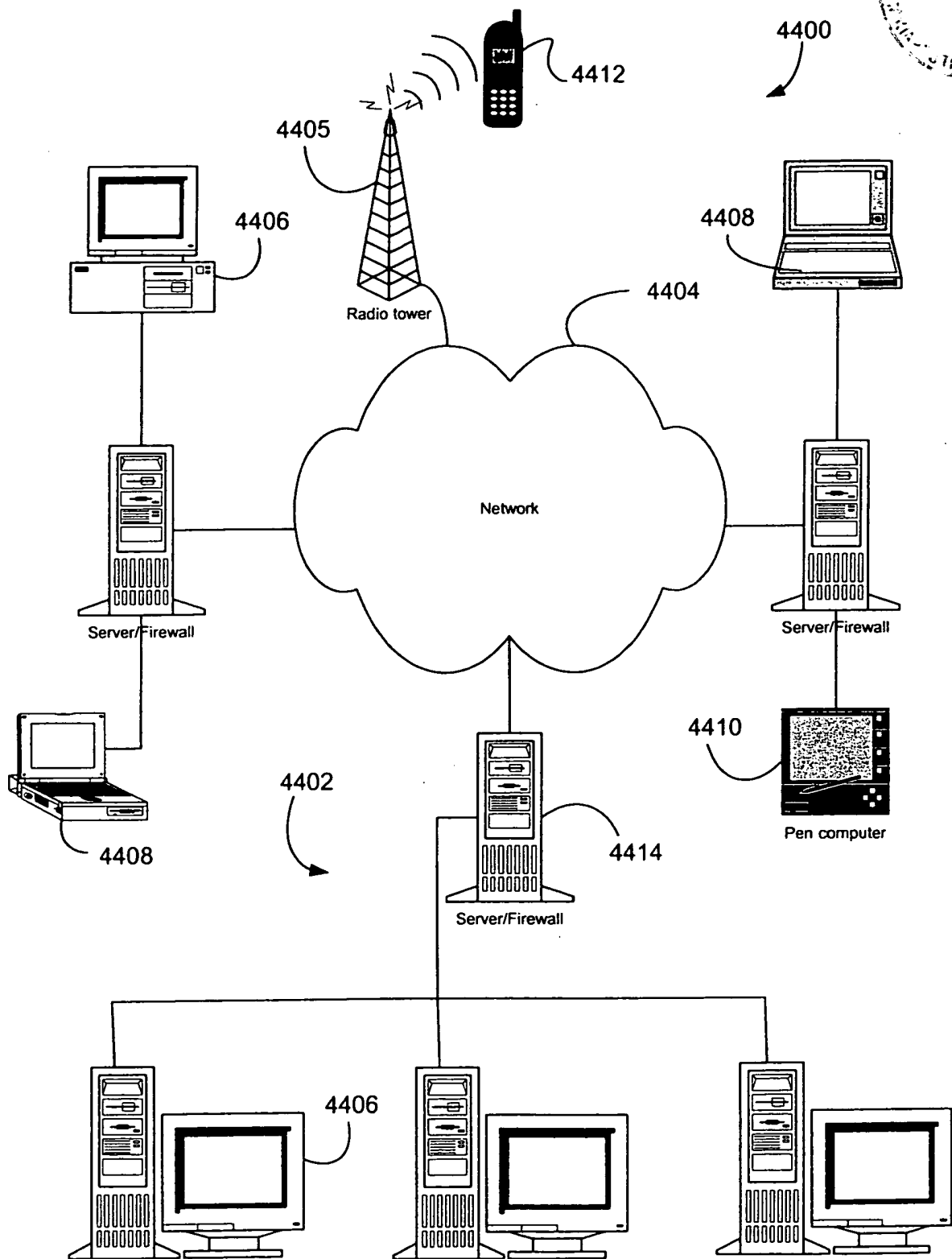


FIG. 44

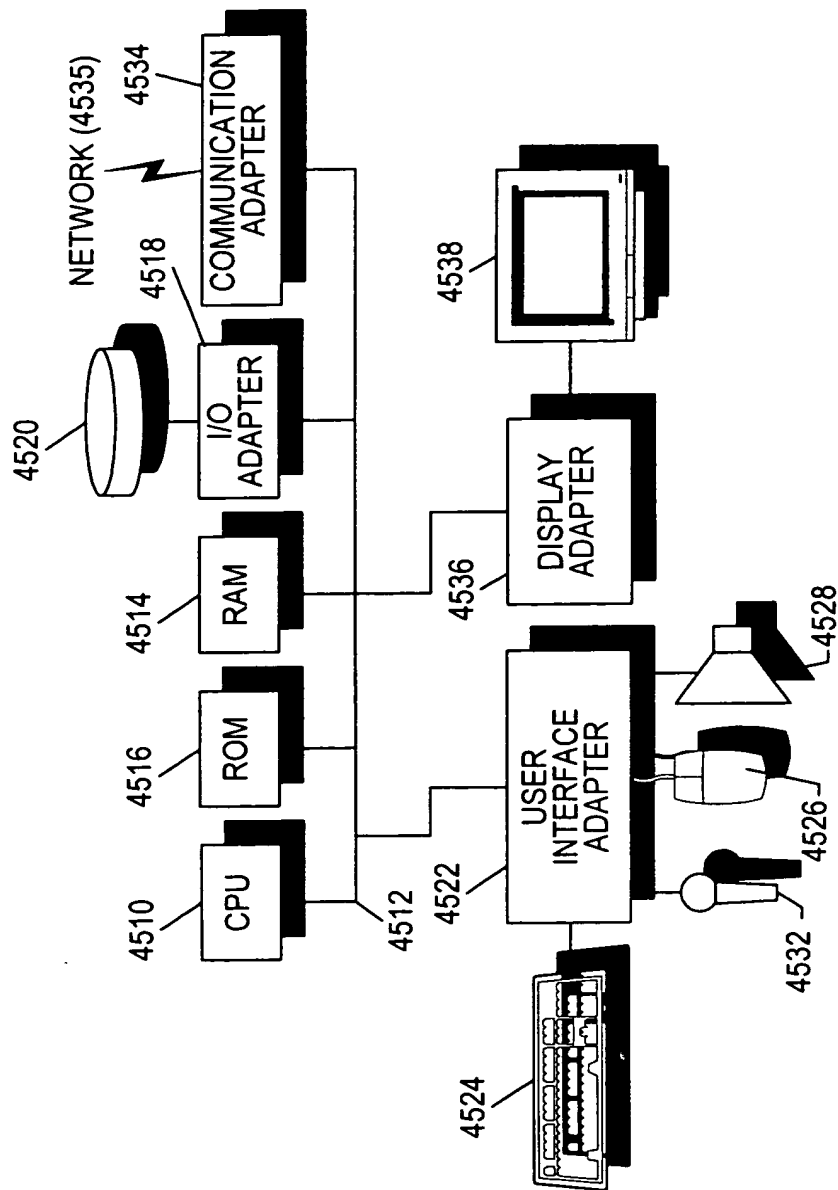


FIG. 45

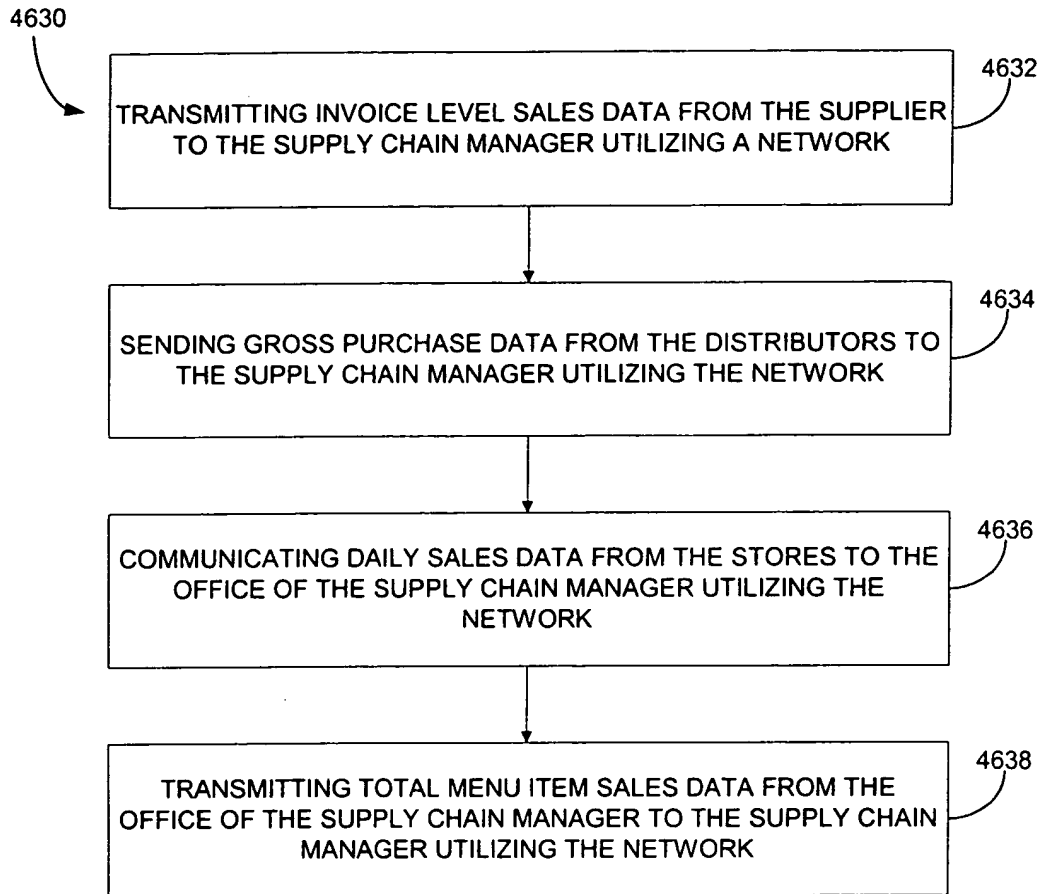


FIG. 46

4730

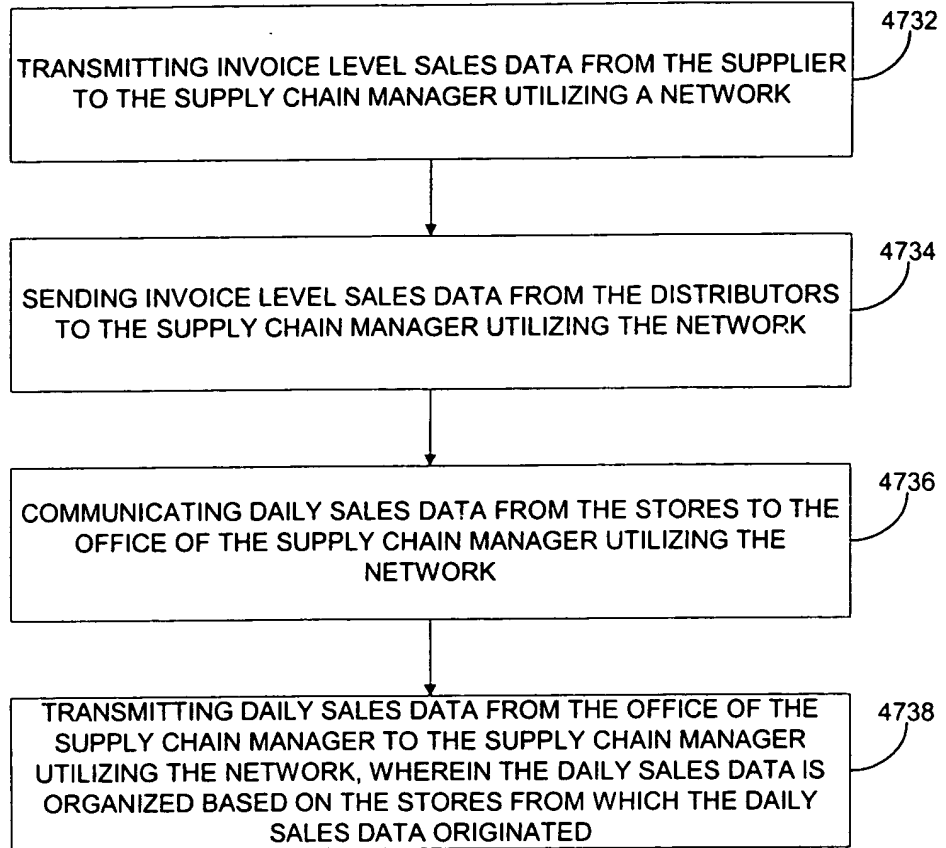


FIG. 47

4830

ALLOWING A USER TO LINK TO A PLURALITY OF RESTAURANT
INTERFACES INCLUDING INFORMATION RELATING TO AT LEAST
ONE DISTRIBUTOR

4832

DISPLAYING AT LEAST ONE DISTRIBUTOR LINK ON EACH
RESTAURANT INTERFACE, EACH DISTRIBUTOR LINK CAPABLE OF
LINKING TO A DISTRIBUTOR INTERFACE INCLUDING
INFORMATION RELATING TO AT LEAST ONE SUPPLIER

4834

DEPICTING AT LEAST ONE SUPPLIER LINK ON EACH DISTRIBUTOR
INTERFACE, EACH SUPPLIER LINK CAPABLE OF LINKING TO A
SUPPLIER INTERFACE

4836

FIG. 48

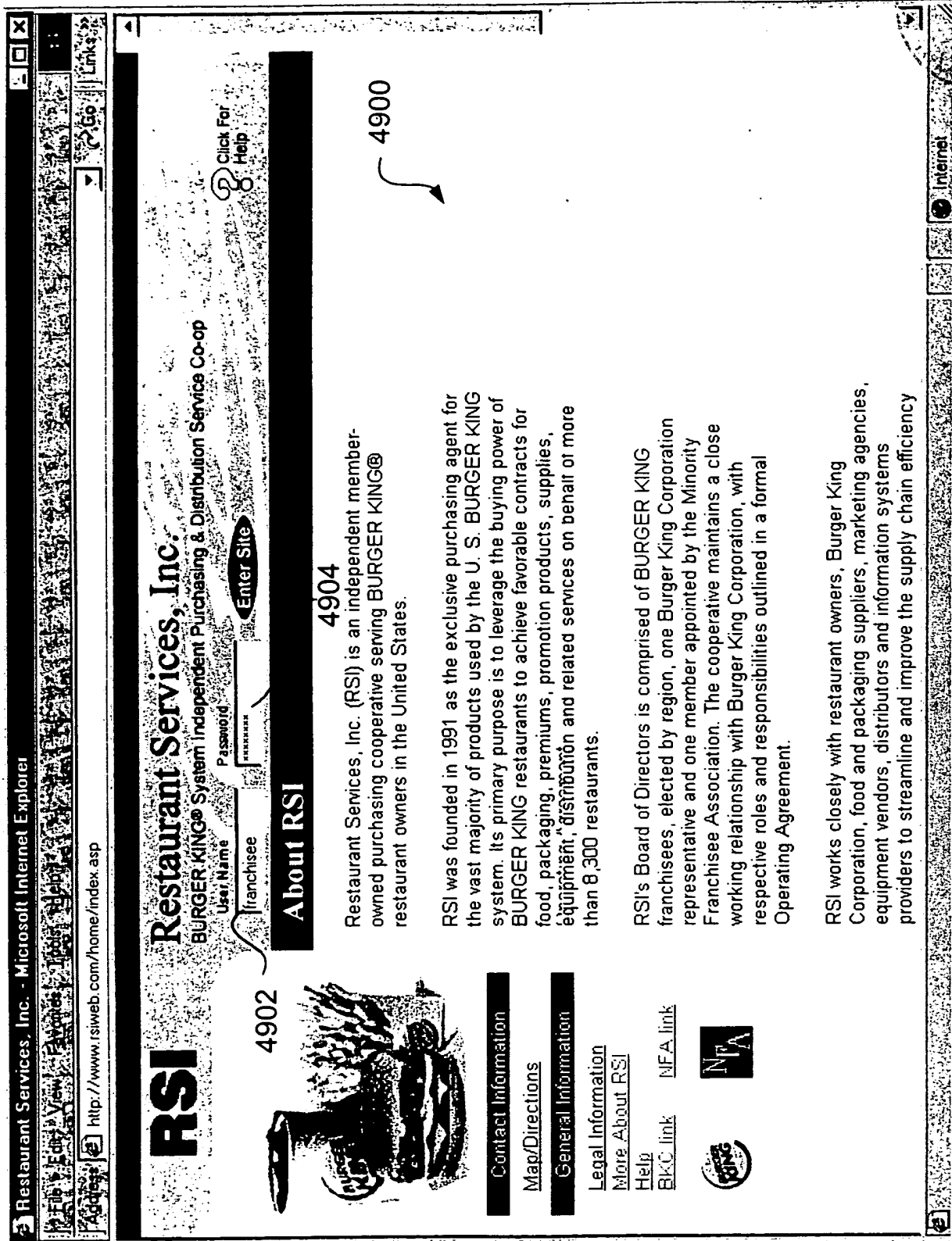


FIG. 49

RSI Main Menu - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsweb.com/home/start.asp

RSI

Member

LOGOUT

HOME

Franchisee

Reports

Personal Info

Legal Information

Help

Welcome Franchisee User! Tuesday, October 24, 2000

REMINDER BK Cravers Menu items will continue to be offered after national advertising ends November 5

5004

5006

Franchisee

- [POS/BOH System](#)
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- [Redbook](#)
- [More](#)

5002

Reports

- [Landed Cost](#)
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- [More](#)

5010

Personal Info

- [Change Password](#)
- [Edit Personal Info](#)
Edit your personal information.
- [More](#)

5012

Legal Information

- [Terms and conditions of usage and Privacy Statement.](#)

5000

©2000 Restaurant Services, Inc. All Rights Reserved.

FIG. 50

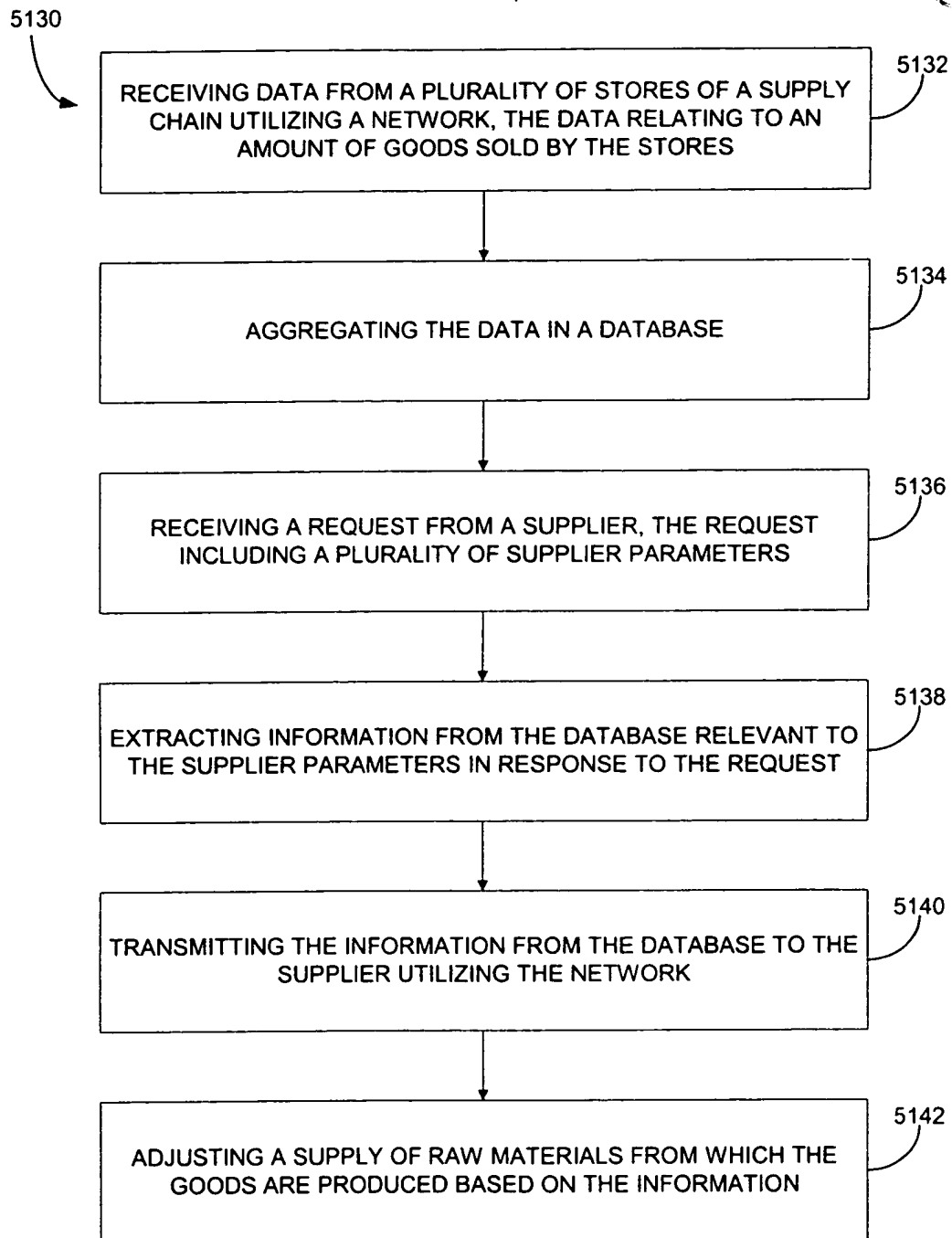


FIG. 51

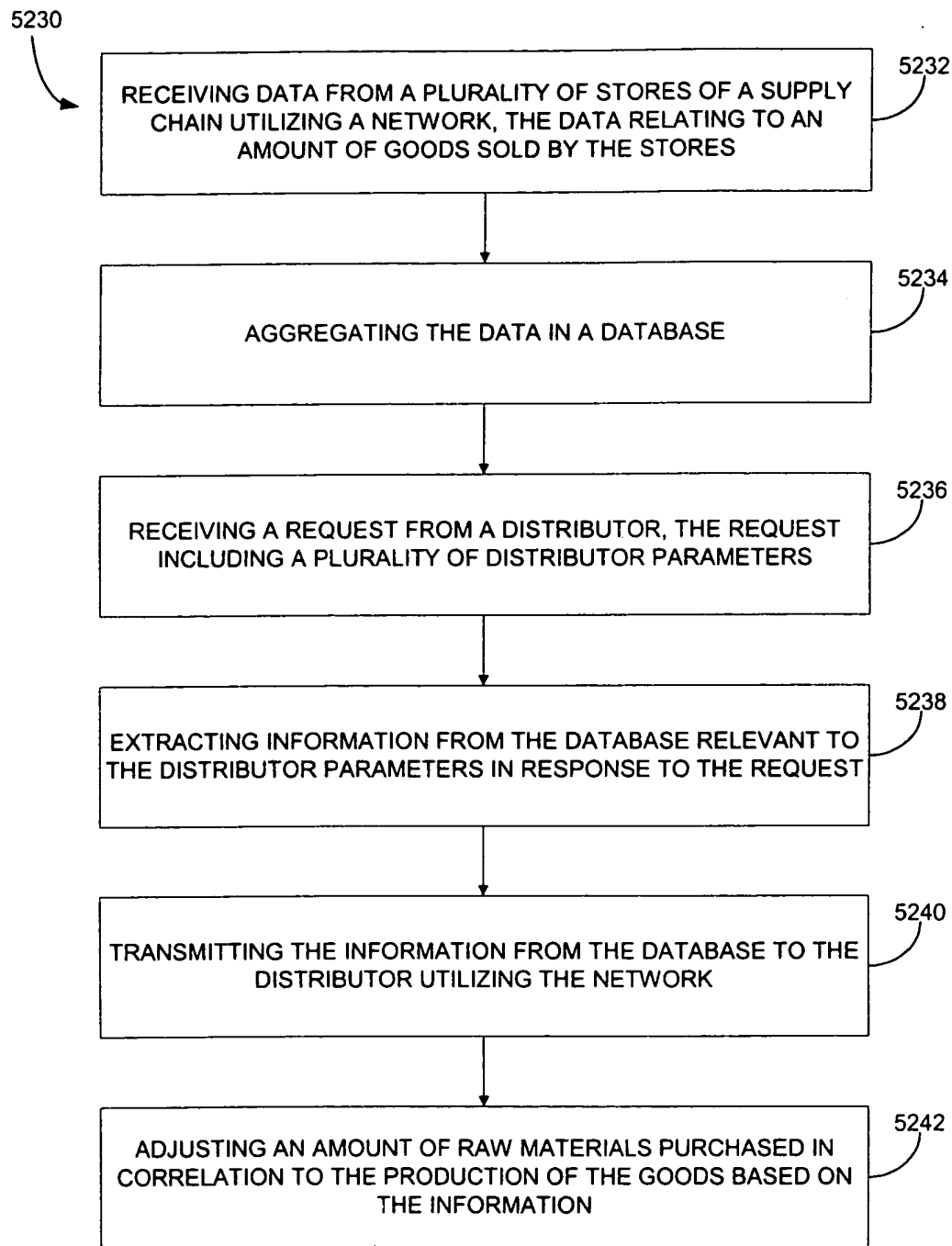


FIG. 52

TD9023 3337860

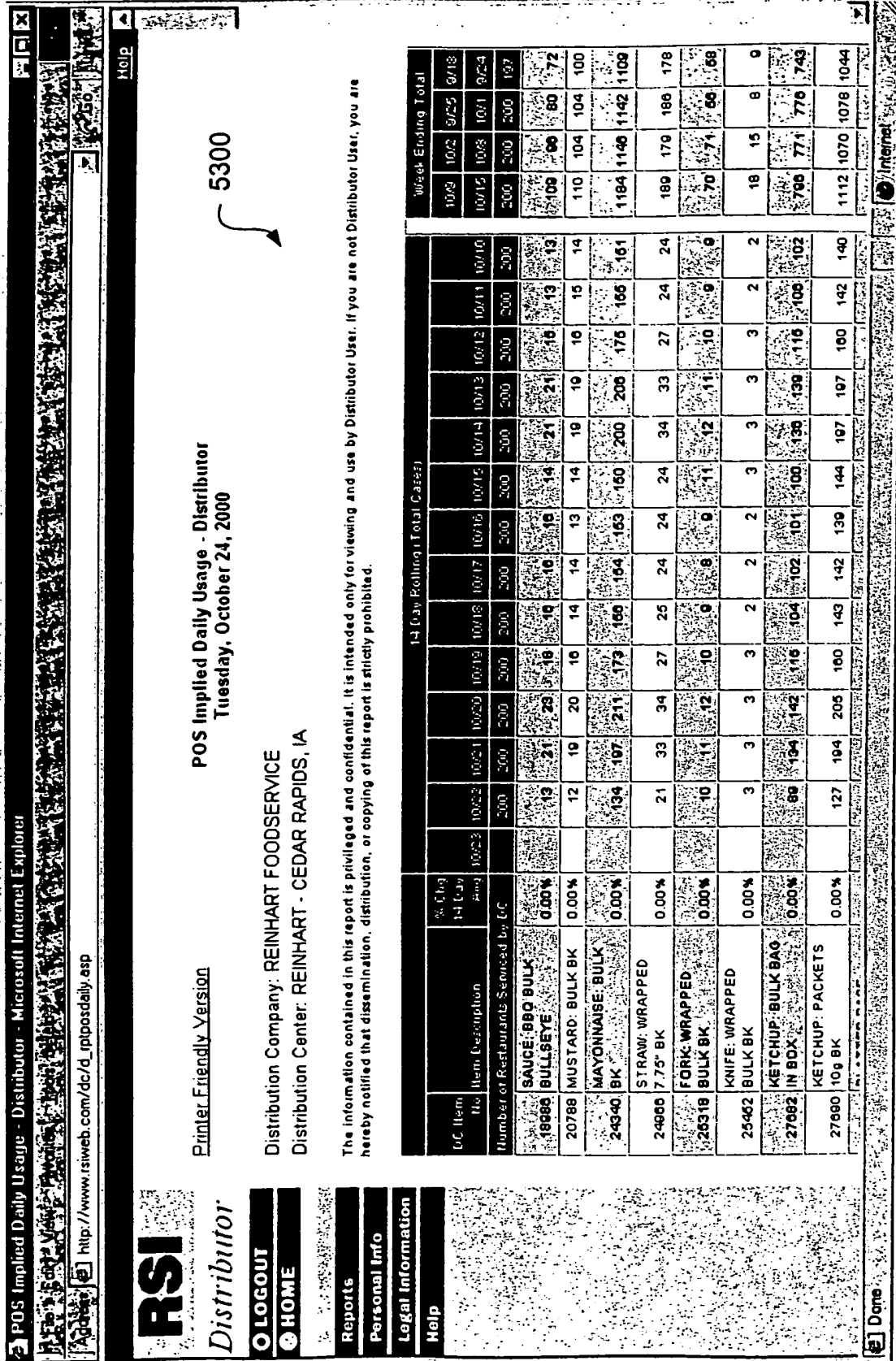


FIG. 53

12345678901234567890

Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address: http://test.rslink.com/dc/dc_promodeltail.asp?dc=26576

RSI

Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

Printer Friendly Version

REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

5400

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Local Promotion Option	ADI	City	Start Date	Projected City Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup		Chicago, IL	5/1/00	85	88	8	
		Davenport-Rt.Moline, IA	5/1/00	85	32	17	
		Des Moines-Ames, IA	7/10/00	85	17	28	
		Omaha, NE	7/10/00	85	17	60	
		Peoria, IL	8/1/00	85	88	17	
		Sioux City, IA	8/26/00	85	88	10	
		Springfield-Decatur-Chmpg, IL	8/1/00	85	88	1	
32 oz. Motor Cup Total						131	
Big King		Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		88	16	
		Davenport-Rt.Moline, IA	4/15/00		88	17	
		Ottumwa-Kirkville, IA	4/15/00		88	3	
Big King Total						36	
Pancake Minis		Chicago, IL	5/15/00	20	88	8	
		Peoria, IL	5/1/00	20	88	17	
		Sioux City, IA	4/15/00	20	88	10	
Pancake Minis Total						35	

Don't

Internet

FIG. 54

TD9020" 33E9T360

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

Address http://www.isiweb.com/supplier/s_iposdaily.asp?report=true

File Edit View Favorites Tools Help

RSI

Supplier

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Supplier

Supplier:

Printer Friendly Version

Supplier: TYSON FOODS

POS Implied Daily Usage - Supplier
Tuesday, October 24, 2000

5500

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Supplier User. If you are not Supplier User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

FOB Point	DC	Item No	Description	% Chg 14 Day Avg	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	Week Ending Total
Total of DC Locations																			
CHICKEN 6		PATTY		0.00%	90	137	144	111	100	98	66	100	134	137	125	100	100	780	
CHICKEN-BK 7		BROILER		0.00%	35	51	60	48	46	43	43	40	53	60	48	46	41	330	
CHICKEN 8		TENDERS		0.00%	222	336	337	265	240	228	225	240	340	316	255	228	223	1,816	
CHICKEN 9		CHICKEN																327	
																		786	
																		1,418	
																		354	
																		1,203	

FIG. 55

TD3020" 3333T330

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address: http://www.rsiweb.com/fran/r_pllc.asp?report=true

Help

RSI

Member

LOGOUT

HOME

Franchisee

Reports

Personal Info

Legal Information

Help

Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

5600

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4430	REGISTER TAPE THERMAL 2.25" X 105'	\$21.27	\$1.57	\$22.84
12880	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
16866	309	SAUCE-BULK-KRAFTBULL'S EYE	\$24.46	\$1.57	\$26.03
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20766	67	MUSTARD-BULK-30AL	\$6.45	\$1.57	\$8.02
20840	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	80	SAUCE-BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN 5L	\$6.41	\$1.57	\$7.98

Done Internal

FIG. 56

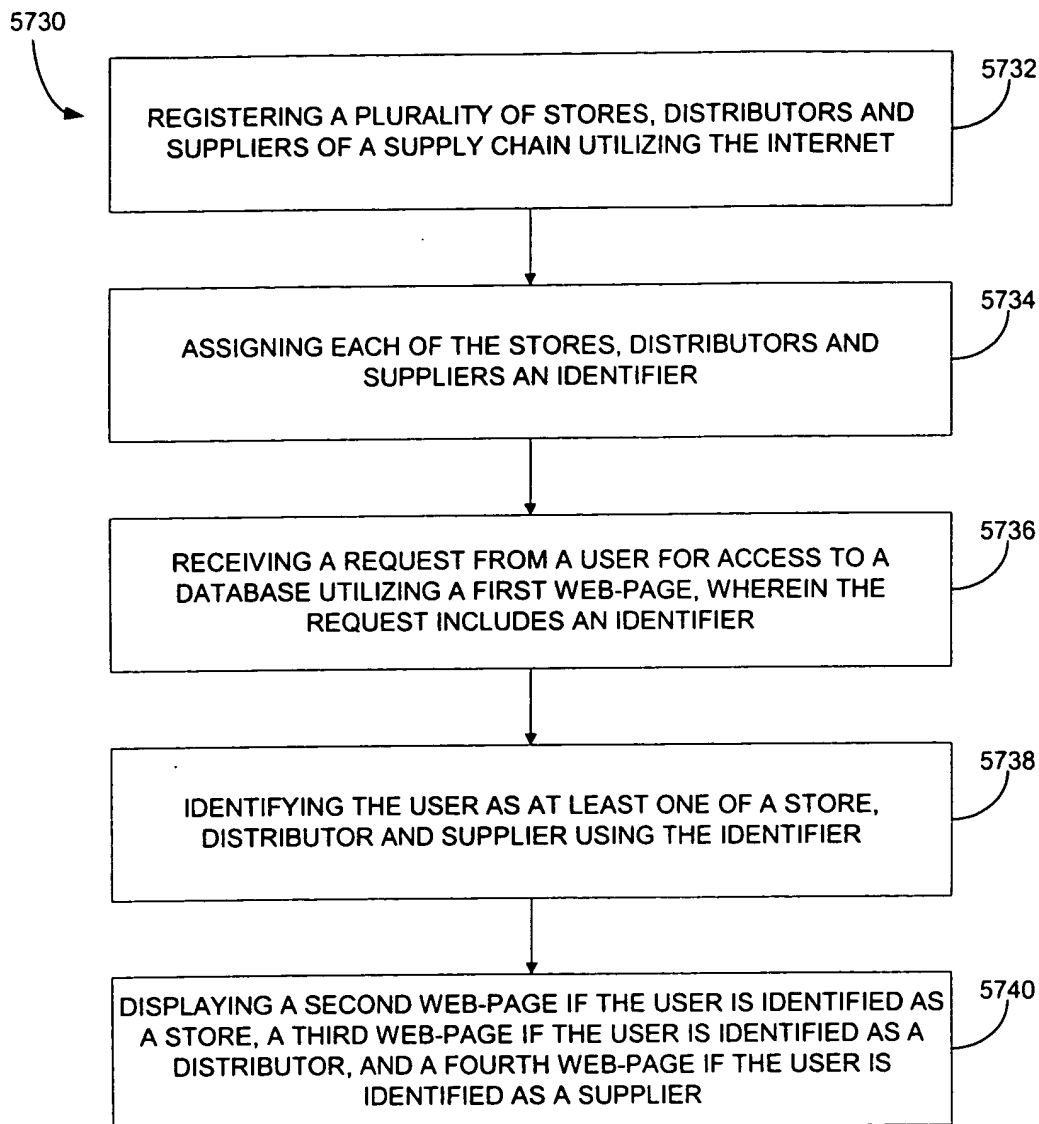


FIG. 57

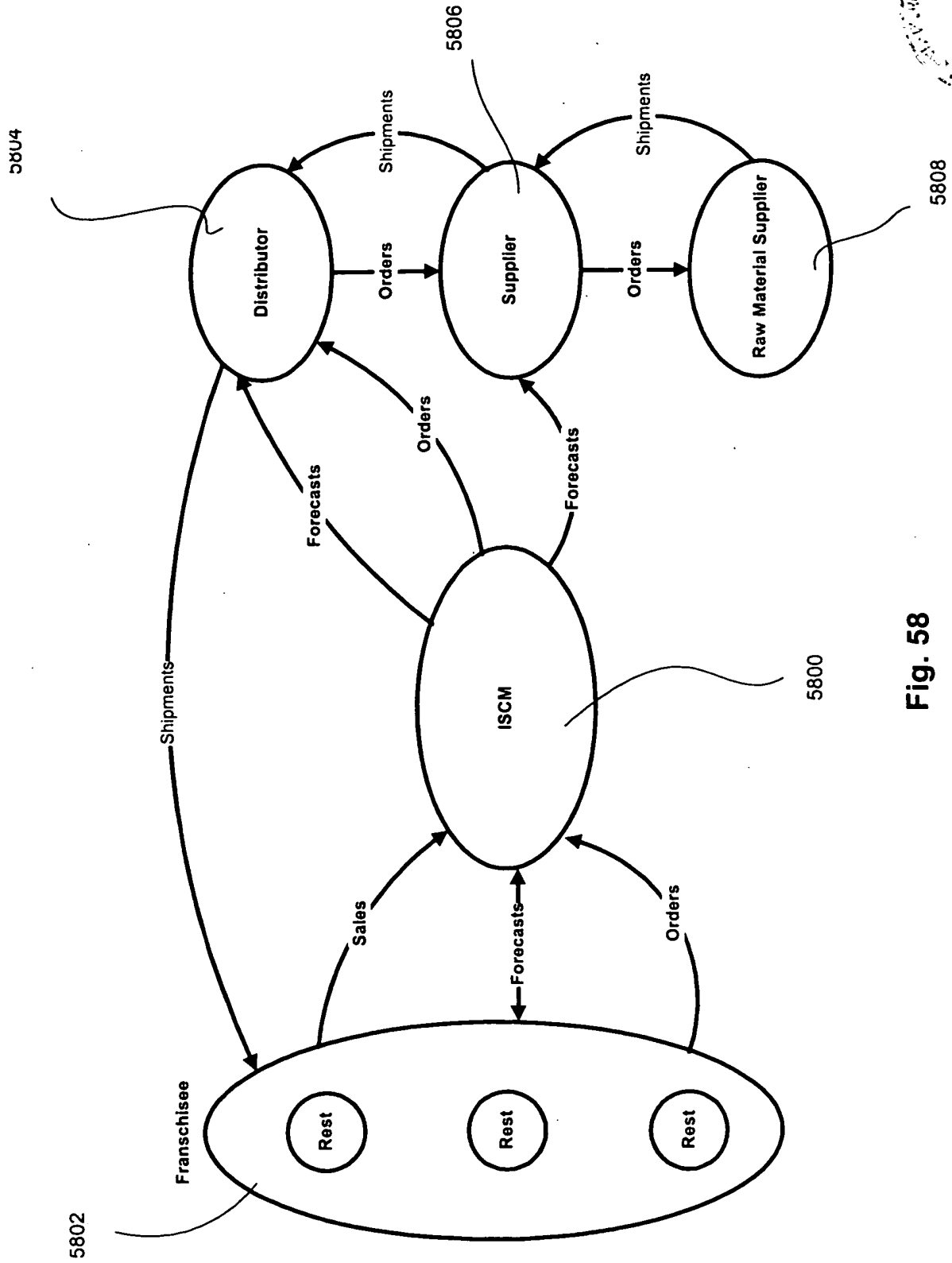


Fig. 58

5930

SENDING A DISTRIBUTOR AN ORDER FOR GOODS FROM A
SUPPLY CHAIN PARTICIPANT UTILIZING A NETWORK

5932

TRACKING THE GOODS UTILIZING A BAR CODE

5934

STORING RESULTS OF THE TRACKING IN A DATABASE

5936

ALLOWING THE SUPPLY CHAIN PARTICIPANT TO ACCESS THE
RESULTS OF THE TRACKING UTILIZING A NETWORK WITH TCP/IP
PROTOCOL

5938

FIG. 59

FIG. 60

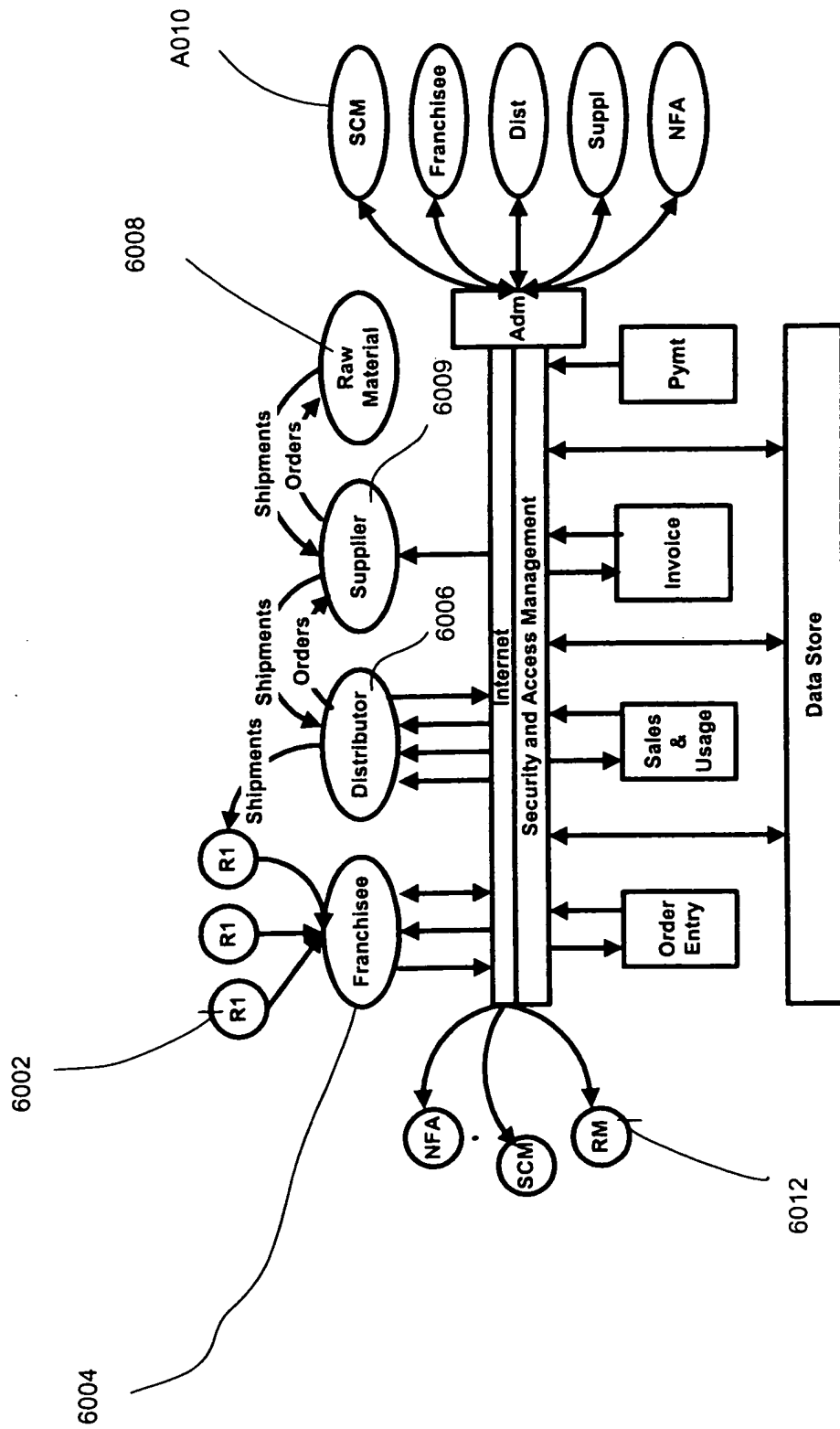


Fig. 60

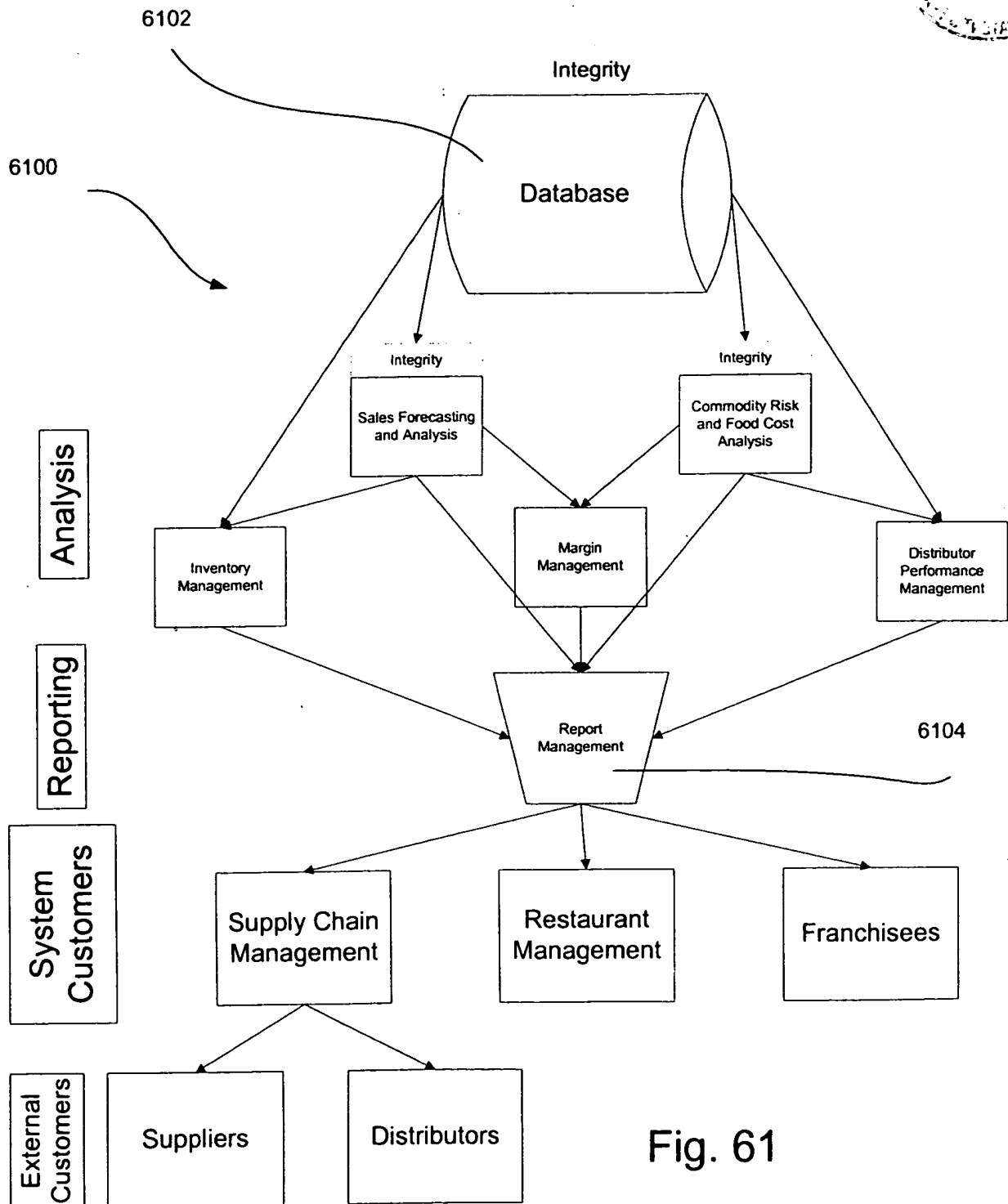


Fig. 61

6230

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE AT LEAST ONE STORE

6232

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

6234

RECEIVING SUPPLIER INFORMATION FROM A MANAGEMENT HEADQUARTERS UTILIZING THE NETWORK, WHEREIN THE SUPPLIER INFORMATION INCLUDES A PLURALITY OF SUPPLIERS SELECTED TO SUPPLY THE STORE WITH THE GOODS

6236

USING THE SUPPLIER INFORMATION TO TRANSMIT THE ELECTRONIC ORDER FORM TO THE SELECTED SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK

6238

FIG. 62

FIG. 63

6300

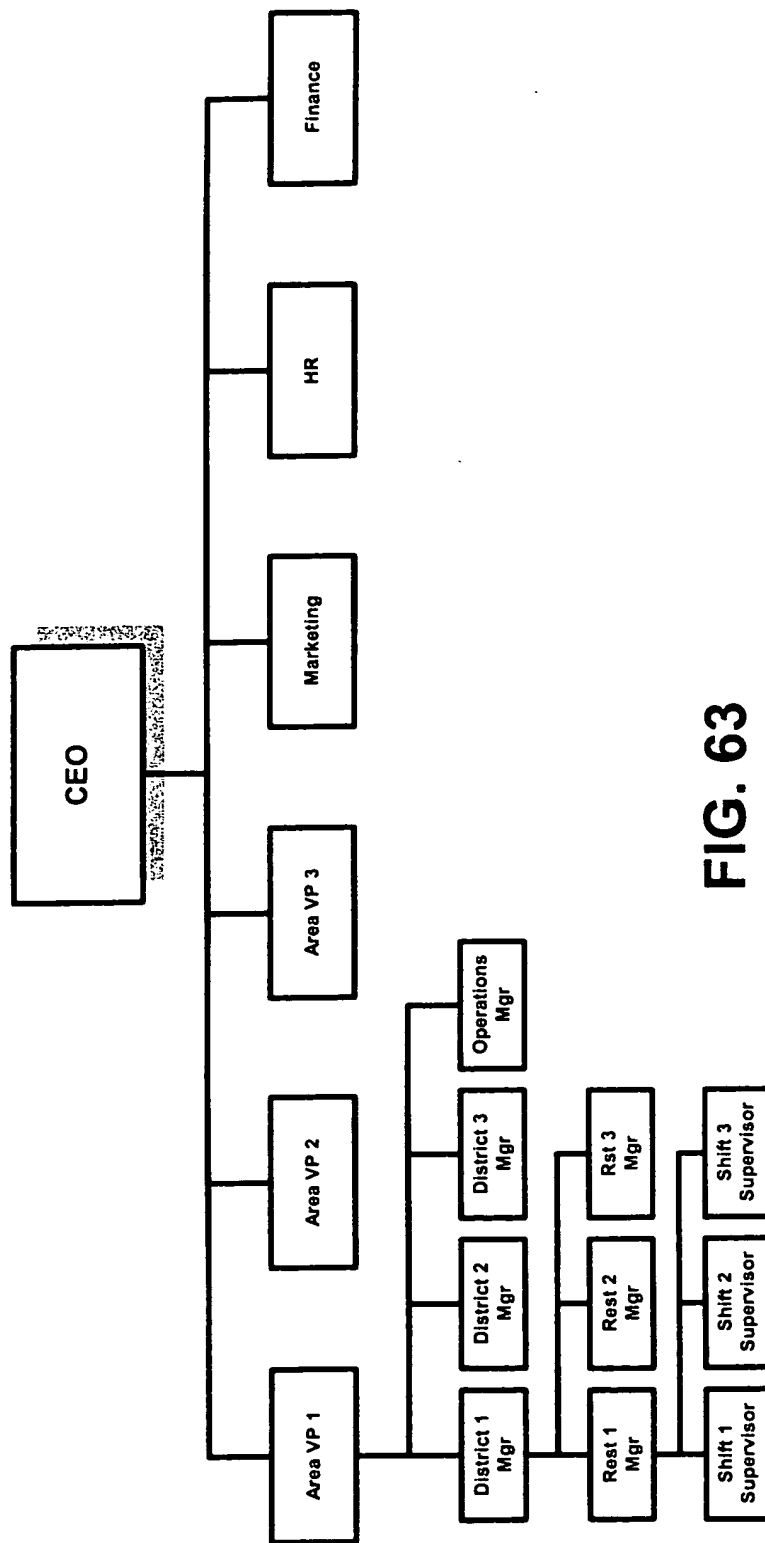


FIG. 63



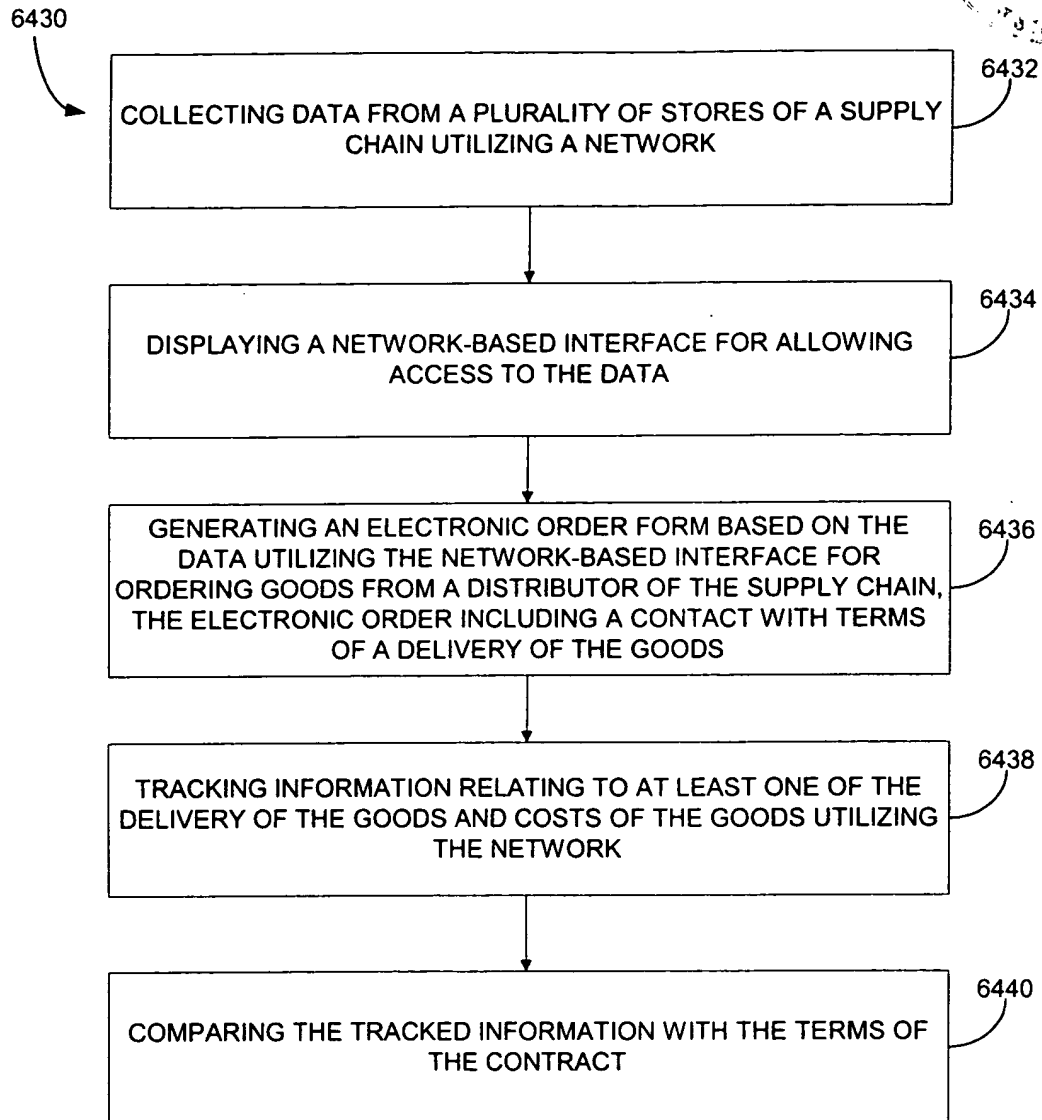


FIG. 64

6530

RECEIVING DATA FROM AT LEAST ONE STORE OF A SUPPLY
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE
OF GOODS BY THE AT LEAST ONE STORE

6532

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA
FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS
OF THE SUPPLY CHAIN

6534

SENDING THE ELECTRONIC ORDER FORMS TO THE
DISTRIBUTORS SO THAT THE GOODS ARE DELIVERED TO THE
STORES

6536

COMPARING THE ELECTRONIC ORDER FORMS FOR EACH OF THE
DISTRIBUTORS FOR MONITORING THE RELIANCE OF THE AT
LEAST ONE STORE ON EACH DISTRIBUTOR

6538

FIG. 65

6630

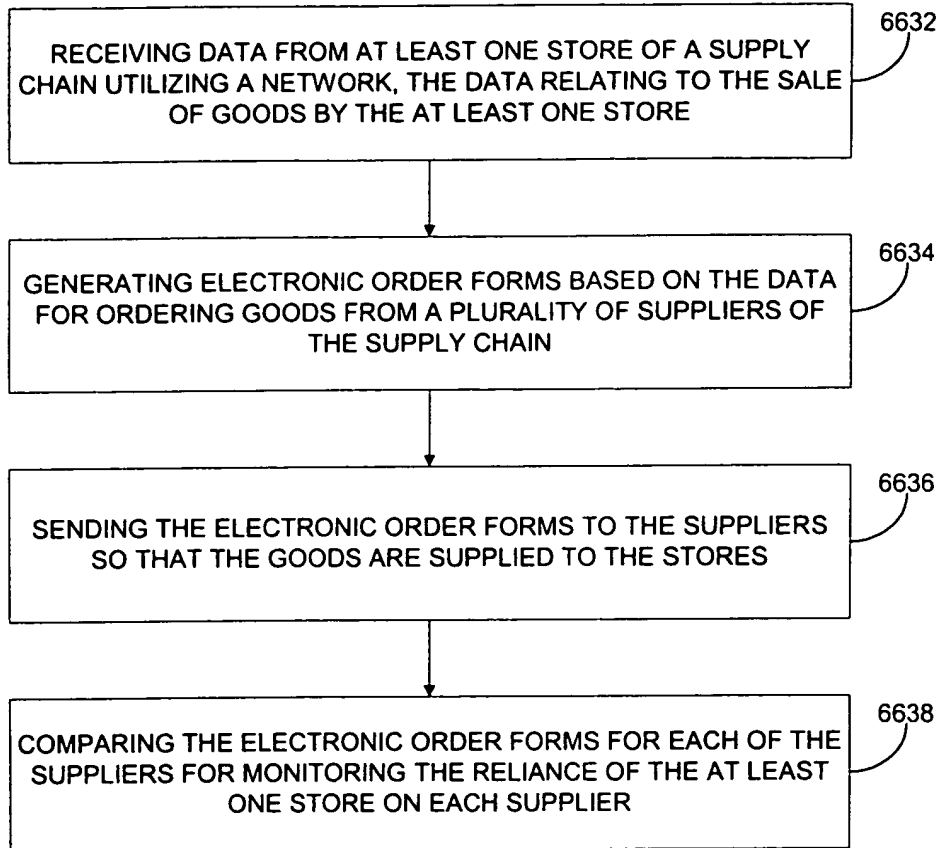


FIG. 66

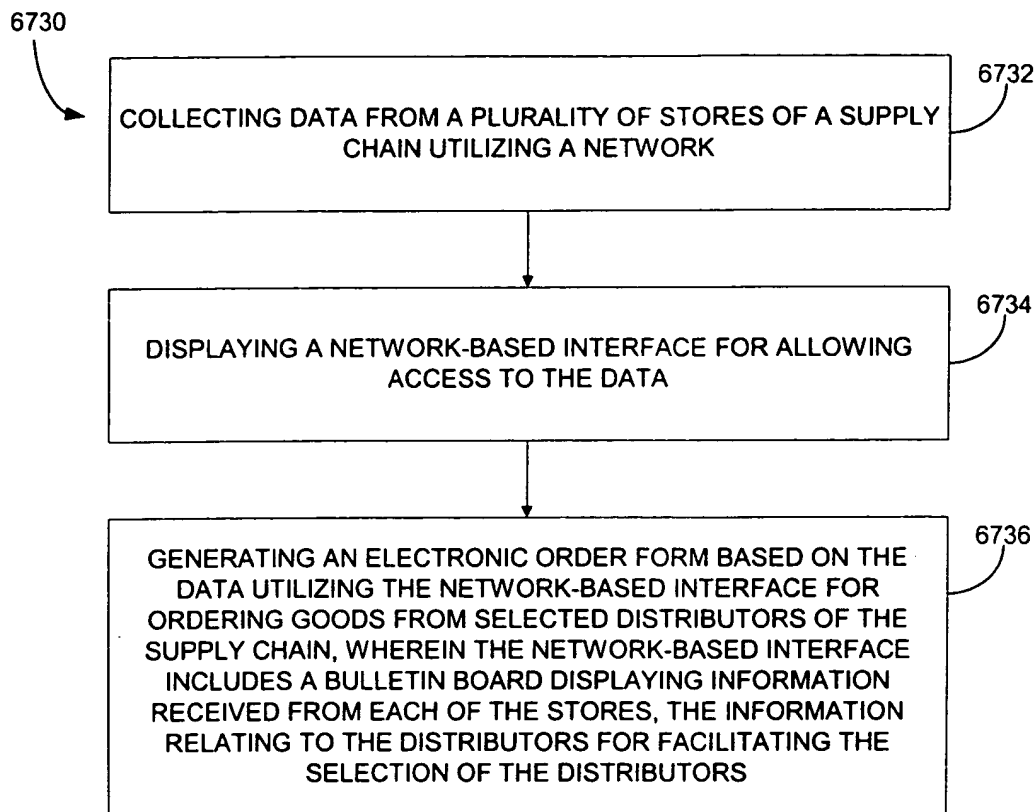


FIG. 67

TECHNICAL STAMP

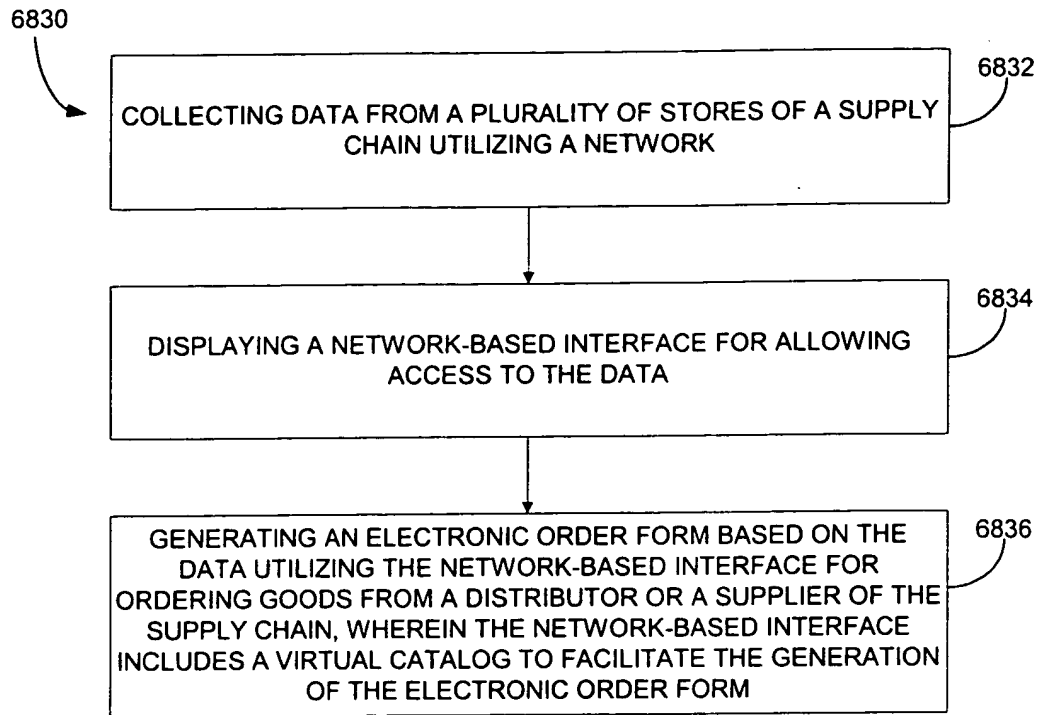


FIG. 68

FIG. 69 is a flowchart illustrating a design process.

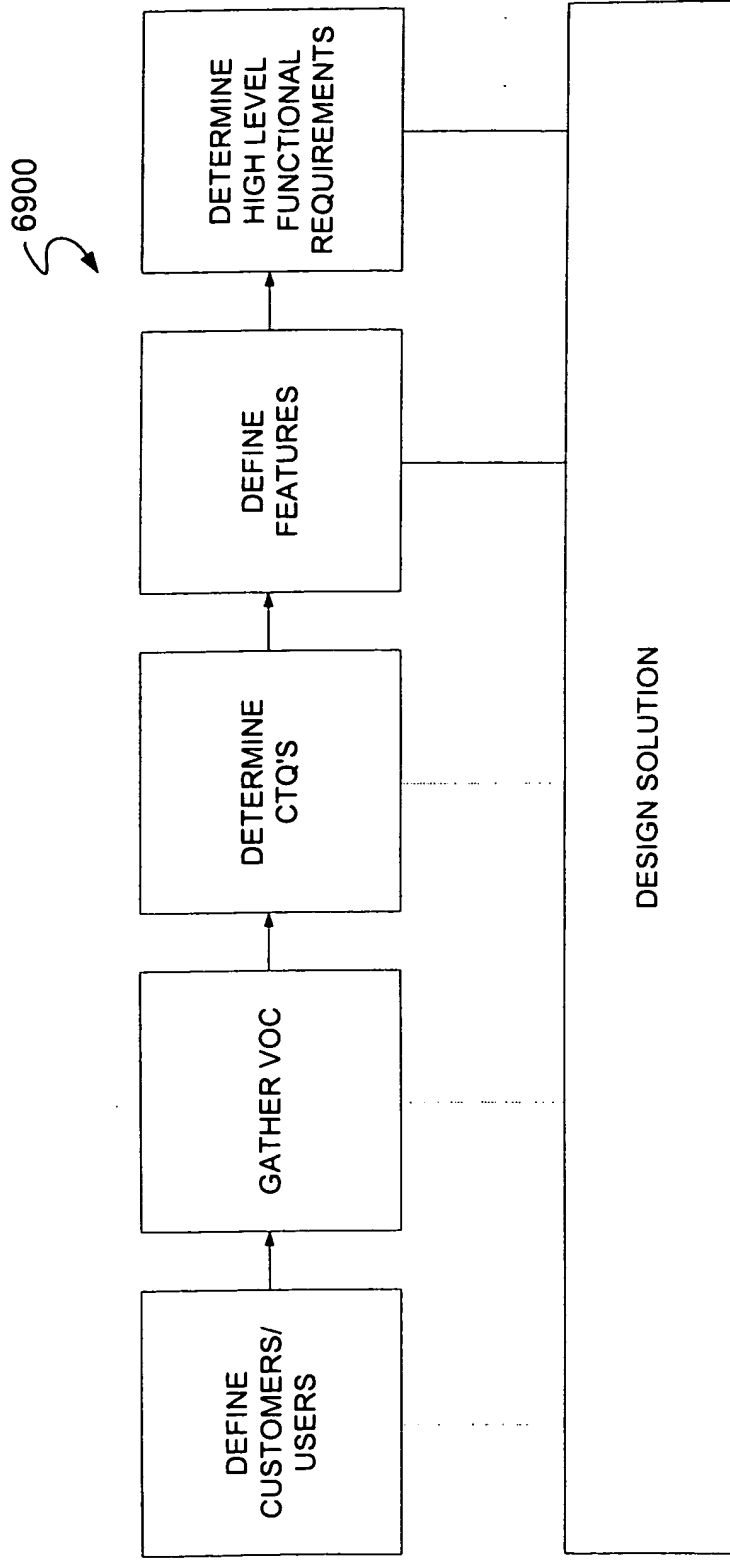


FIG. 69

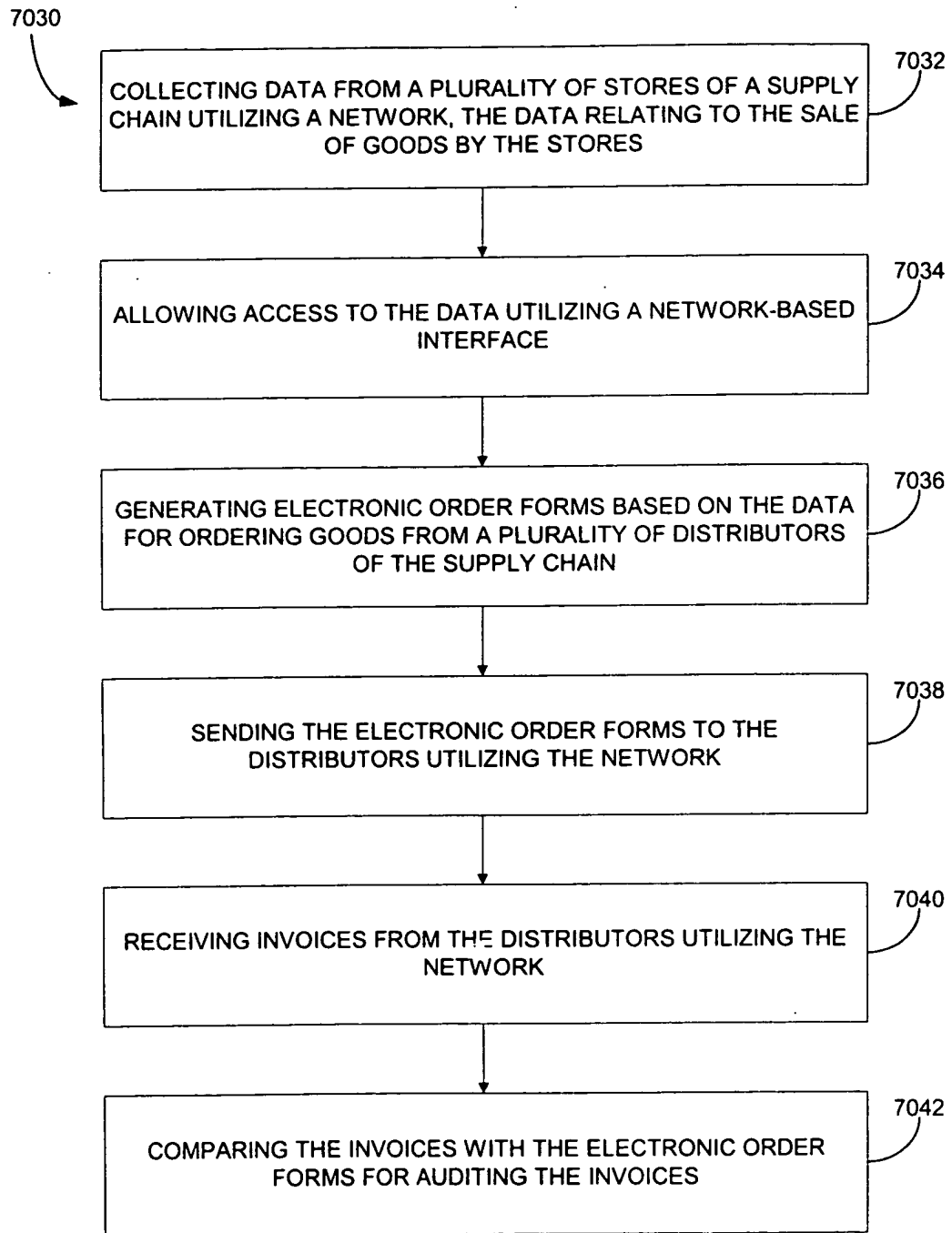


FIG. 70

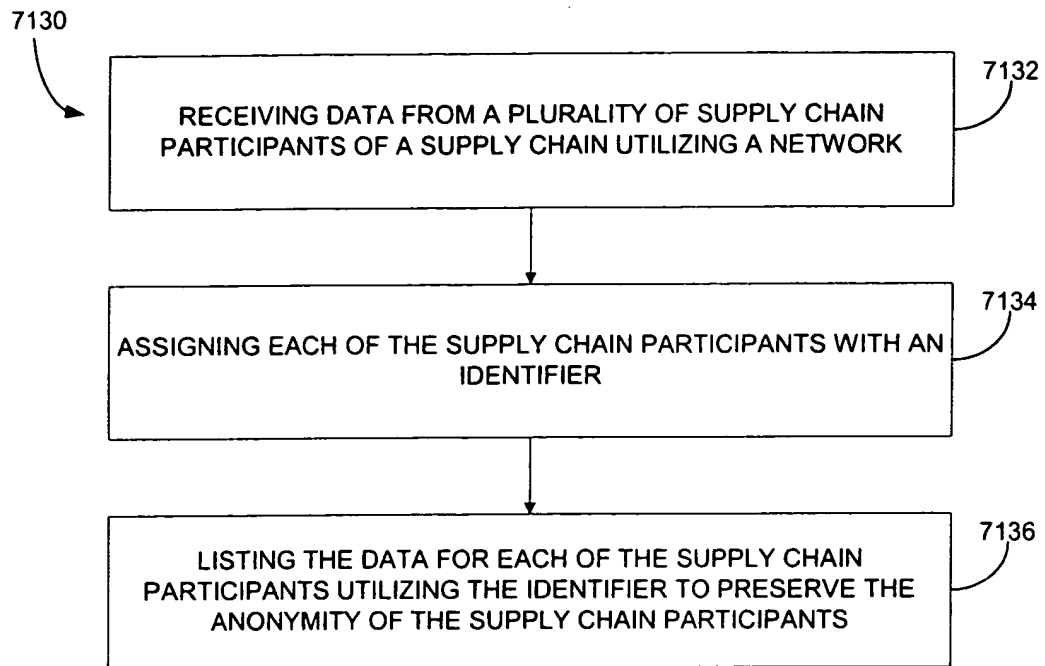


FIG. 71

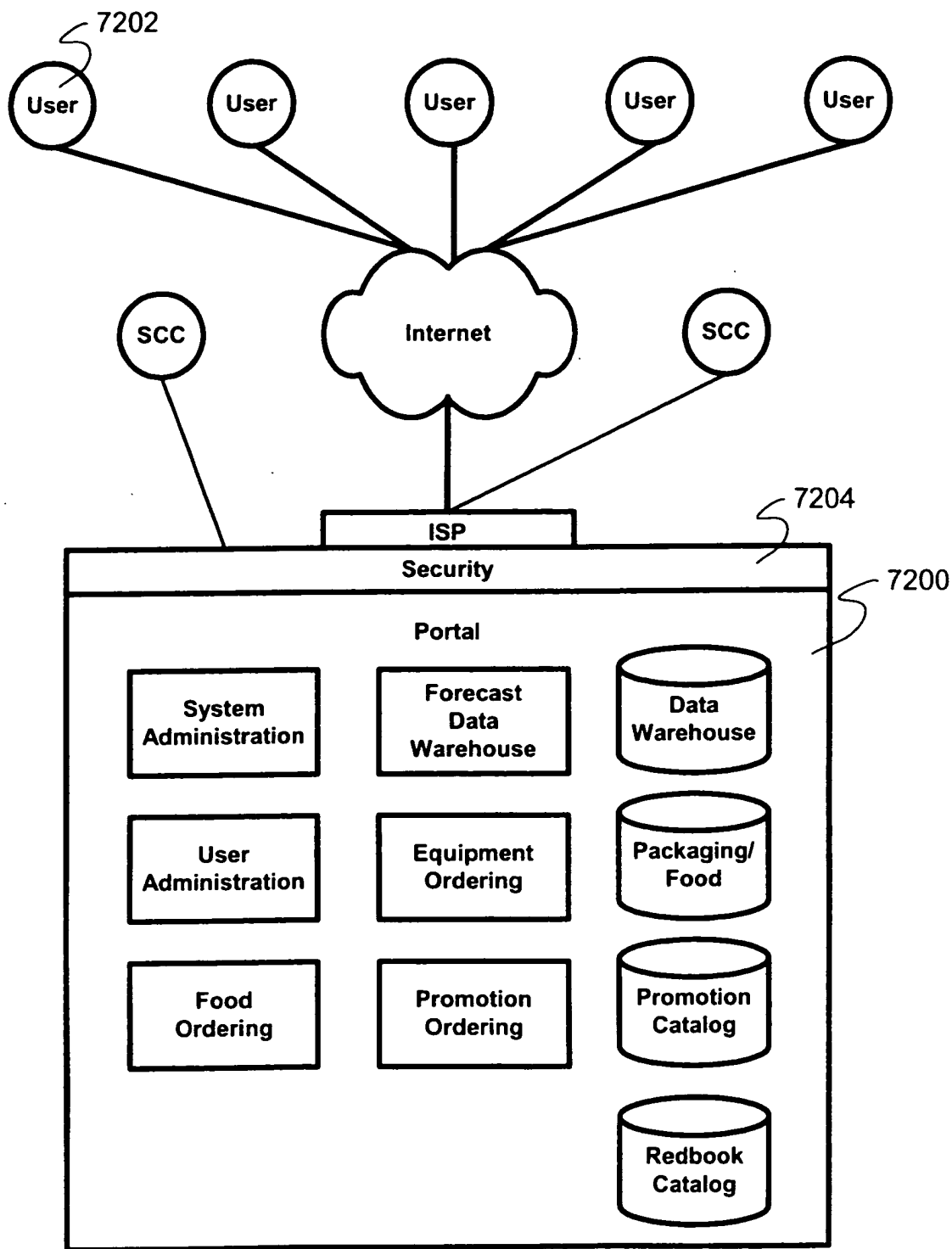


FIG. 72

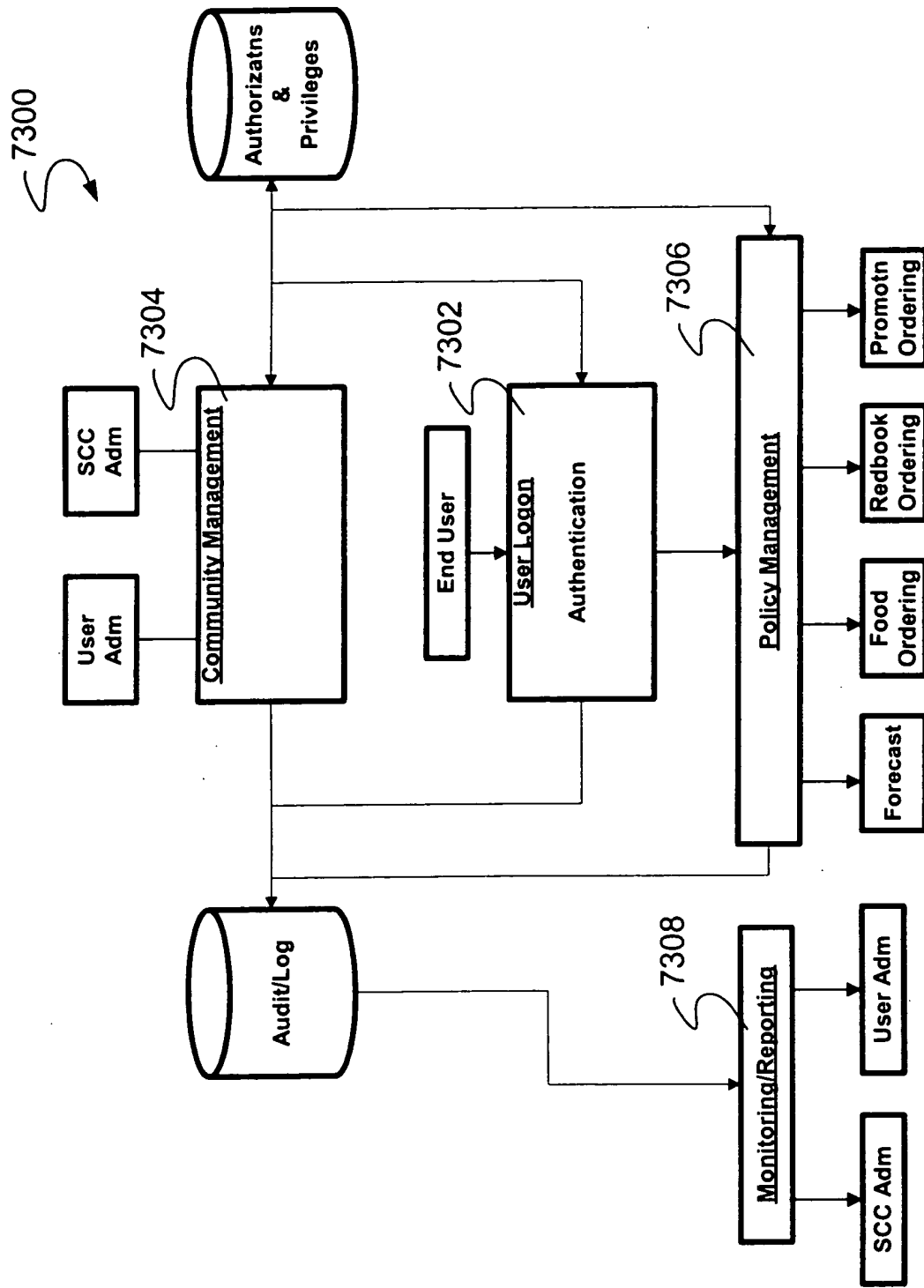


FIG. 73

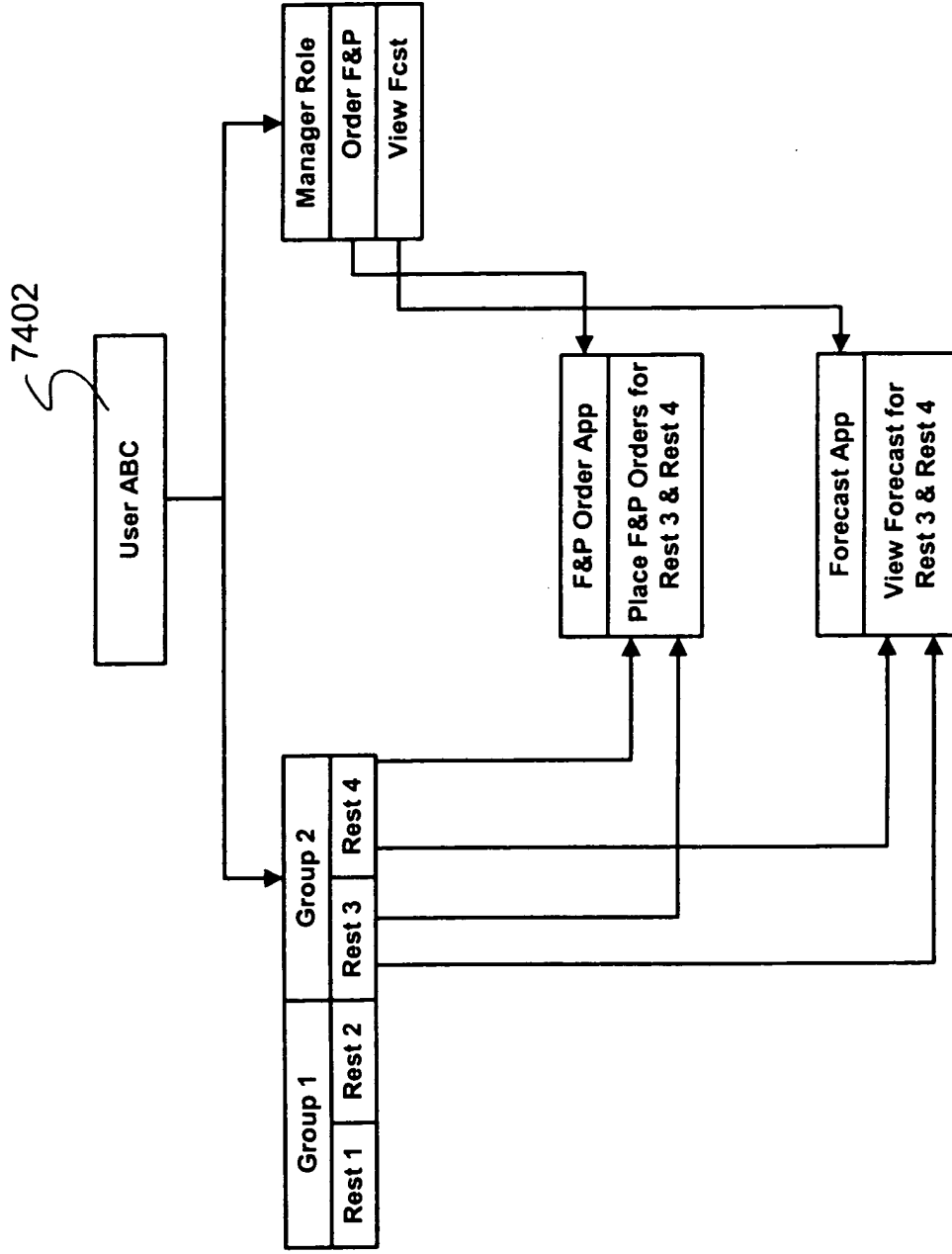


FIG. 74

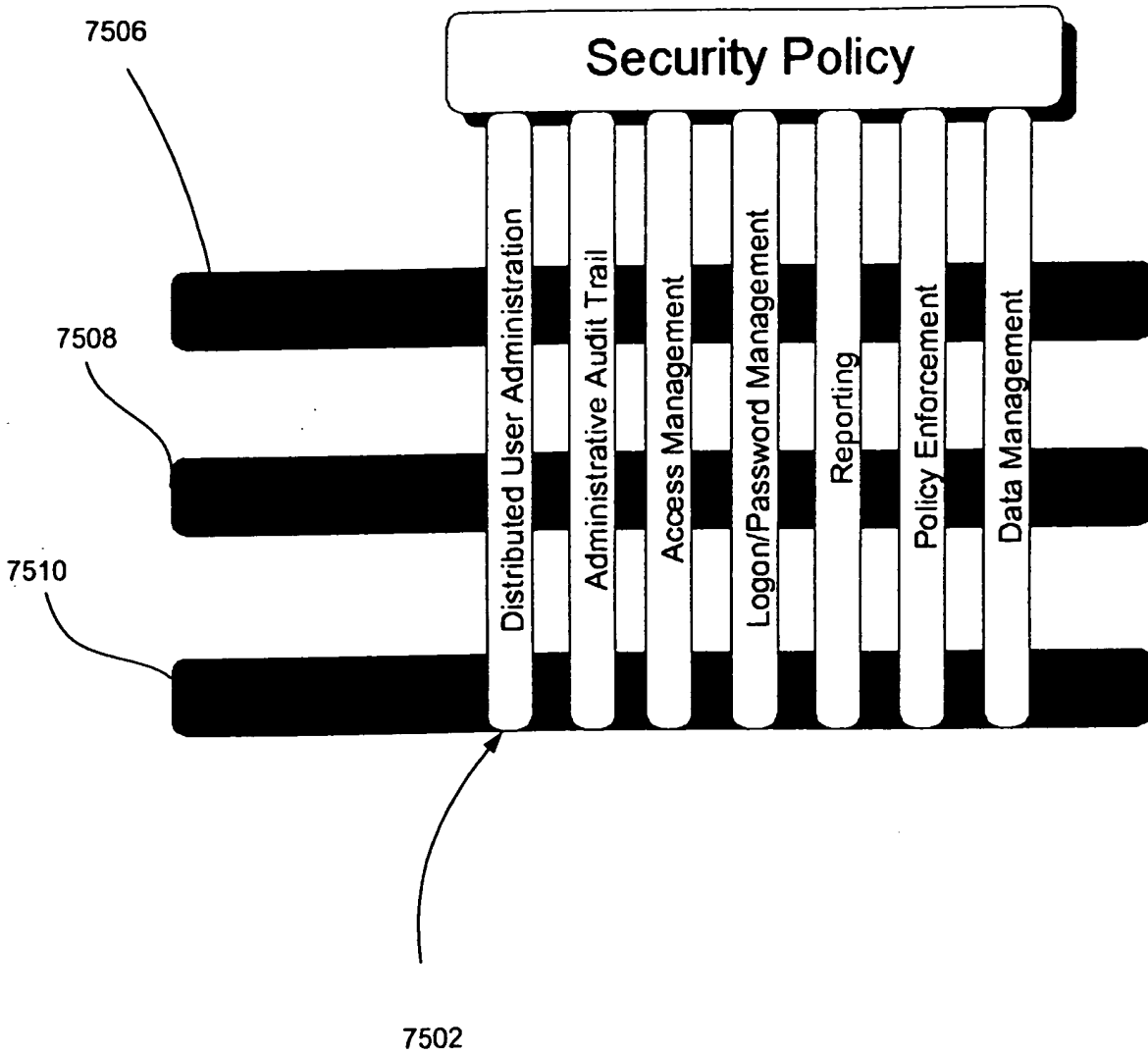


Fig. 75

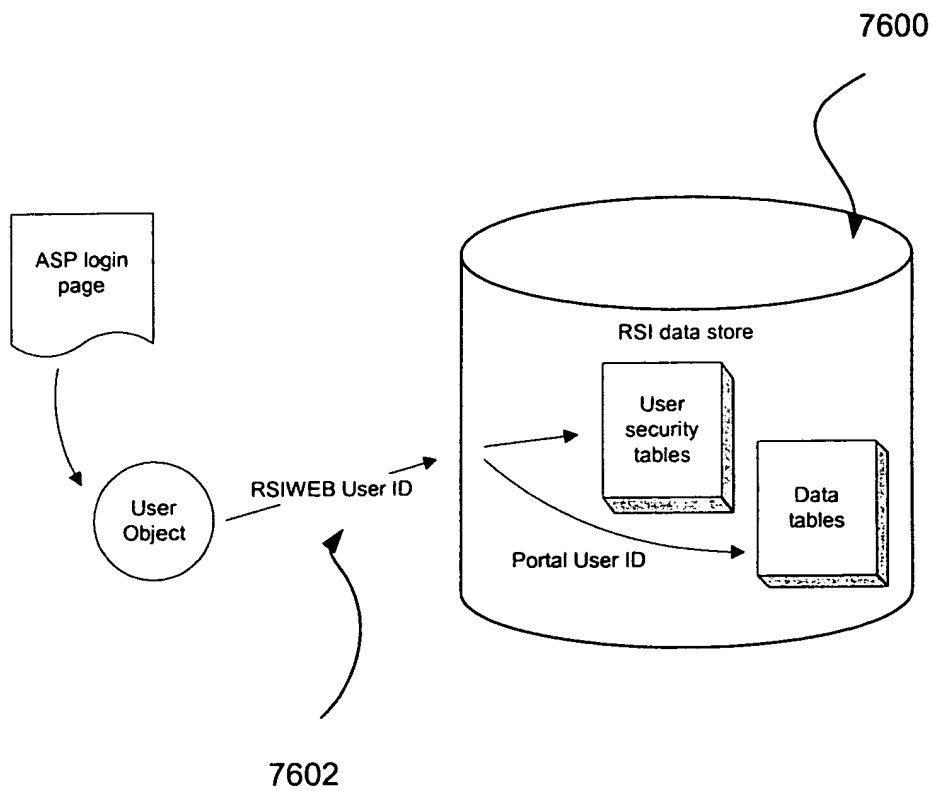
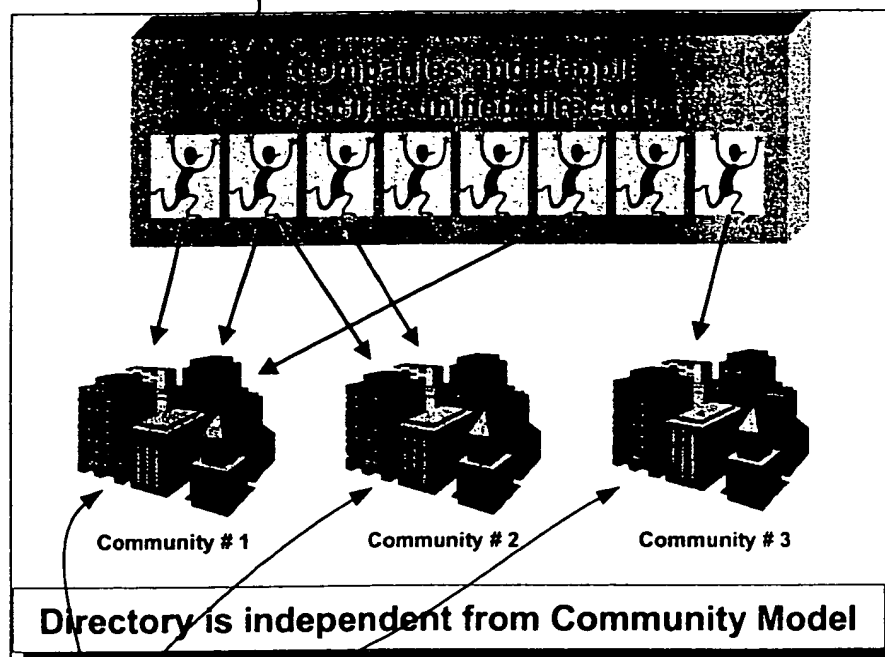


Fig. 76

77005



7702

Fig. 77

7800

7802

7804

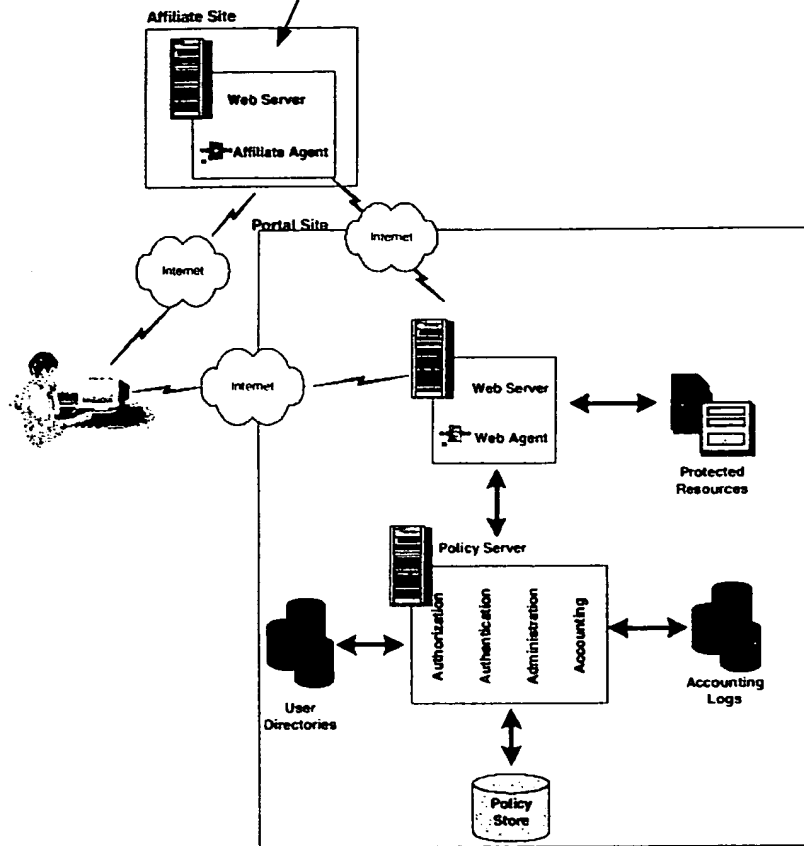


Fig. 78

7900

7902

Policy-Based Web Security Model

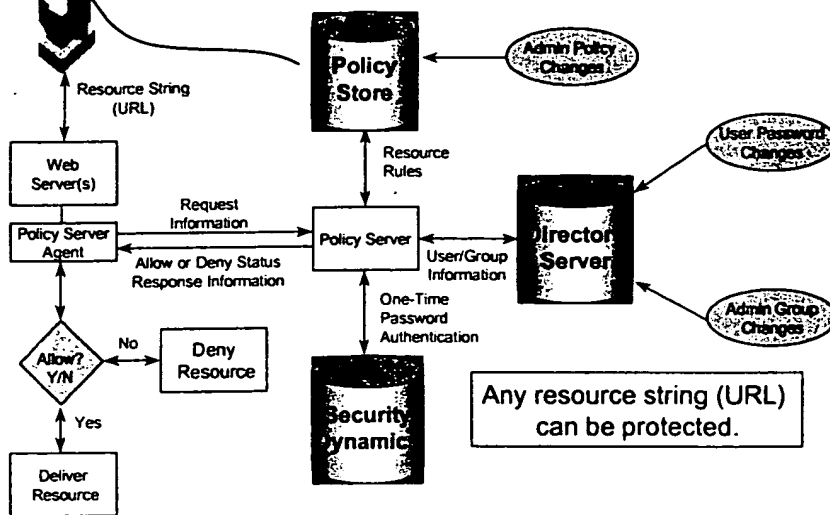


Fig. 79

8030

REGISTERING A PLURALITY OF USERS INCLUDING SUPPLIERS,
DISTRIBUTORS, AND STORES OF A SUPPLY CHAIN UTILIZING A
NETWORK

8032

MAINTAINING THE REGISTERED USERS ON A LIST

8034

COLLECTING DATA FROM A PLURALITY OF STORES OF THE
SUPPLY CHAIN UTILIZING THE NETWORK

8036

UPDATING THE LIST TO ADD, EDIT, AND DELETE THE USERS
UTILIZING THE NETWORK

8038

RECEIVING A REQUEST FOR ACCESS TO THE DATA UTILIZING
THE NETWORK, THE REQUEST INCLUDING AN IDENTIFIER

8040

COMPARING THE IDENTIFIER AGAINST THE LIST

8042

DISPLAYING A NETWORK-BASED INTERFACE FOR ALLOWING
ACCESS TO THE DATA UPON THE SUCCESSFUL COMPARISON OF
THE IDENTIFIER AGAINST THE LIST

8042

FIG. 80

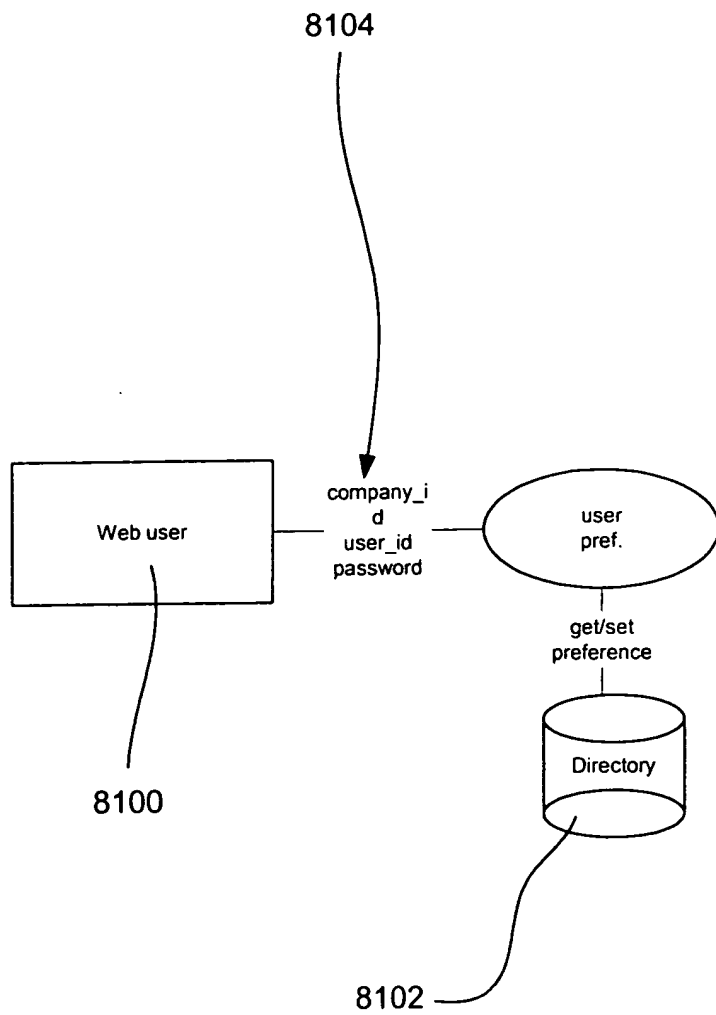


Fig. 81

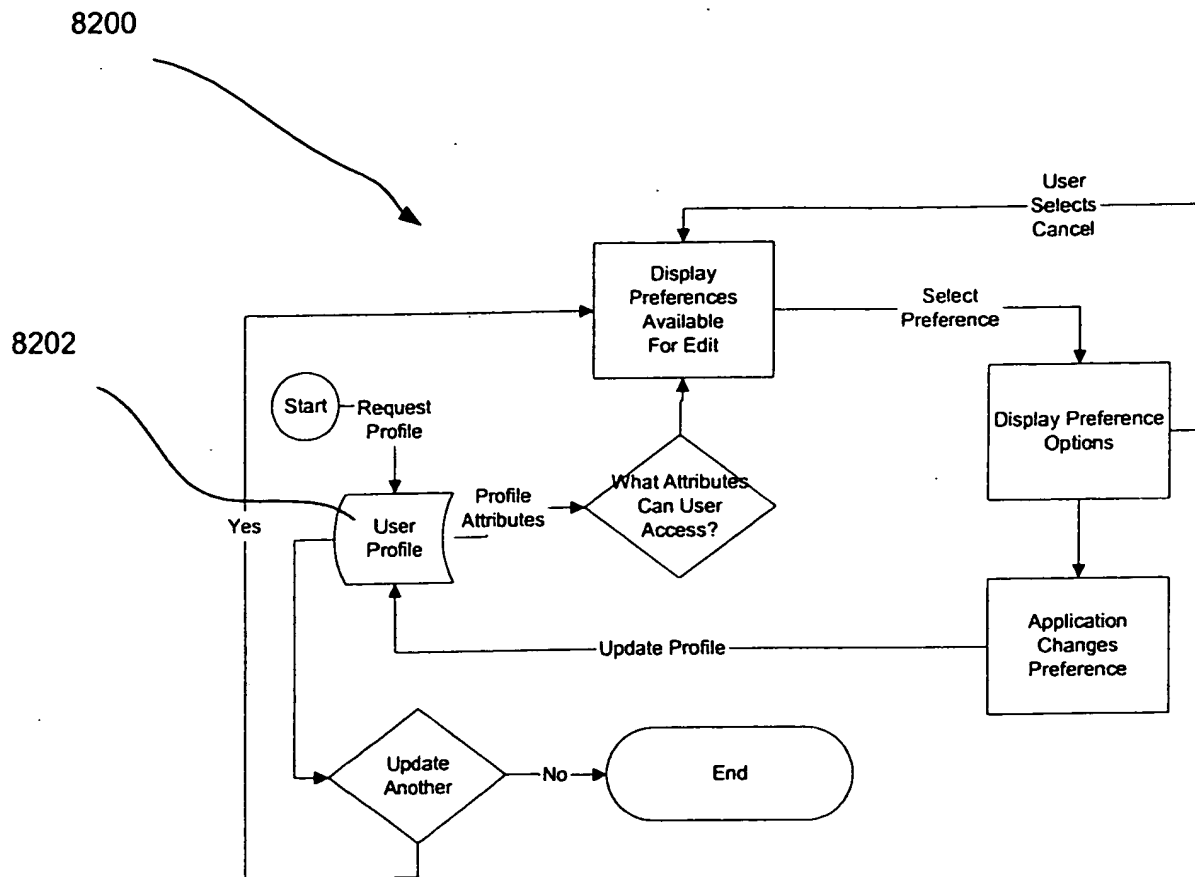


Fig. 82

TECHNICAL STAMP

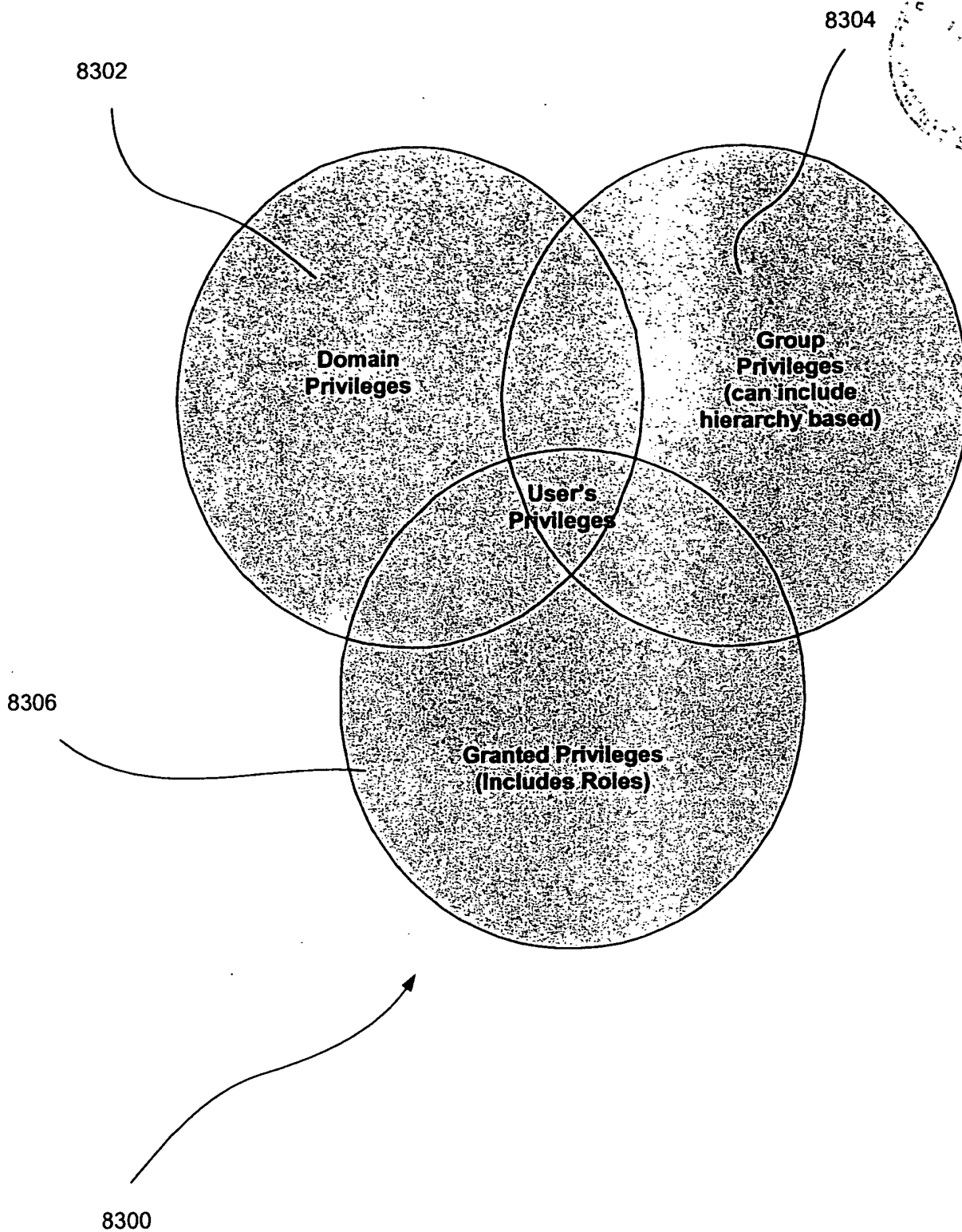
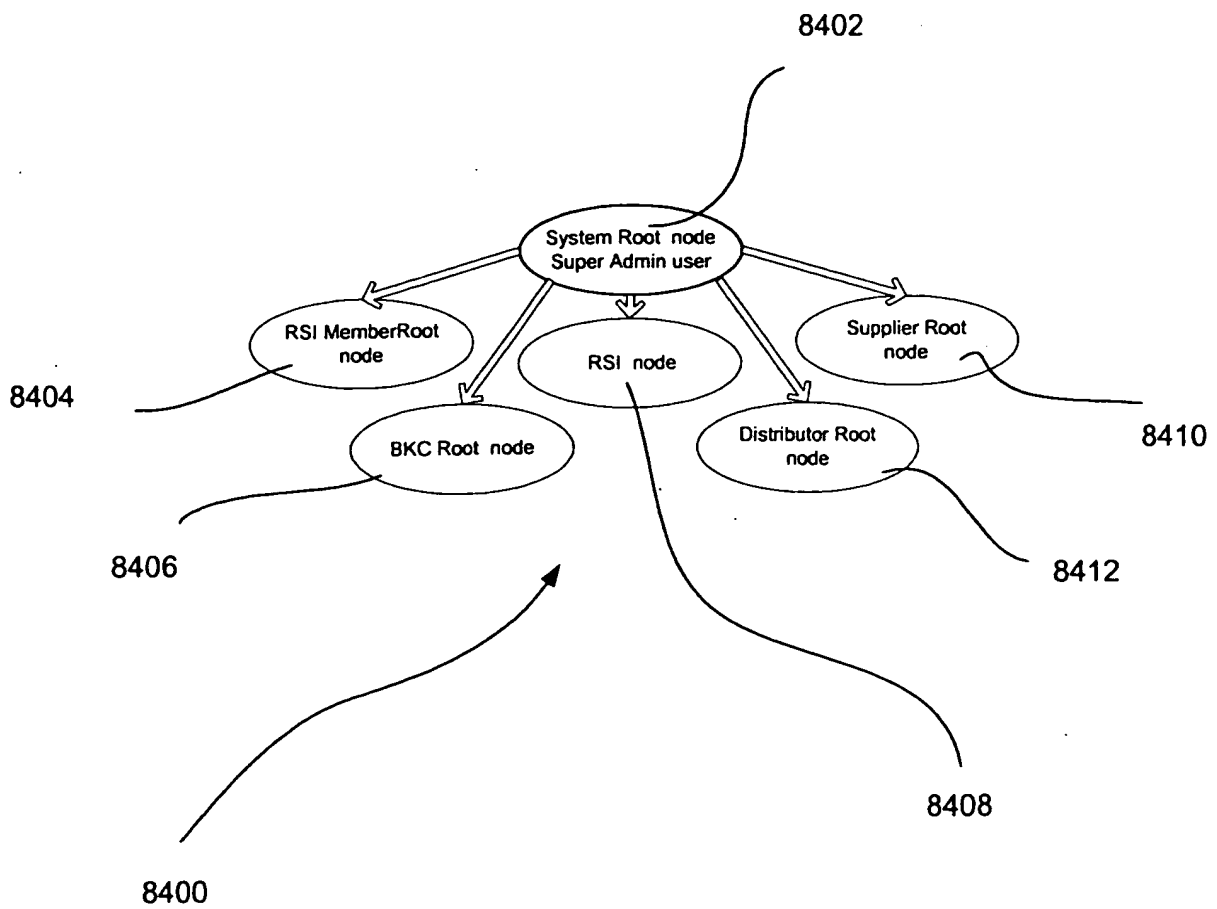


Fig. 83



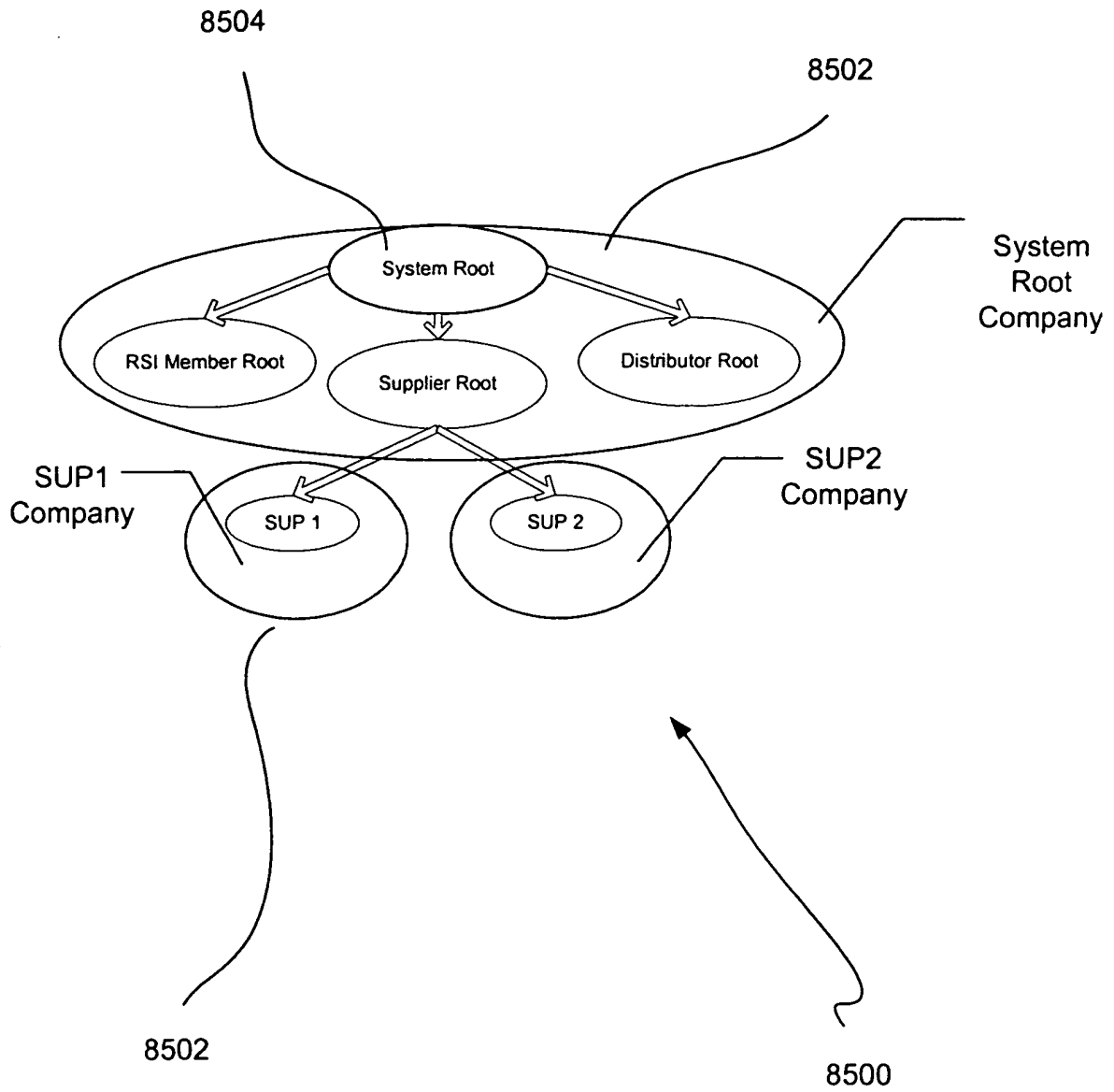


Fig. 85

8600

8602

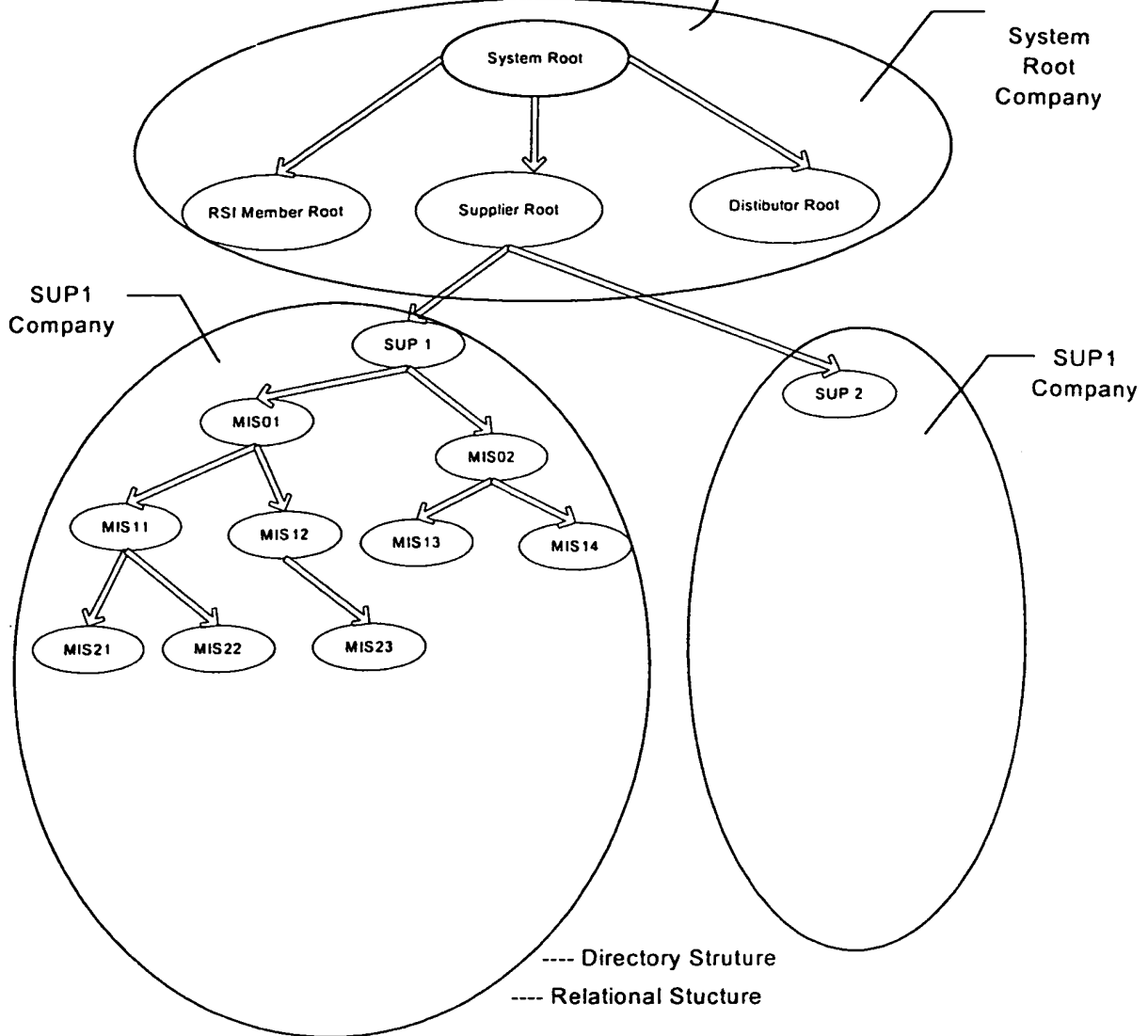


Fig. 86

8700

Group Hierarchy Management: Data Flow

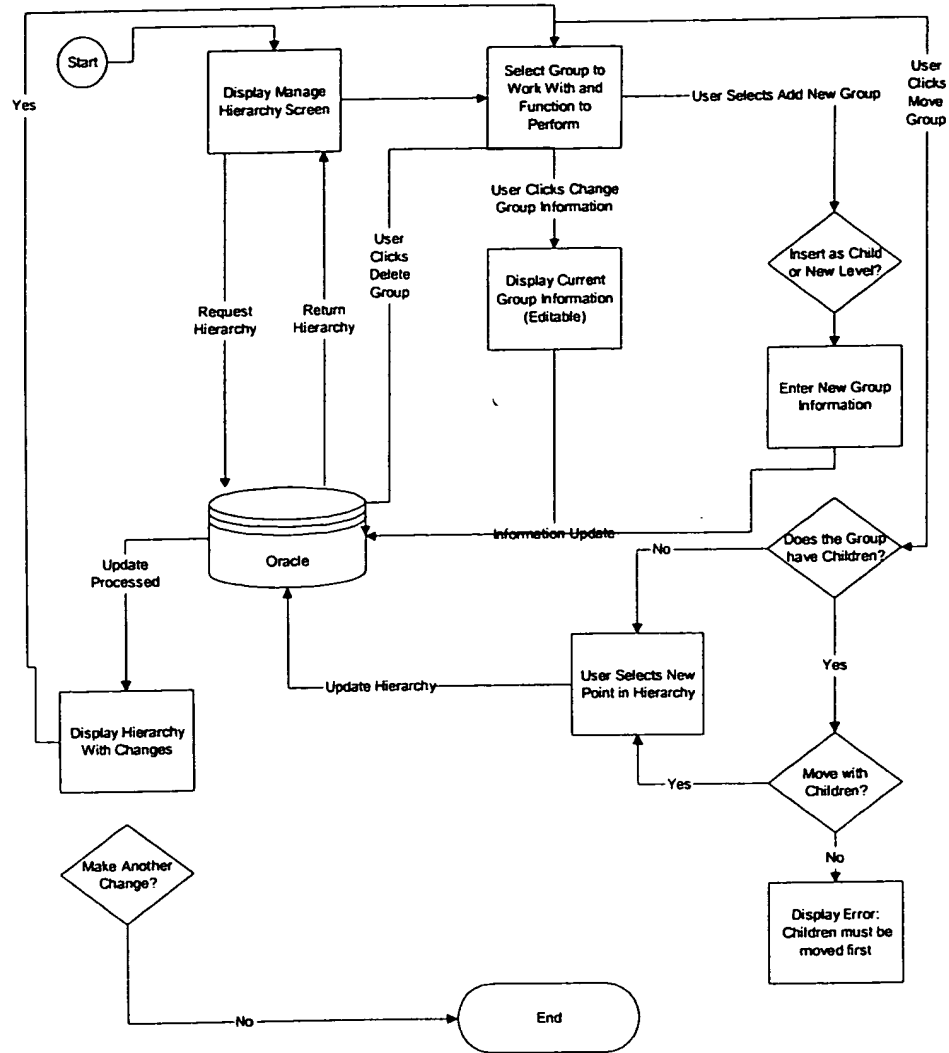


Fig. 87

8800

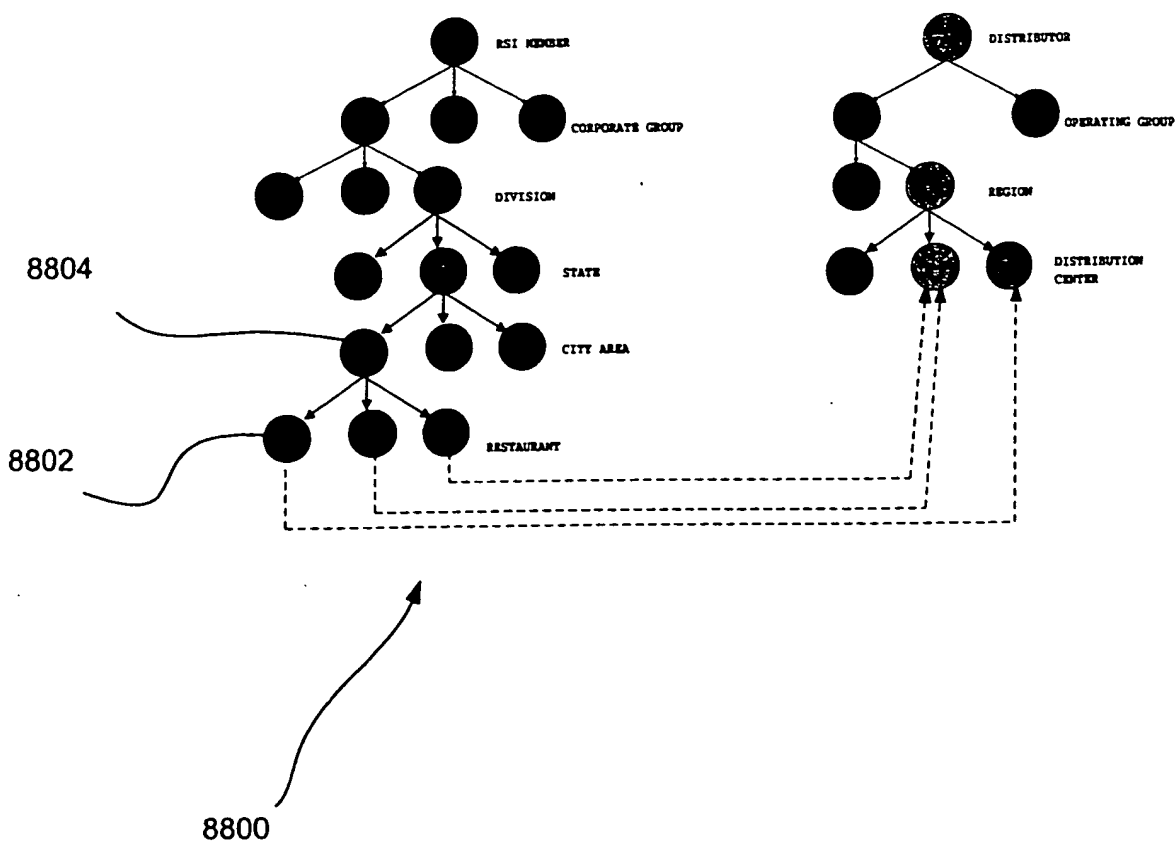


Fig. 88

8902



1400

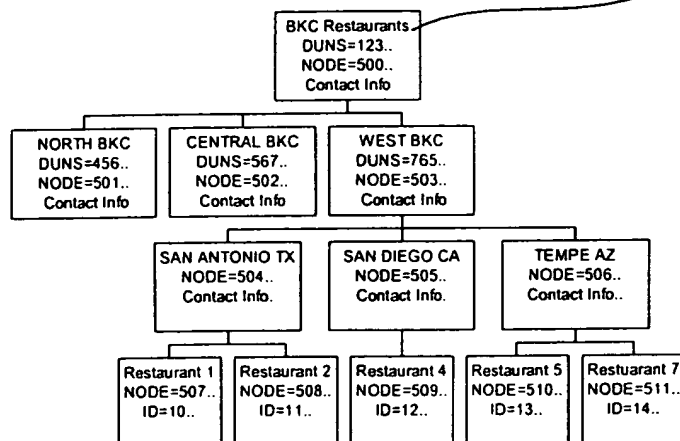


Fig. 89



9000

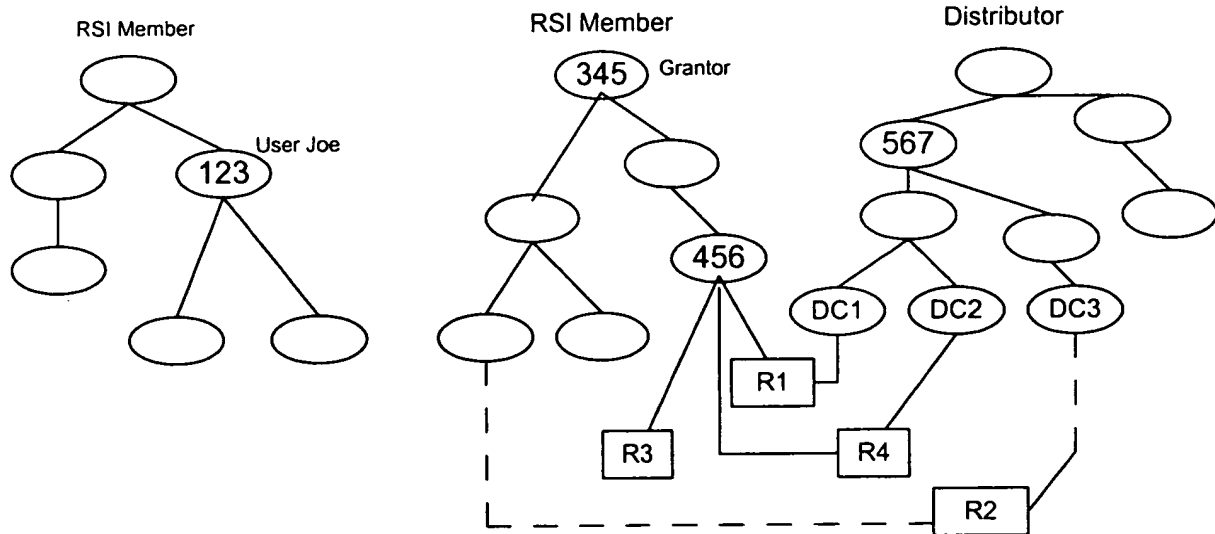


FIG. 90

9100

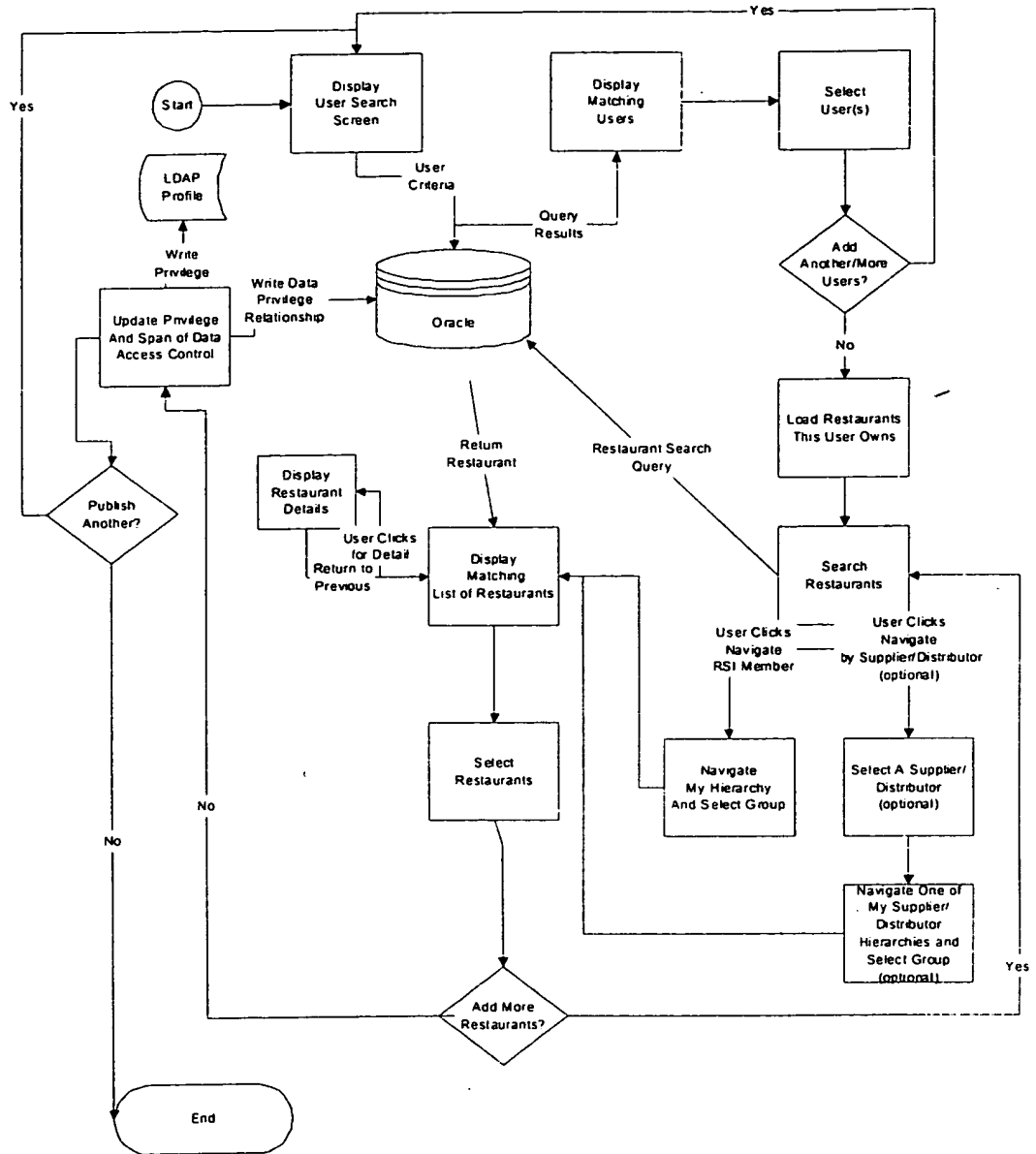


Fig. 91

9230

REGISTERING A PLURALITY OF STORES OF A SUPPLY CHAIN
UTILIZING A NETWORK, THE REGISTRATION INCLUDING
RECEIVING FIRST IDENTIFICATION INFORMATION

9232

COLLECTING DATA FROM A PLURALITY OF STORES OF THE
SUPPLY CHAIN UTILIZING THE NETWORK, THE DATA RELATING
TO THE SALE OF GOODS BY THE STORES AND INCLUDING
SECOND IDENTIFICATION INFORMATION MORE RECENT THAN
THE FIRST IDENTIFICATION INFORMATION

9234

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED
INTERFACE

9236

COMPARING THE FIRST IDENTIFICATION INFORMATION WITH THE
SECOND IDENTIFICATION INFORMATION

9238

UPDATING THE REGISTRATION OF THE STORES BASED ON THE
COMPARISON

9240

FIG. 92

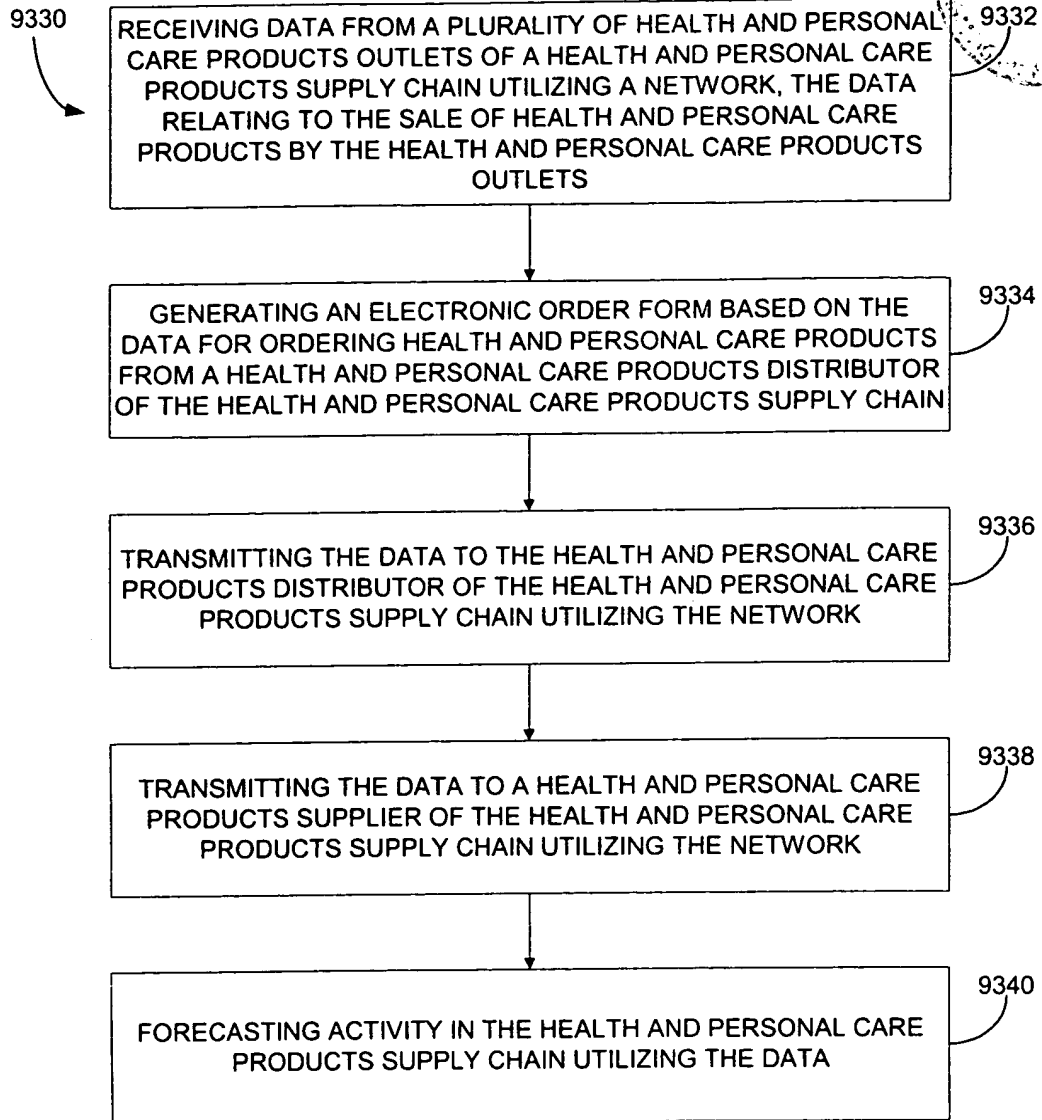


FIG. 93

9430

RECEIVING DATA FROM A PLURALITY OF ELECTRONICS AND APPLIANCES OUTLETS OF AN ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ELECTRONICS AND APPLIANCES BY THE ELECTRONICS AND APPLIANCES OUTLETS

9432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ELECTRONICS AND APPLIANCES FROM AN ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN

9434

TRANSMITTING THE DATA TO THE ELECTRONICS AND APPLIANCES DISTRIBUTOR OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9436

TRANSMITTING THE DATA TO AN ELECTRONICS AND APPLIANCES SUPPLIER OF THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE NETWORK

9438

FORECASTING ACTIVITY IN THE ELECTRONICS AND APPLIANCES SUPPLY CHAIN UTILIZING THE DATA

9440

FIG. 94

9530

RECEIVING DATA FROM A PLURALITY OF TRANSPORTATION EQUIPMENT OUTLETS OF A TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF TRANSPORTATION EQUIPMENT BY THE TRANSPORTATION EQUIPMENT OUTLETS

9532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING TRANSPORTATION EQUIPMENT FROM A TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN

9534

TRANSMITTING THE DATA TO THE TRANSPORTATION EQUIPMENT DISTRIBUTOR OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9536

TRANSMITTING THE DATA TO A TRANSPORTATION EQUIPMENT SUPPLIER OF THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE NETWORK

9538

FORECASTING ACTIVITY IN THE TRANSPORTATION EQUIPMENT SUPPLY CHAIN UTILIZING THE DATA

9540

FIG. 95

9630

RECEIVING DATA FROM A PLURALITY OF HOME PRODUCT
OUTLETS OF A HOME PRODUCT SUPPLY CHAIN UTILIZING A
NETWORK, THE DATA RELATING TO THE SALE OF HOME
PRODUCTS BY THE HOME PRODUCT OUTLETS

9632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING HOME PRODUCTS FROM A HOME PRODUCT
DISTRIBUTOR OF THE HOME PRODUCT SUPPLY CHAIN

9634

TRANSMITTING THE DATA TO THE HOME PRODUCT DISTRIBUTOR
OF THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE
NETWORK

9636

TRANSMITTING THE DATA TO A HOME PRODUCT SUPPLIER OF
THE HOME PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

9638

FORECASTING ACTIVITY IN THE HOME PRODUCT SUPPLY CHAIN
UTILIZING THE DATA

9640

FIG. 96

9730

RECEIVING DATA FROM A PLURALITY OF FOOD AND BEVERAGE OUTLETS OF A FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF FOOD AND BEVERAGES BY THE FOOD AND BEVERAGE OUTLETS

9732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING FOOD AND BEVERAGES FROM A FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN

9734

TRANSMITTING THE DATA TO THE FOOD AND BEVERAGE DISTRIBUTOR OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9736

TRANSMITTING THE DATA TO A FOOD AND BEVERAGE SUPPLIER OF THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE NETWORK

9738

FORECASTING ACTIVITY IN THE FOOD AND BEVERAGE SUPPLY CHAIN UTILIZING THE DATA

9740

FIG. 97

9830

RECEIVING DATA FROM A PLURALITY OF MACHINERY OUTLETS
OF A MACHINERY SUPPLY CHAIN UTILIZING A NETWORK, THE
DATA RELATING TO THE SALE OF MACHINERY BY THE
MACHINERY OUTLETS

9832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING MACHINERY FROM A MACHINERY
DISTRIBUTOR OF THE MACHINERY SUPPLY CHAIN

9834

TRANSMITTING THE DATA TO THE MACHINERY DISTRIBUTOR OF
THE MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9836

TRANSMITTING THE DATA TO A MACHINERY SUPPLIER OF THE
MACHINERY SUPPLY CHAIN UTILIZING THE NETWORK

9838

FORECASTING ACTIVITY IN THE MACHINERY SUPPLY CHAIN
UTILIZING THE DATA

9840

FIG. 98

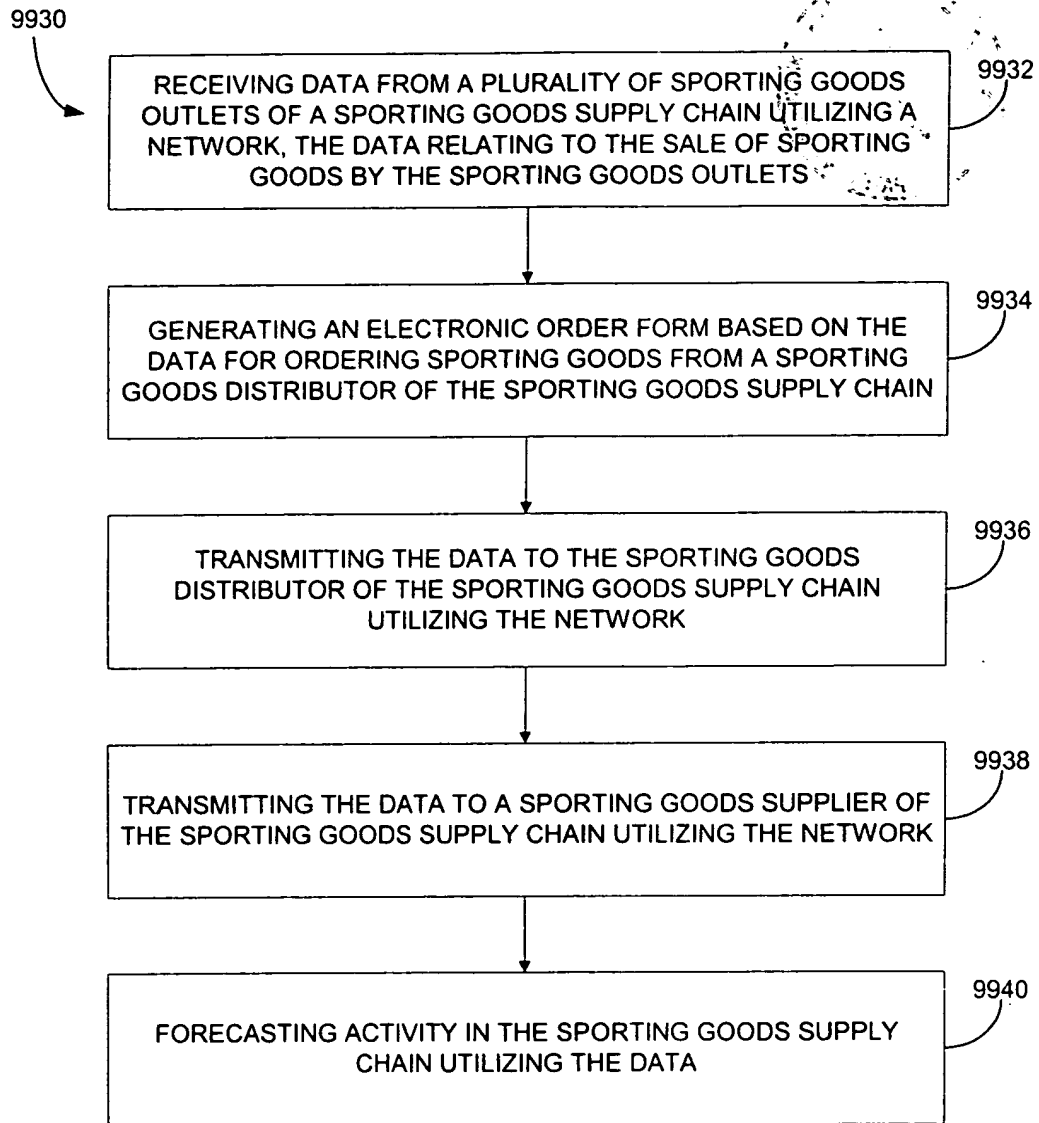


FIG. 99

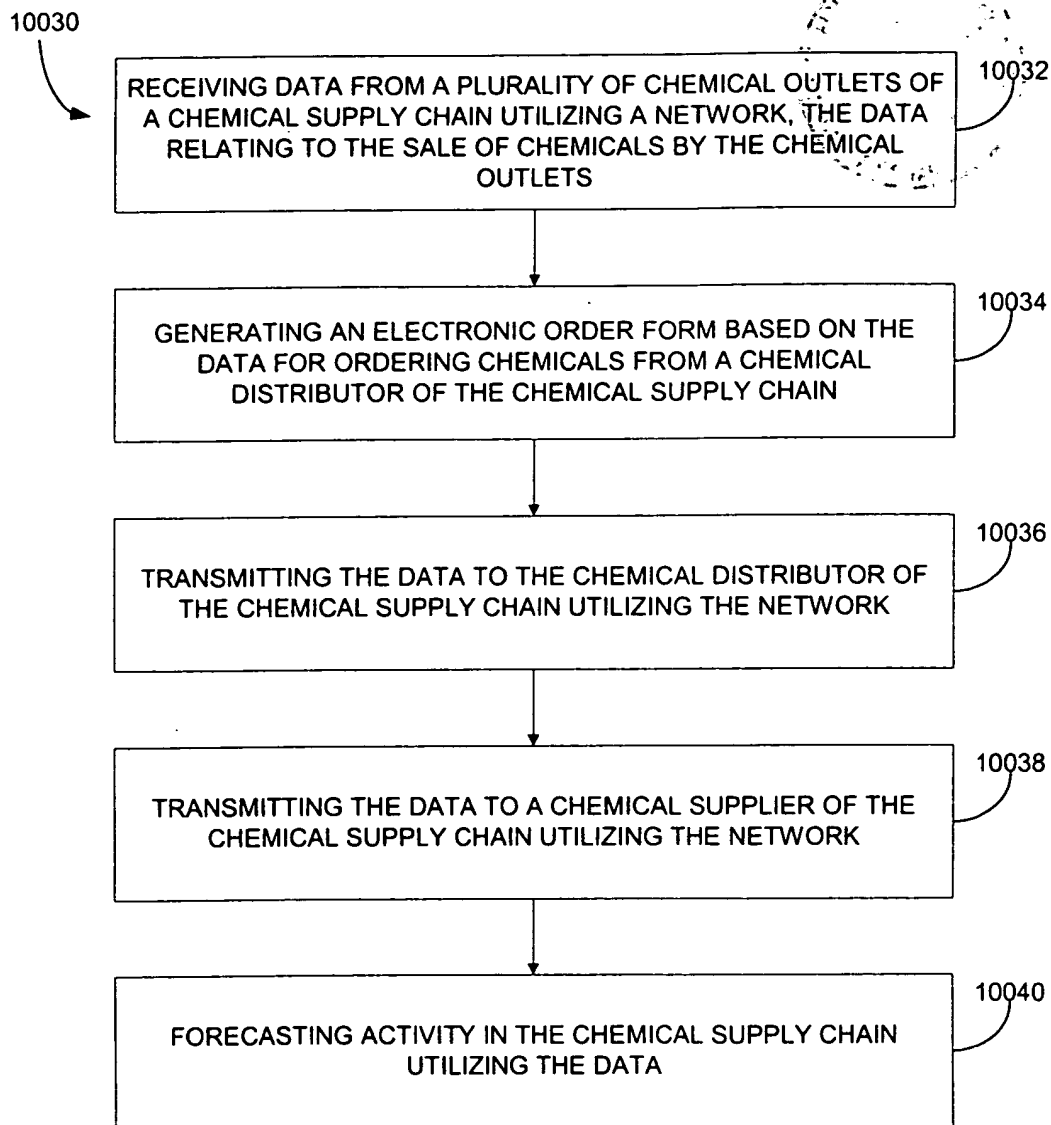


FIG. 100

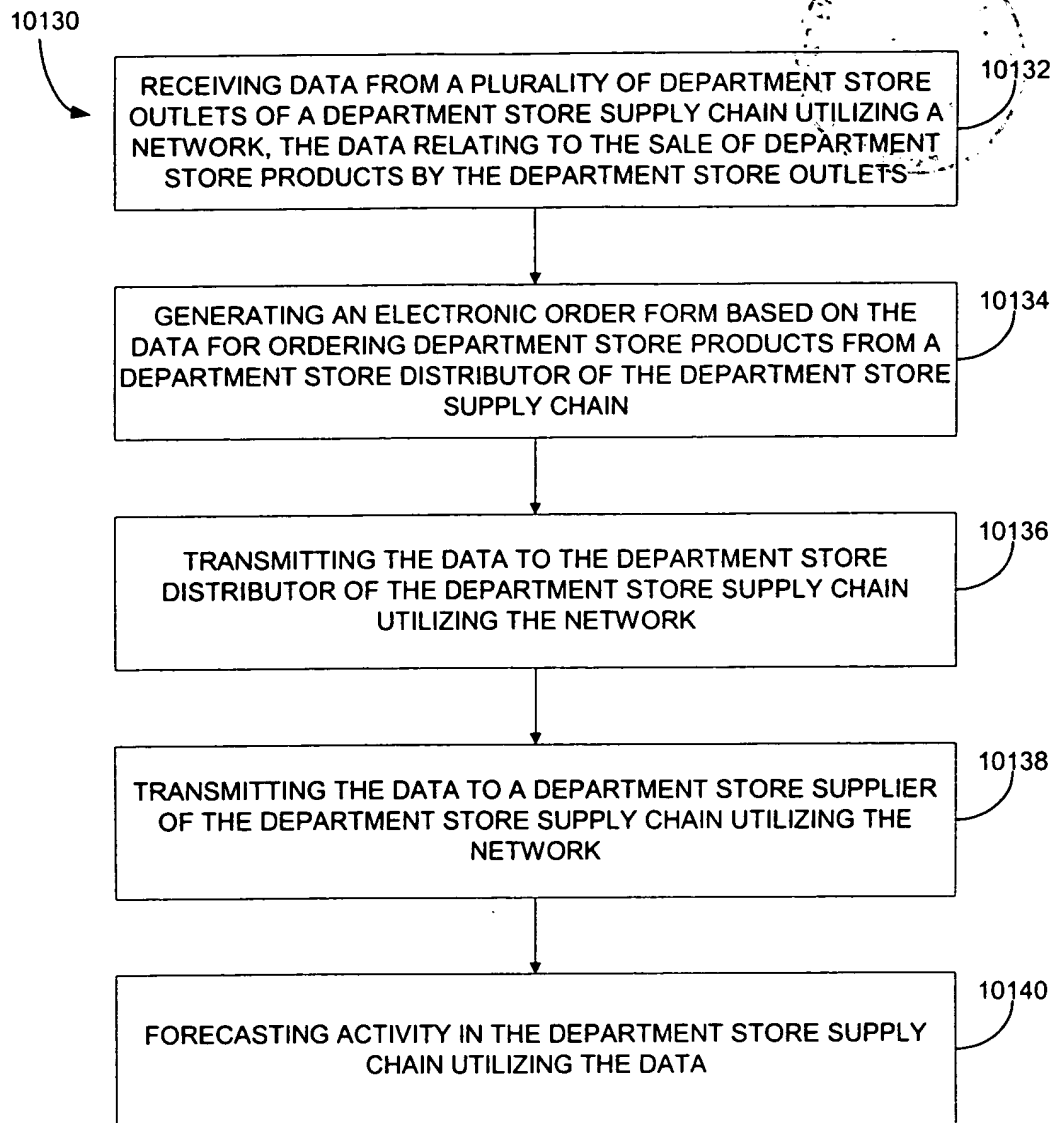


FIG. 101

10230

RECEIVING DATA FROM A PLURALITY OF OFFICE PRODUCT
OUTLETS OF AN OFFICE PRODUCT SUPPLY CHAIN UTILIZING A
NETWORK, THE DATA RELATING TO THE SALE OF OFFICE
PRODUCTS BY THE OFFICE PRODUCT OUTLETS

10232

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING OFFICE PRODUCTS FROM AN OFFICE
PRODUCT DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY
CHAIN

10234

TRANSMITTING THE DATA TO THE OFFICE PRODUCT
DISTRIBUTOR OF THE OFFICE PRODUCT SUPPLY CHAIN
UTILIZING THE NETWORK

10236

TRANSMITTING THE DATA TO AN OFFICE PRODUCT SUPPLIER OF
THE OFFICE PRODUCT SUPPLY CHAIN UTILIZING THE NETWORK

10238

FORECASTING ACTIVITY IN THE OFFICE PRODUCT SUPPLY CHAIN
UTILIZING THE DATA

10240

FIG. 102A

10260

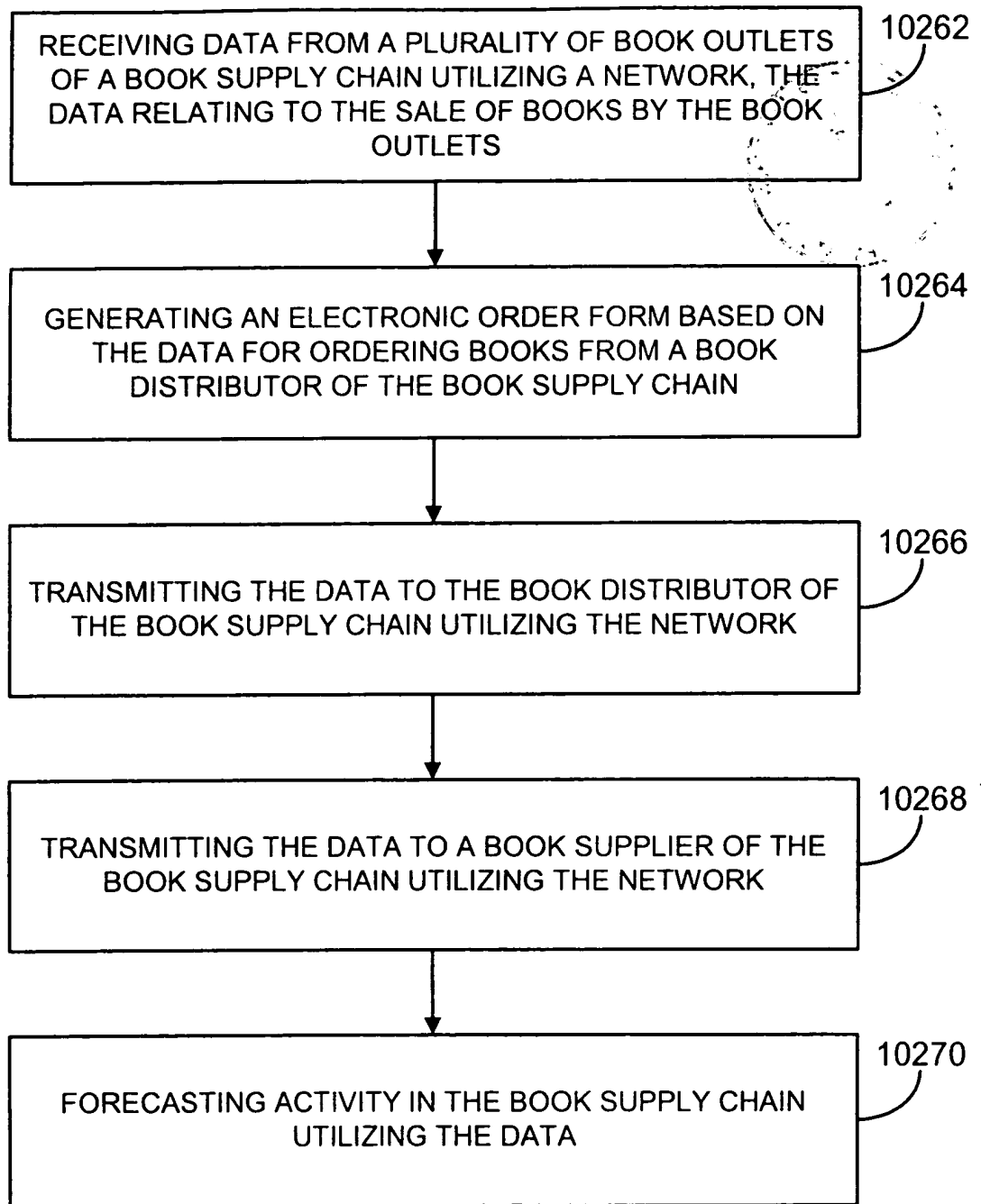


FIG. 102B

10330

RECEIVING DATA FROM A PLURALITY OF GAS STATION OUTLETS
OF A GAS STATION SUPPLY CHAIN UTILIZING A NETWORK, THE
DATA RELATING TO THE SALE OF GAS STATION GOODS AND
SERVICES BY THE GAS STATION OUTLETS

10332

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING GAS STATION GOODS AND SERVICES
FROM A GAS STATION DISTRIBUTOR OF THE GAS STATION
SUPPLY CHAIN

10334

TRANSMITTING THE DATA TO THE GAS STATION DISTRIBUTOR OF
THE GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10336

TRANSMITTING THE DATA TO A GAS STATION SUPPLIER OF THE
GAS STATION SUPPLY CHAIN UTILIZING THE NETWORK

10338

FORECASTING ACTIVITY IN THE GAS STATION SUPPLY CHAIN
UTILIZING THE DATA

10340

FIG. 103

10430

RECEIVING DATA FROM A PLURALITY OF CONVENIENCE STORE OUTLETS OF AN CONVENIENCE STORE SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF CONVENIENCE STORE PRODUCTS AND SERVICES BY THE CONVENIENCE STORE OUTLETS

10432

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING CONVENIENCE STORE PRODUCTS AND SERVICES FROM AN CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN

10434

TRANSMITTING THE DATA TO THE CONVENIENCE STORE DISTRIBUTOR OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10436

TRANSMITTING THE DATA TO AN CONVENIENCE STORE SUPPLIER OF THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE NETWORK

10438

FORECASTING ACTIVITY IN THE CONVENIENCE STORE SUPPLY CHAIN UTILIZING THE DATA

10440

FIG. 104A

10460

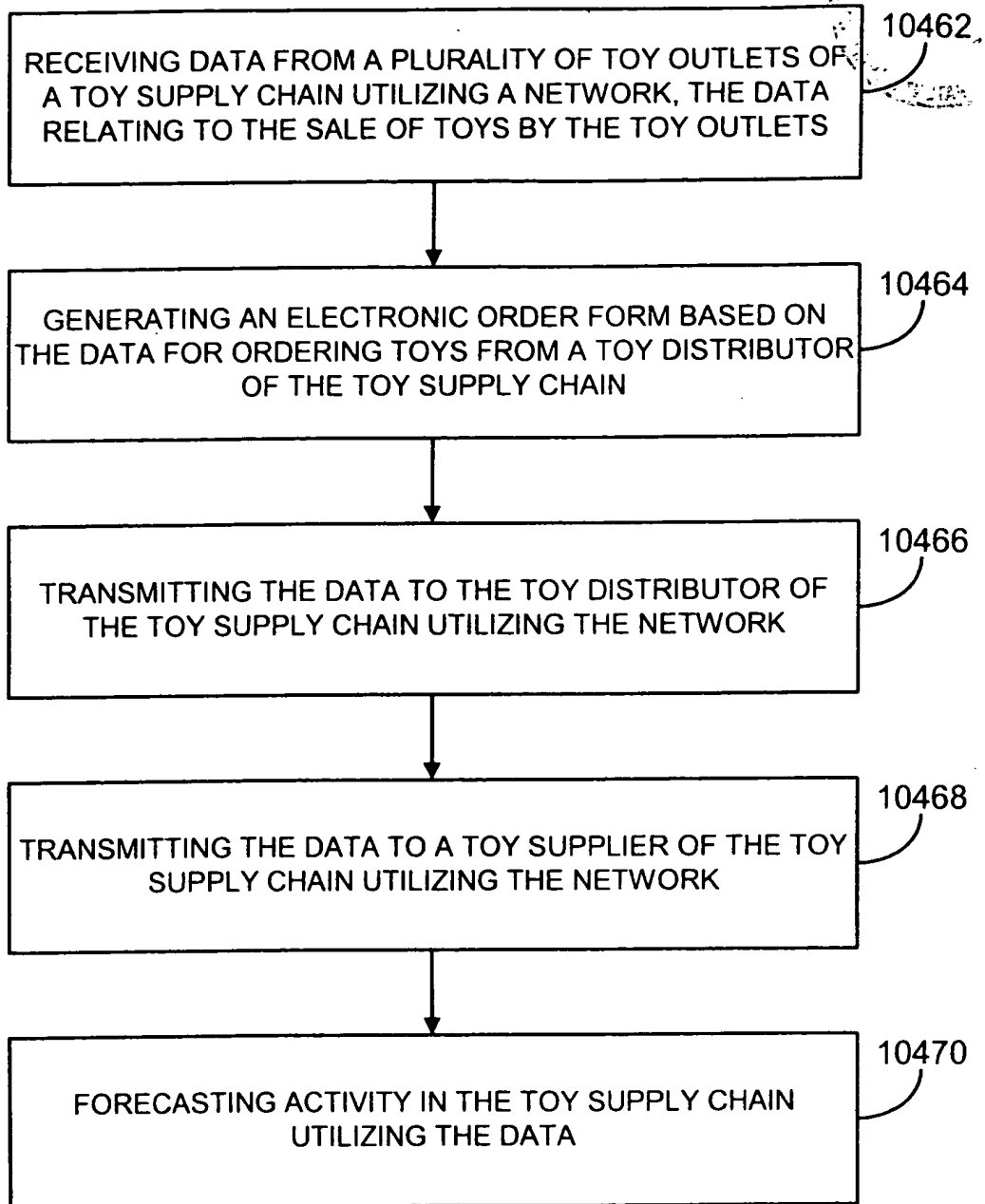


FIG. 104B

10530

RECEIVING DATA FROM A PLURALITY OF ENTERTAINMENT MEDIA
OUTLETS OF AN ENTERTAINMENT MEDIA SUPPLY CHAIN
UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF
ENTERTAINMENT MEDIA BY THE ENTERTAINMENT MEDIA
OUTLETS

10532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING ENTERTAINMENT MEDIA FROM AN
ENTERTAINMENT MEDIA DISTRIBUTOR OF THE ENTERTAINMENT
MEDIA SUPPLY CHAIN

10534

TRANSMITTING THE DATA TO THE ENTERTAINMENT MEDIA
DISTRIBUTOR OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN
UTILIZING THE NETWORK

10536

TRANSMITTING THE DATA TO AN ENTERTAINMENT MEDIA
SUPPLIER OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN
UTILIZING THE NETWORK

10538

FORECASTING ACTIVITY IN THE ENTERTAINMENT MEDIA SUPPLY
CHAIN UTILIZING THE DATA

10540

FIG. 105

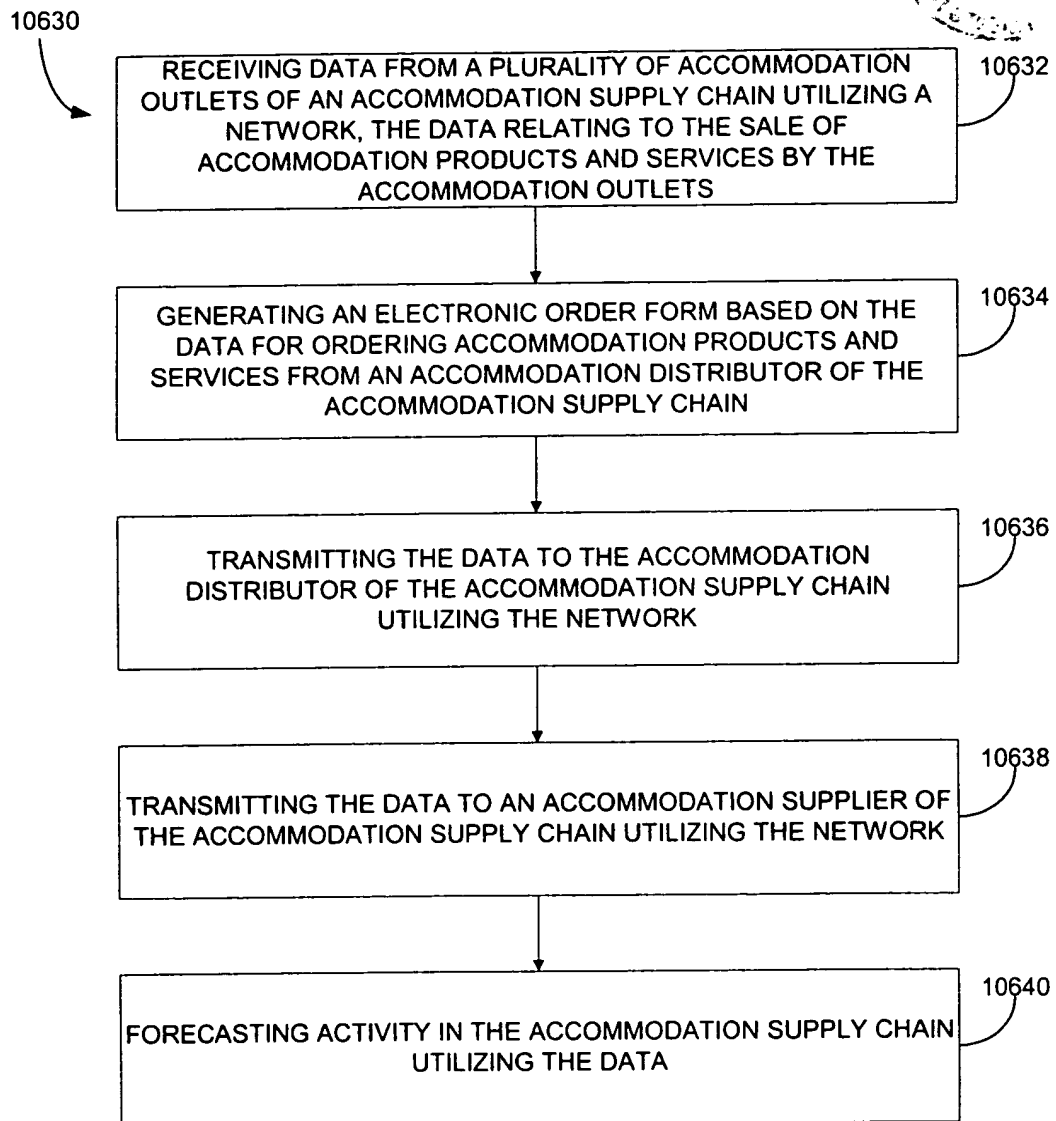


FIG. 106

10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734

TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

FIG. 107

10830

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY
CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE
OF GOODS BY THE STORES

10832

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE
DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE
SUPPLY CHAIN

10834

RECEIVING THE ORDERED GOODS

10836

ENTERING INFORMATION RELATING TO ANY NON-CONFORMING
GOODS DELIVERED BY THE DISTRIBUTOR

10838

AGGREGATING THE INFORMATION IN A DATABASE

10840

TRANSMITTING THE AGGREGATED INFORMATION TO THE
DISTRIBUTOR UTILIZING THE NETWORK

10842

FIG. 108

10900

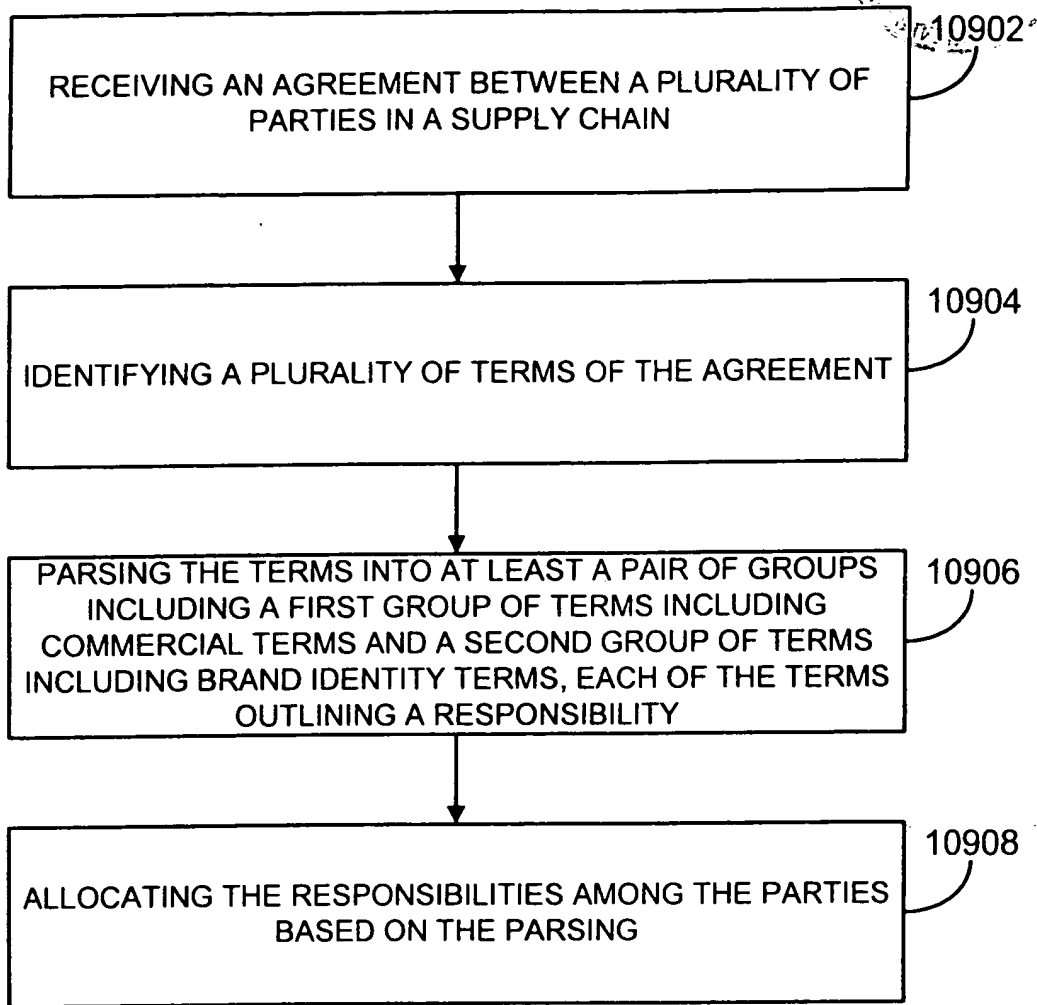


FIG. 109

11000

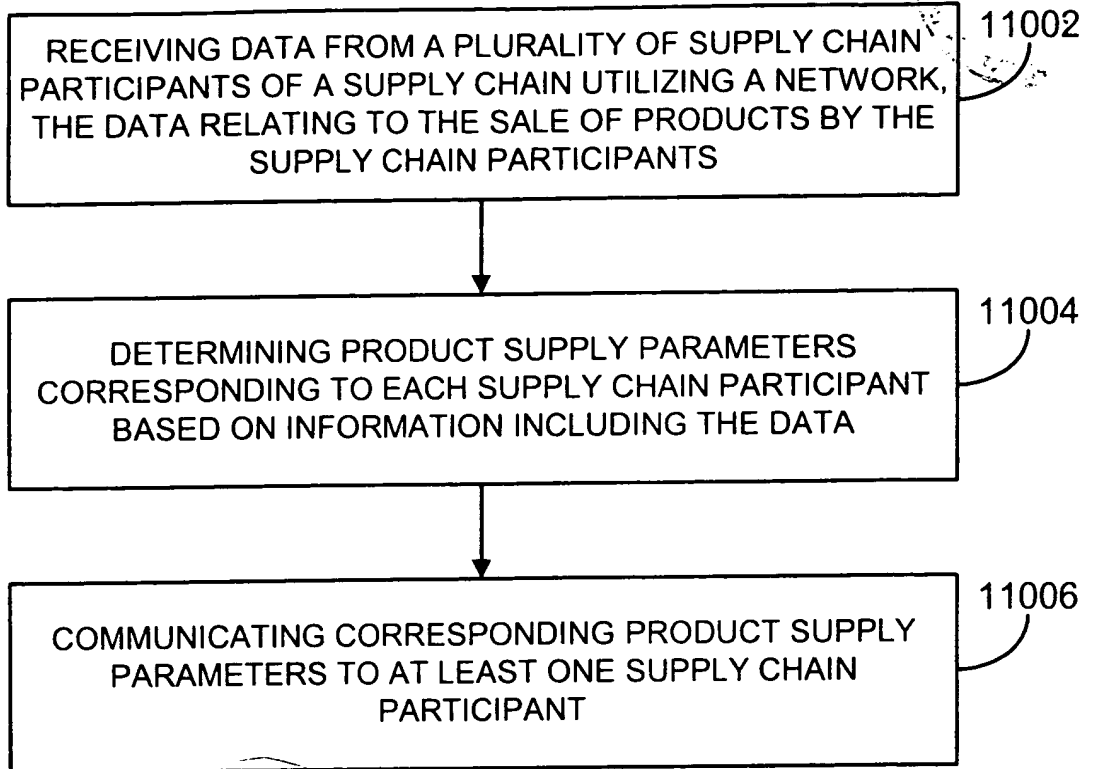


FIG. 110

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

11200

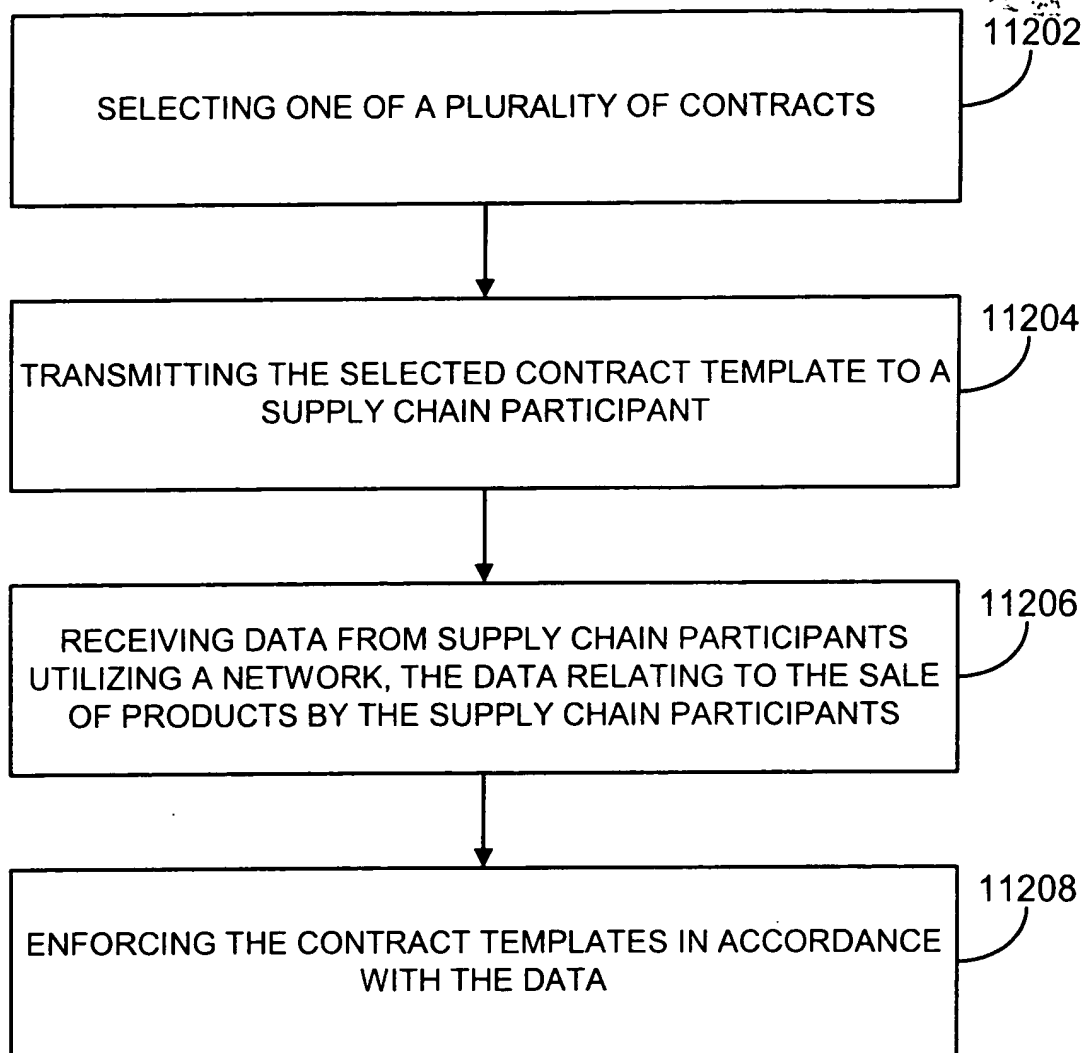


FIG. 112

11300

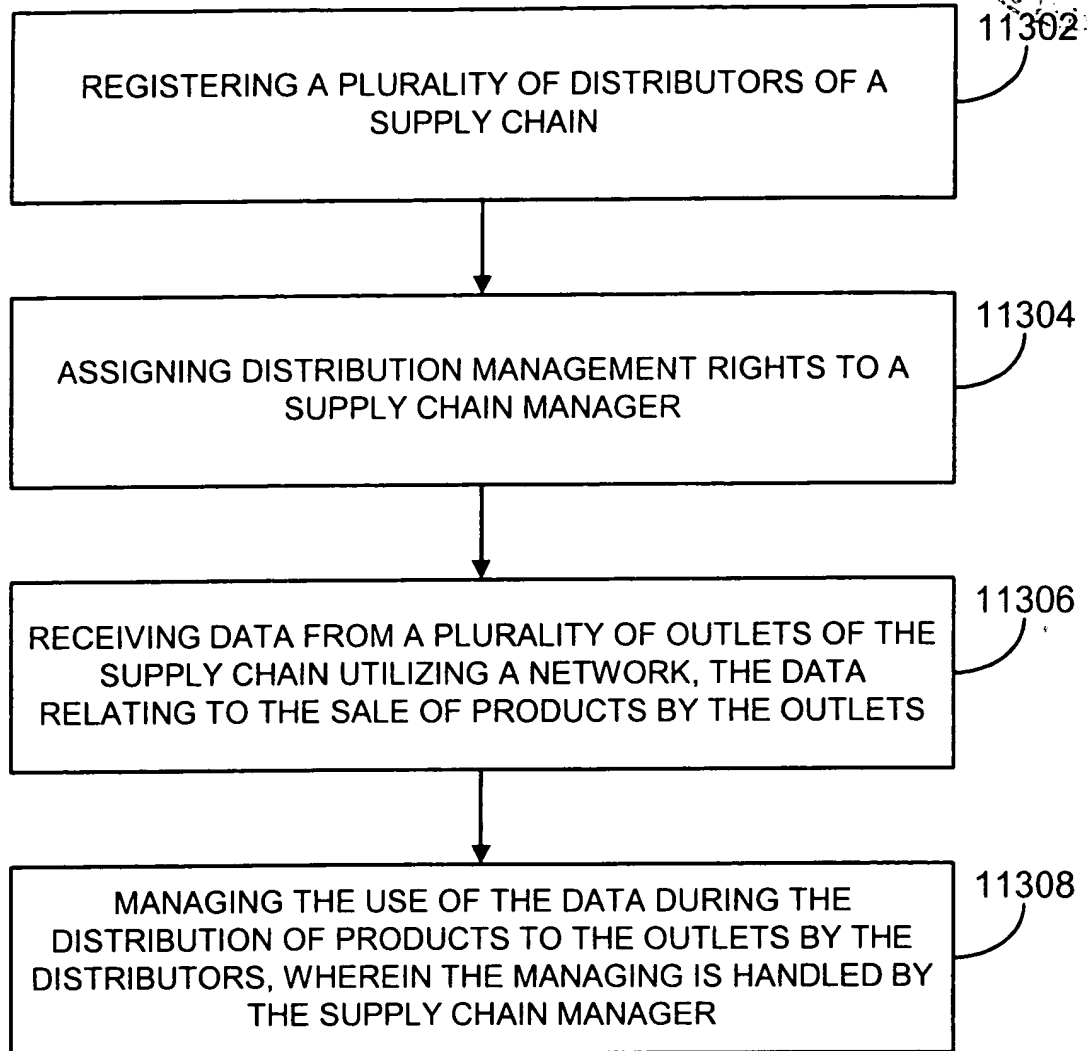


FIG. 113

11400

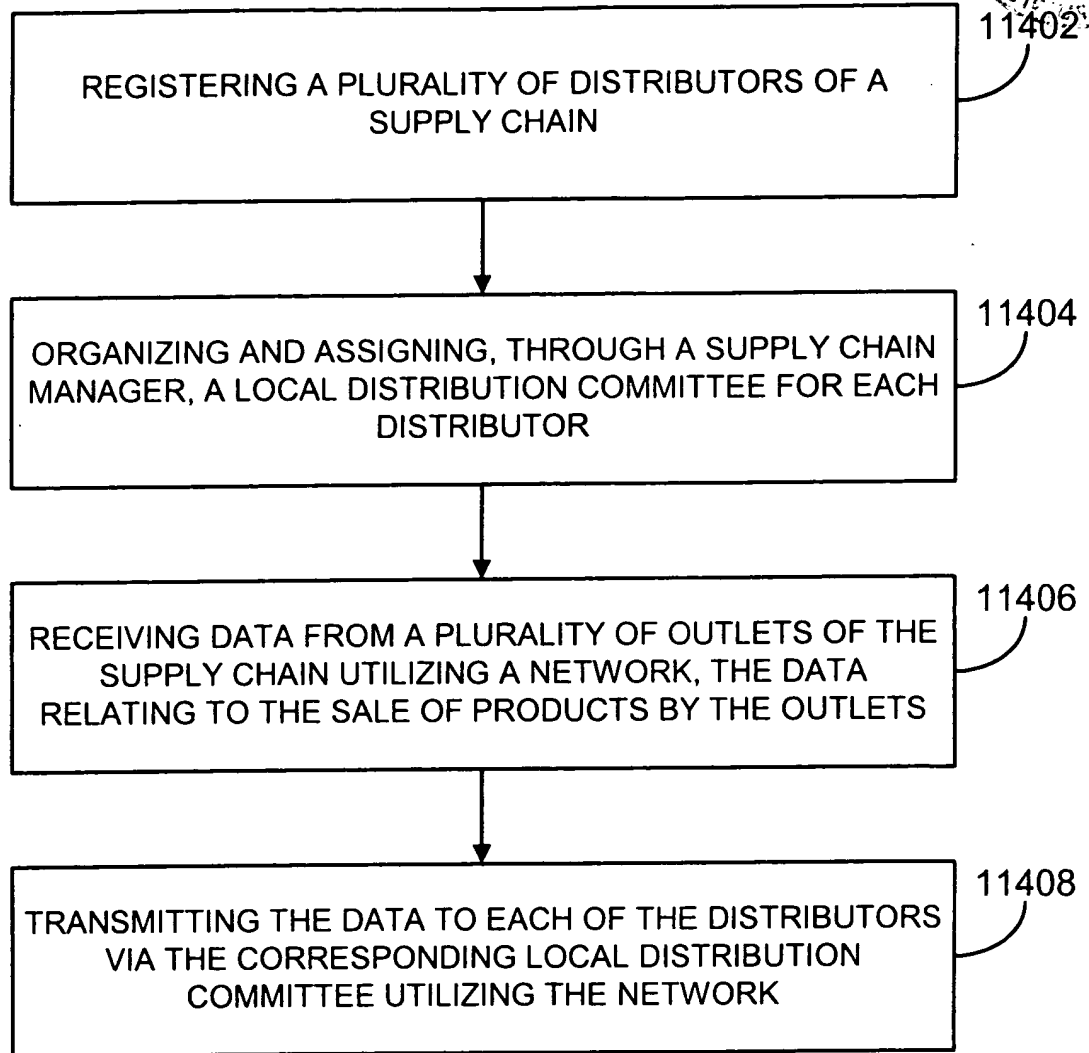


FIG. 114

11500

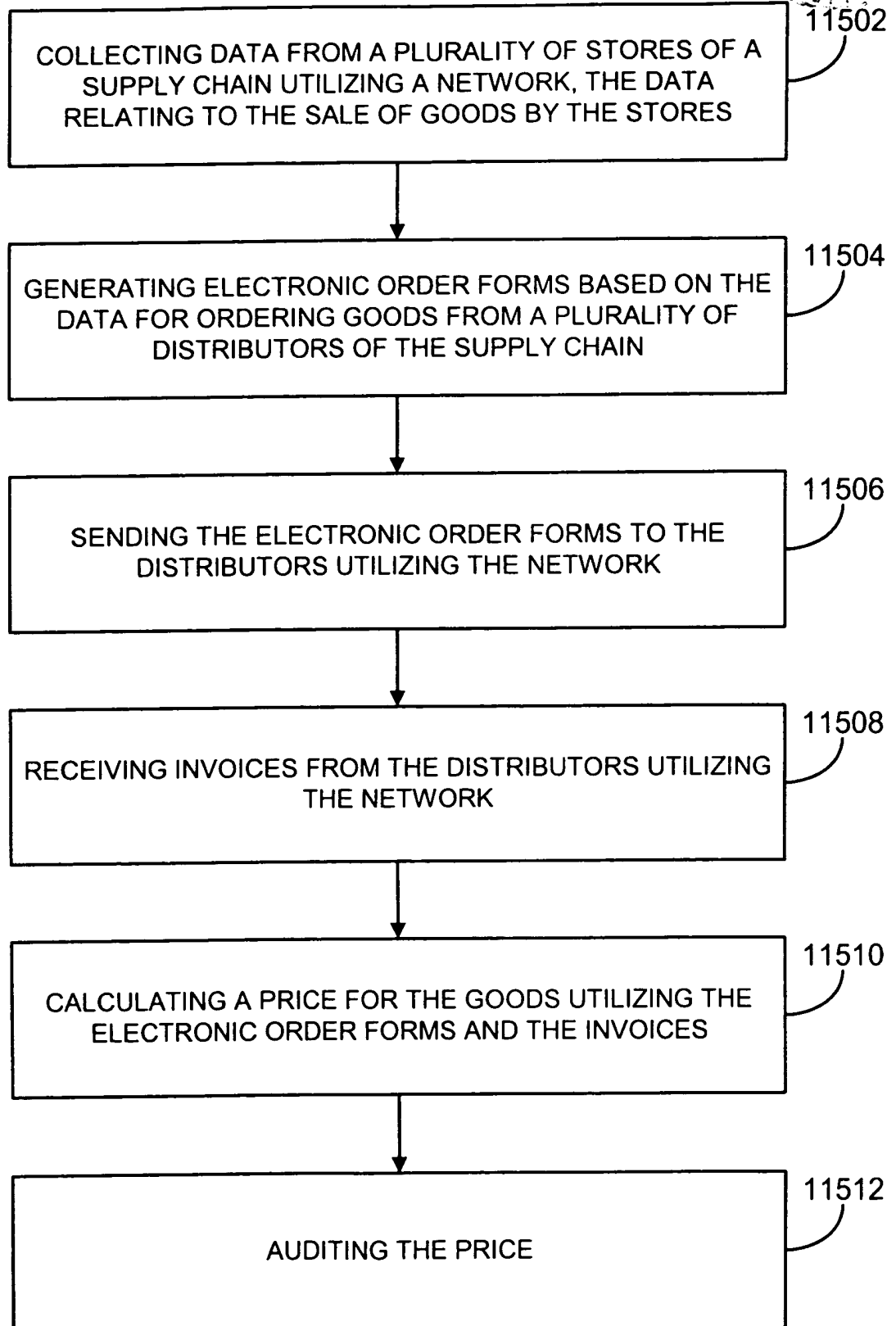


FIG. 115

11600

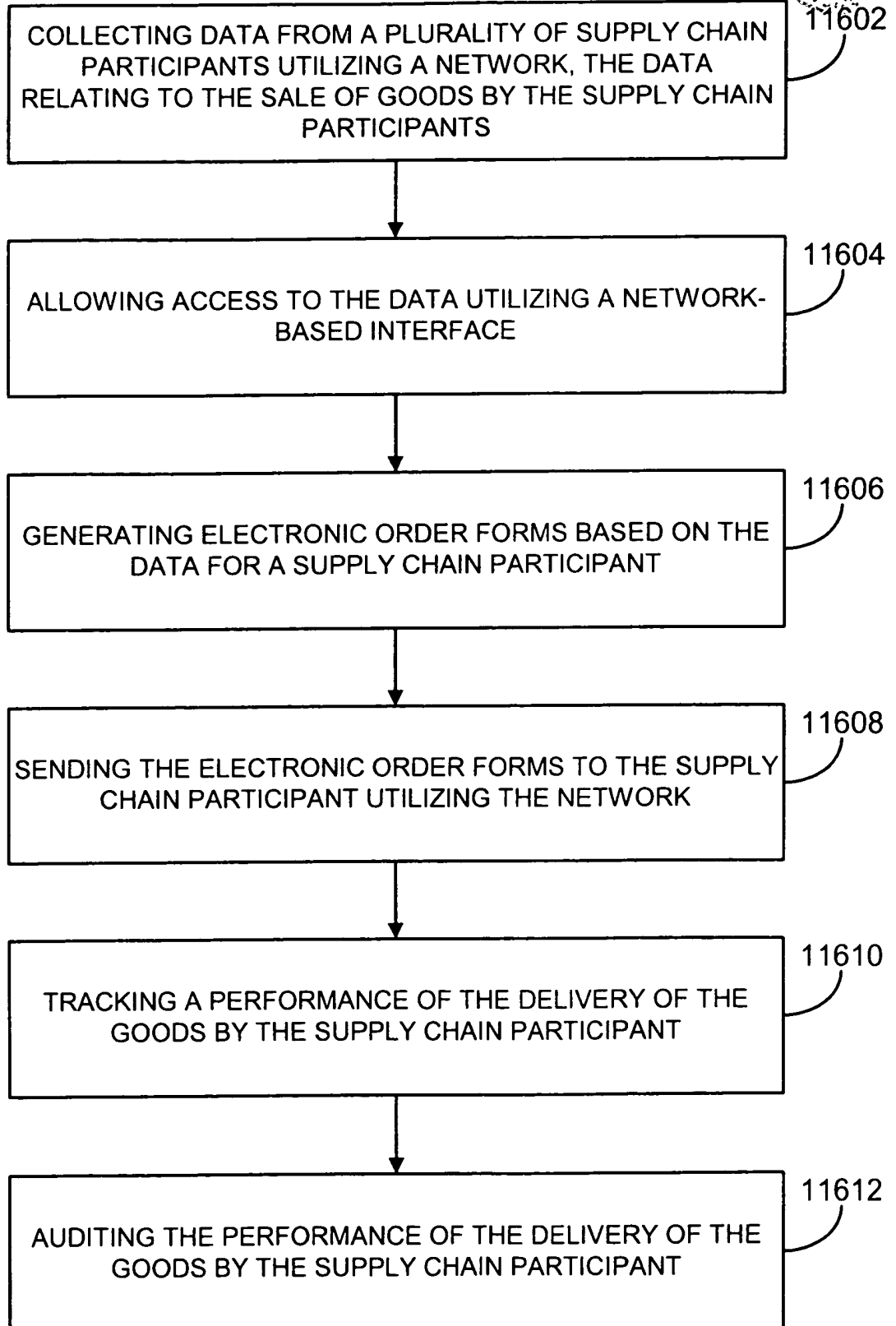


FIG. 116

11700

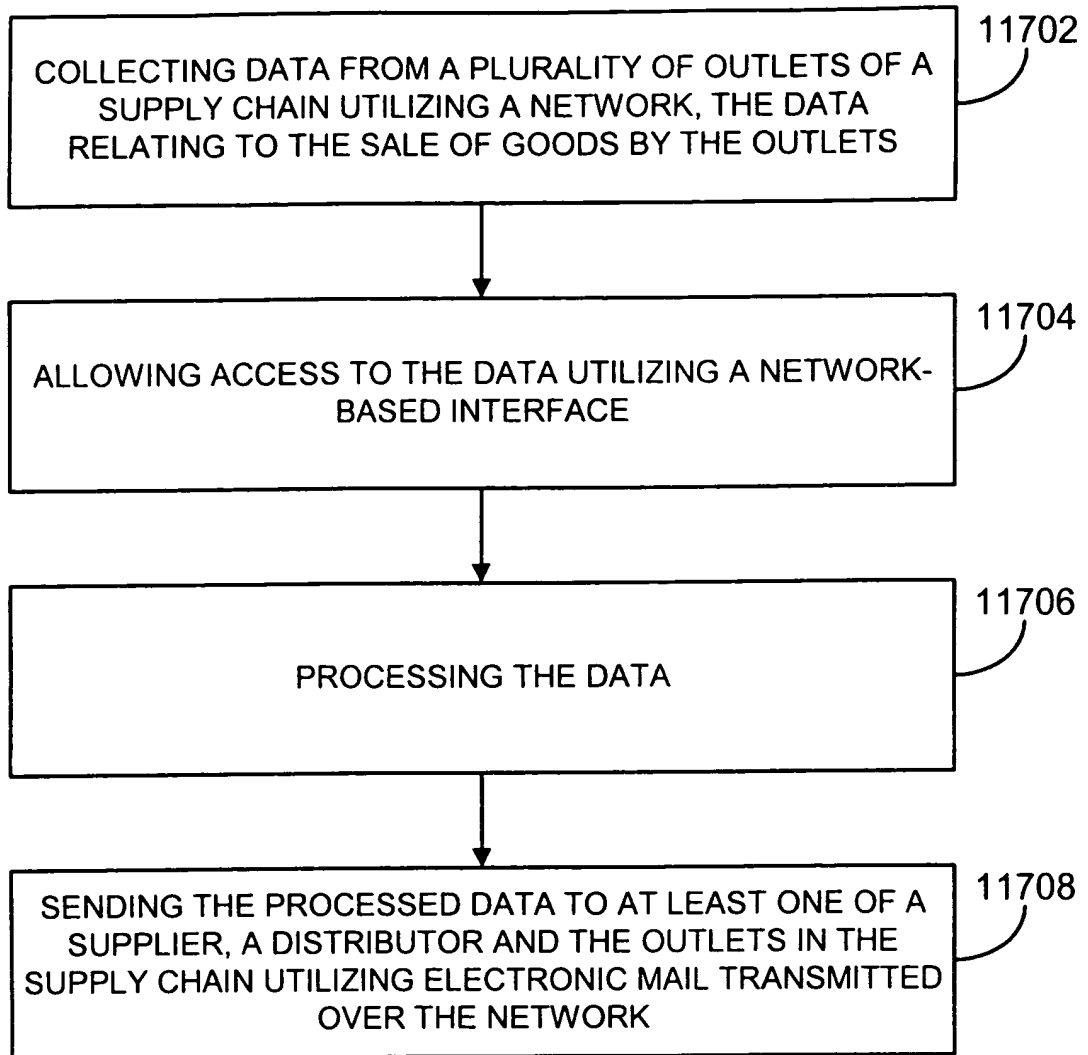


FIG. 117

11800

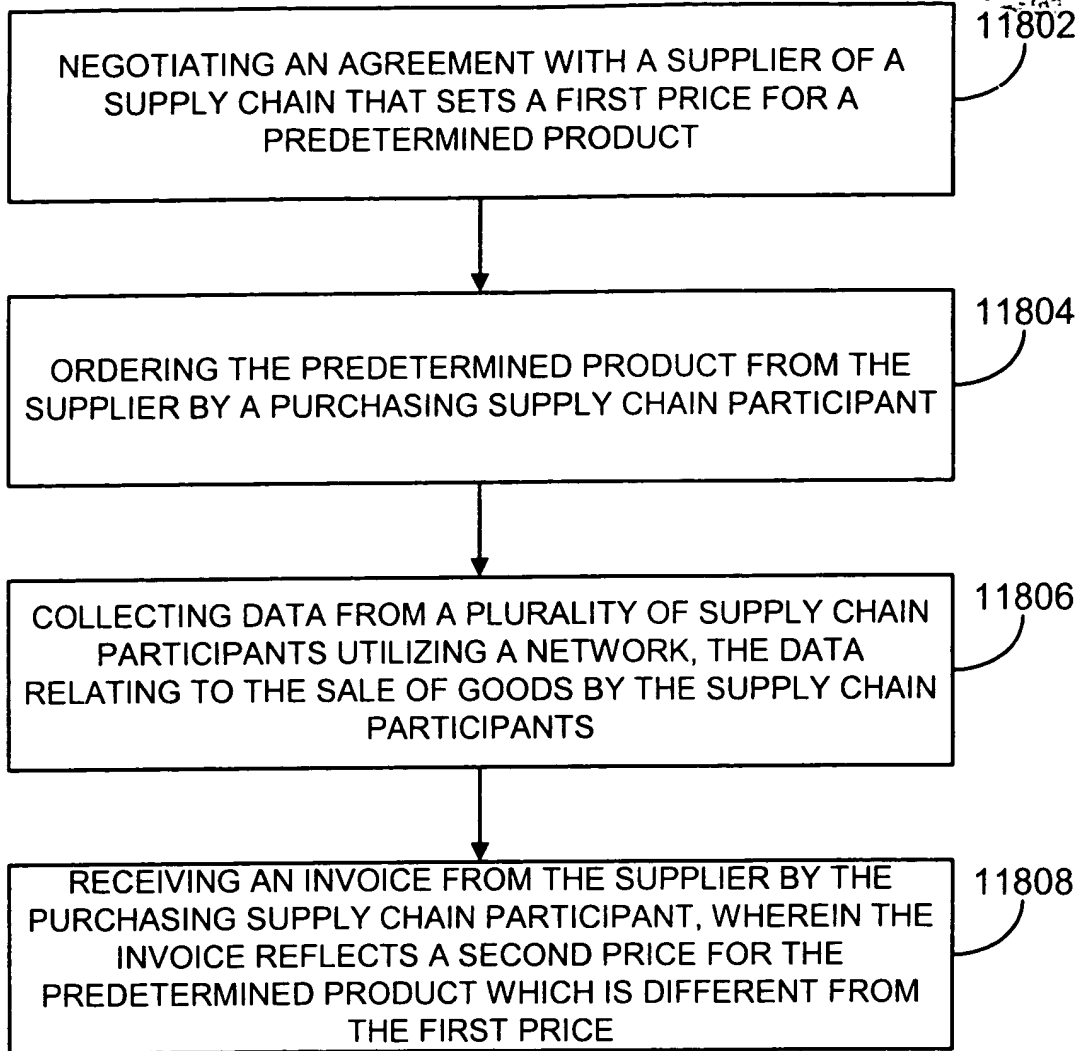


FIG. 118

11900

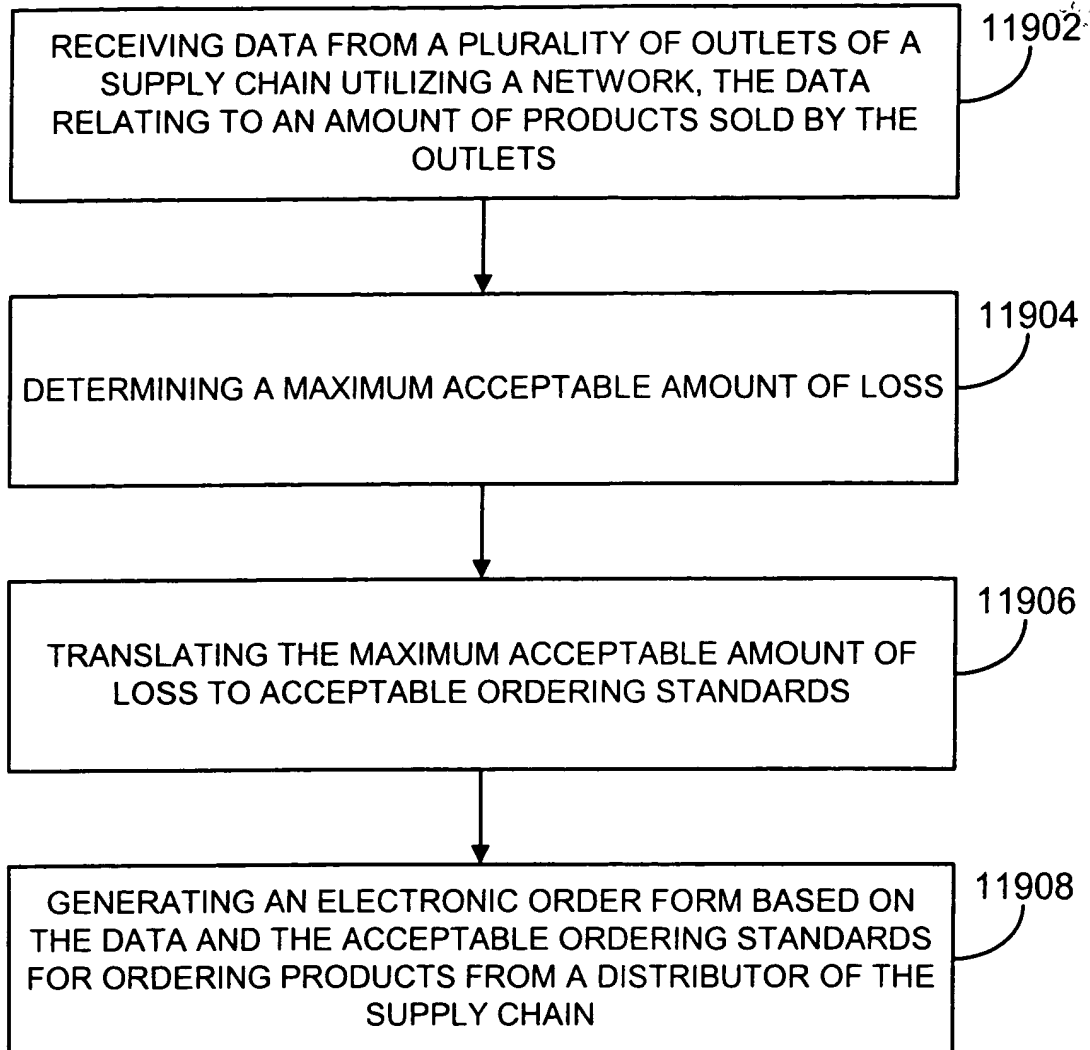
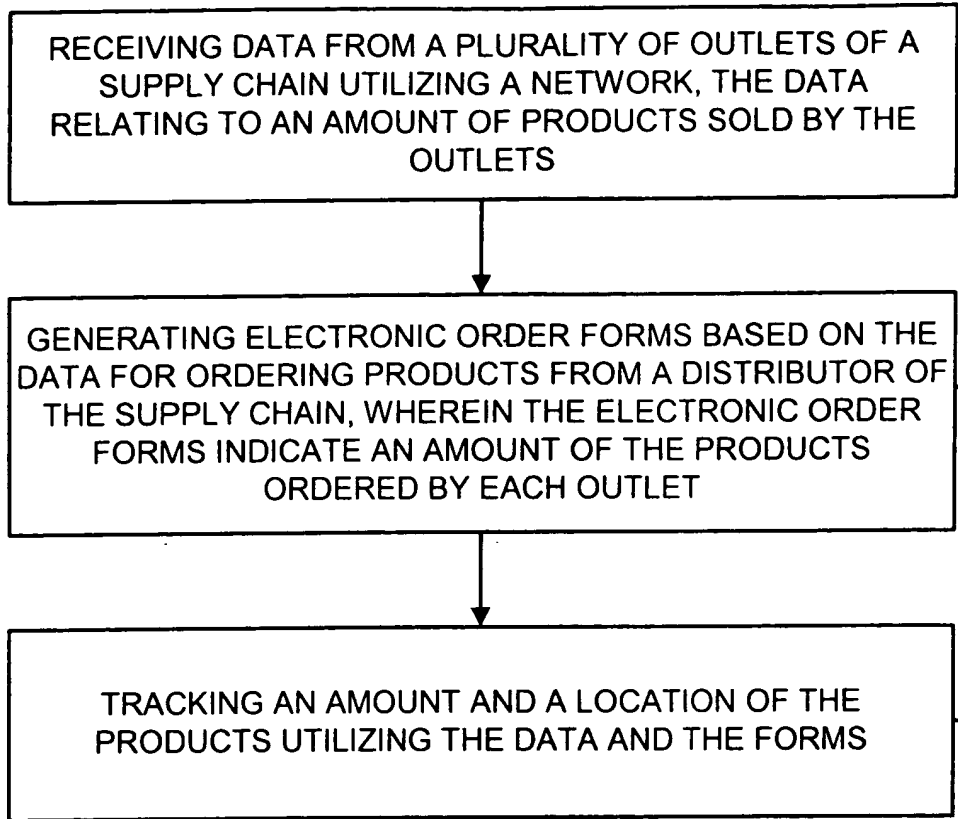


FIG. 119

12000



12002

12004

12006

FIG. 120

12100

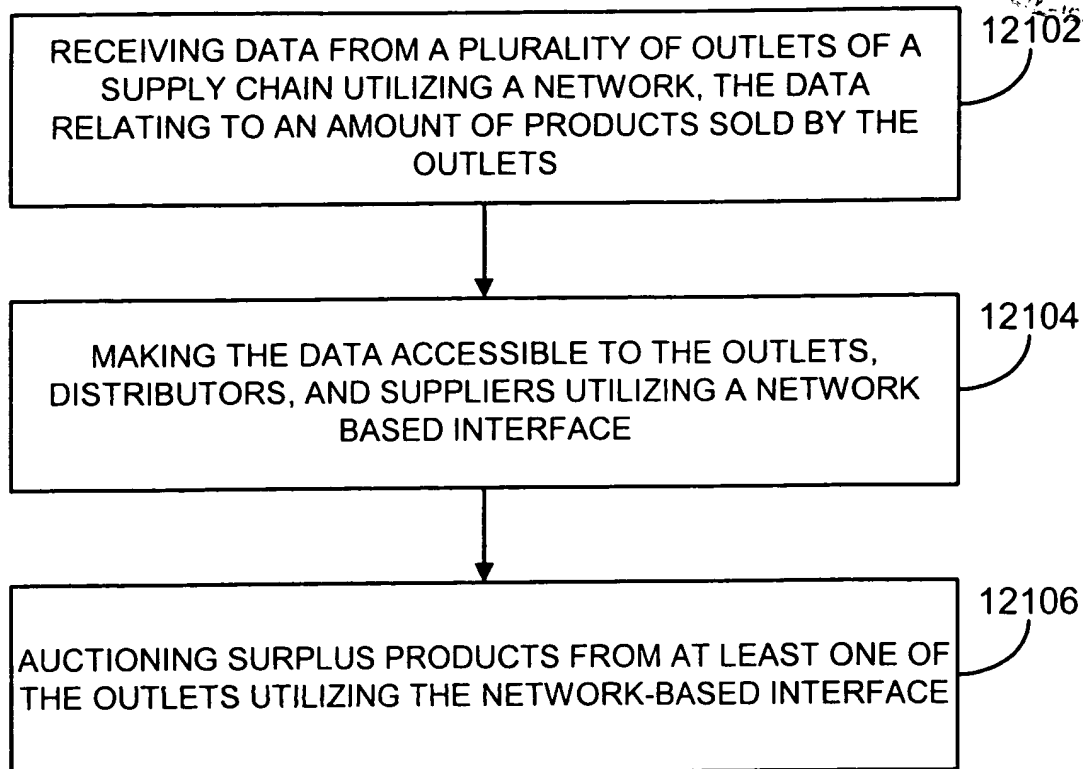


FIG. 121

12200

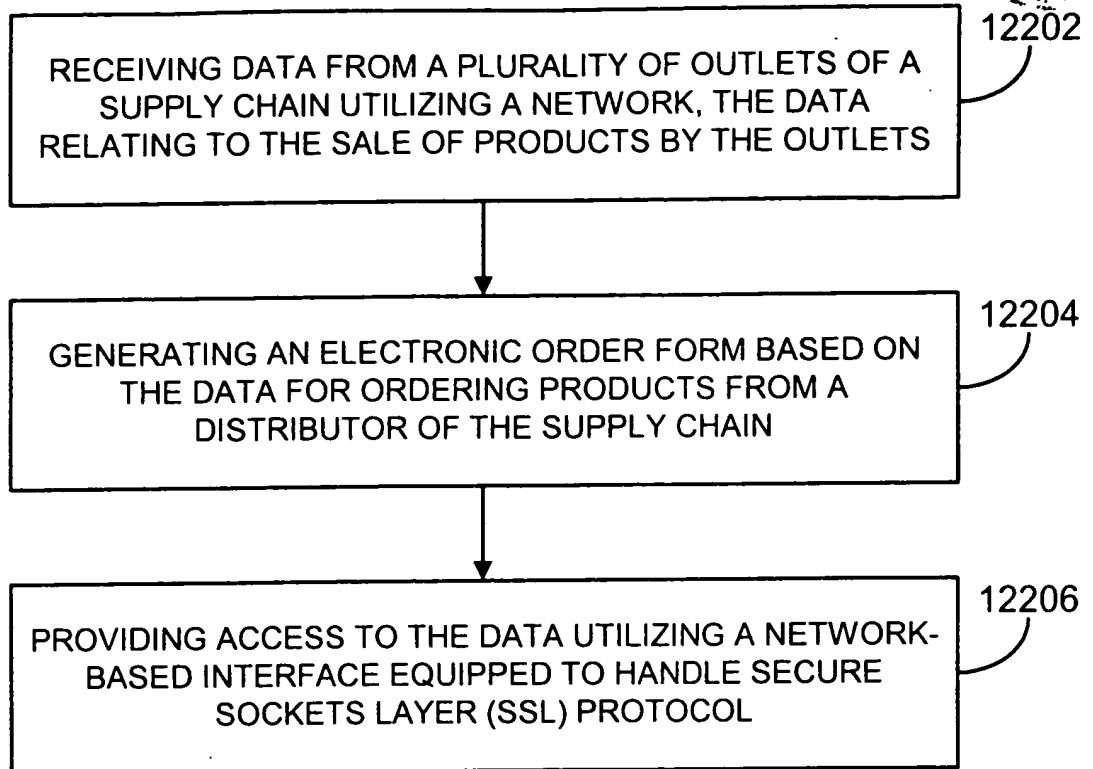


FIG. 122

12300

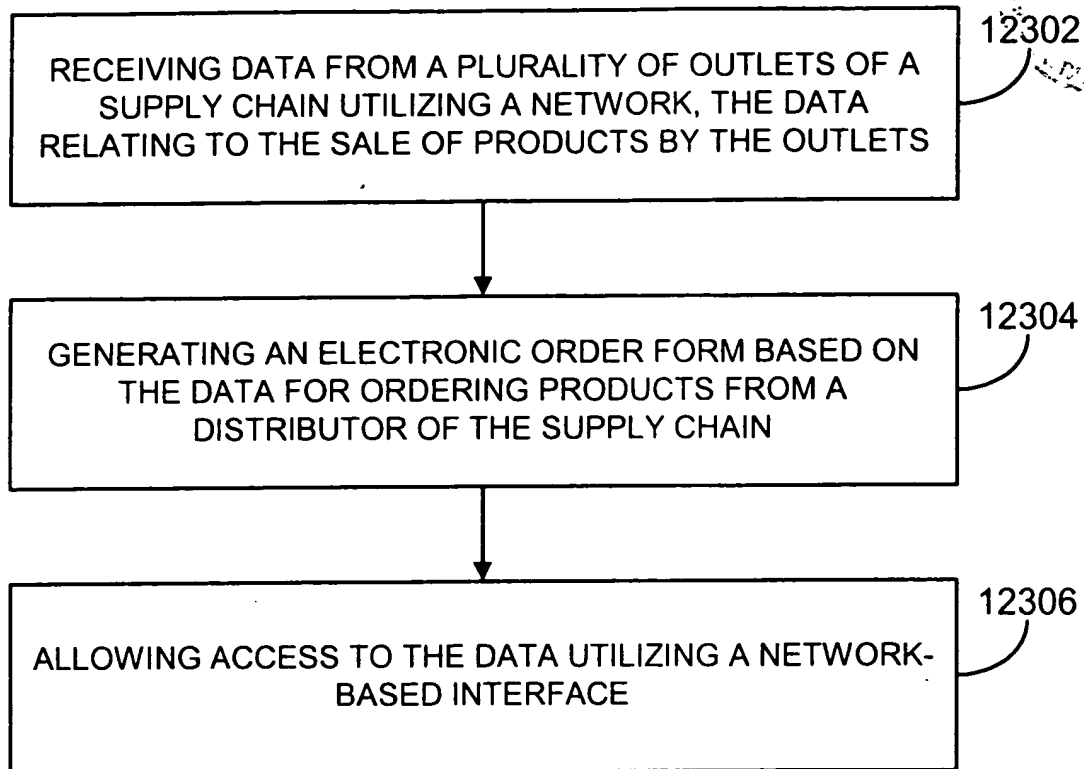


FIG. 123

12400

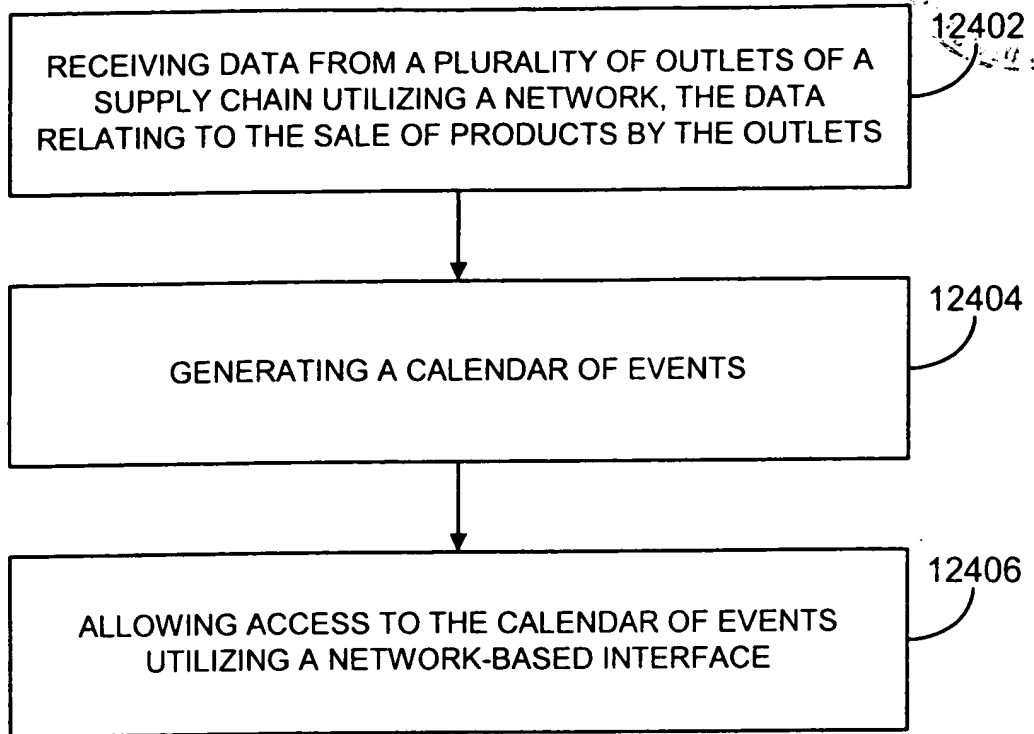


FIG. 124

12500

12502

Supply Patronage Sales/Inv Utilities Window

Supplier
Supplier Site
Distributor
DC

Item Items ...

FIG. 125

12600

12602

Sort Print New

FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code: Active

Item Rank:

FIG. 127

00046300-0000

12800

12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128





12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innepak Contents:	5/1000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	NCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name: <input type="text"/>
Status:	Active <input type="checkbox"/>	Rail Sidings: <input type="checkbox"/>

FIG. 132

13300

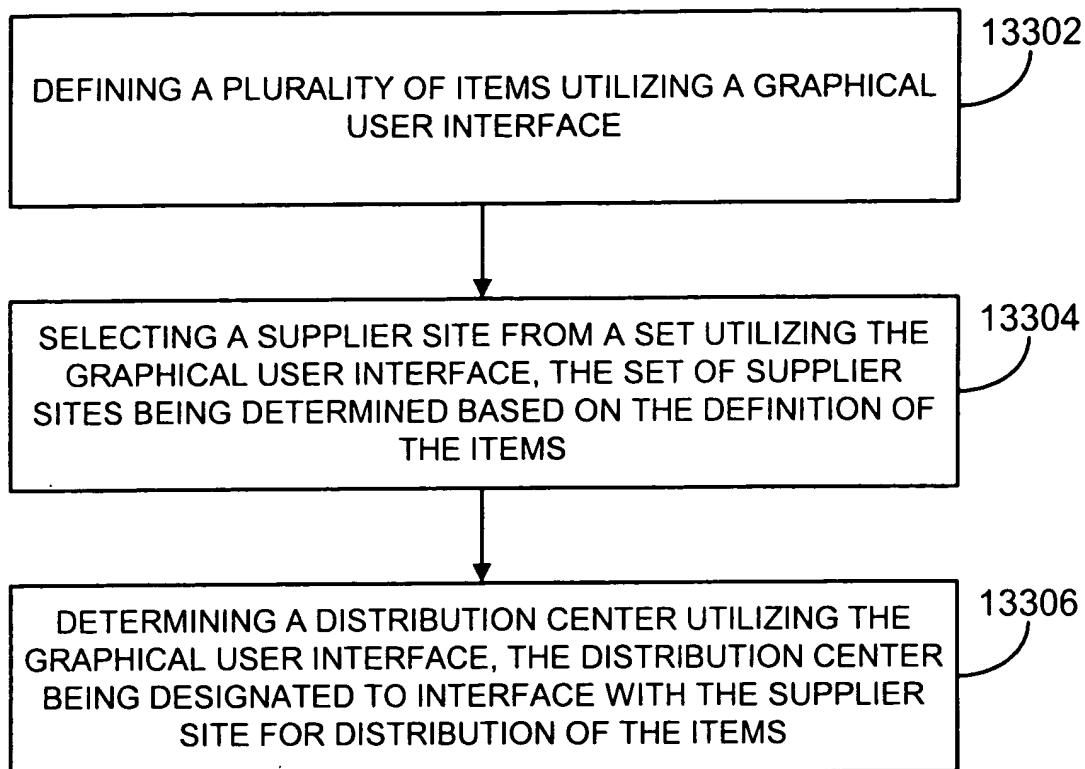


FIG. 133

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:	<input type="radio"/> Yes <input checked="" type="radio"/> No	Apply By:	Cell <input type="text"/>				

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

14400

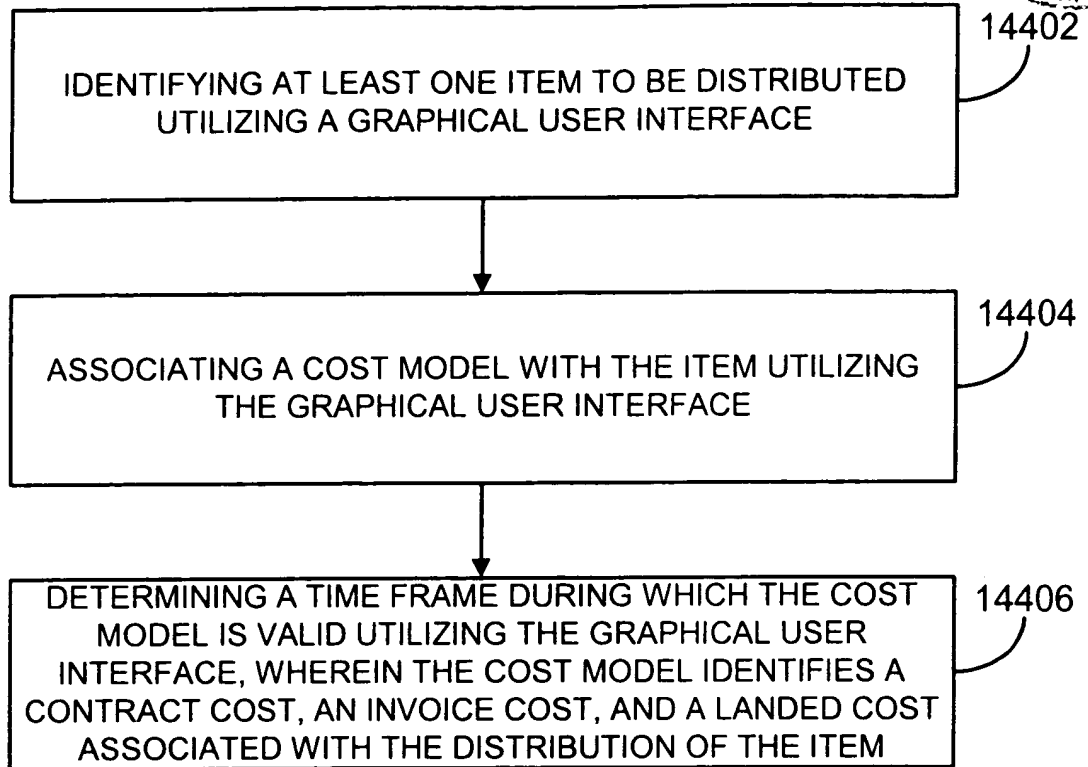


FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

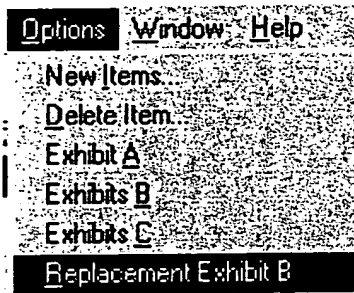


FIG. 152

15300



FIG. 153

15400

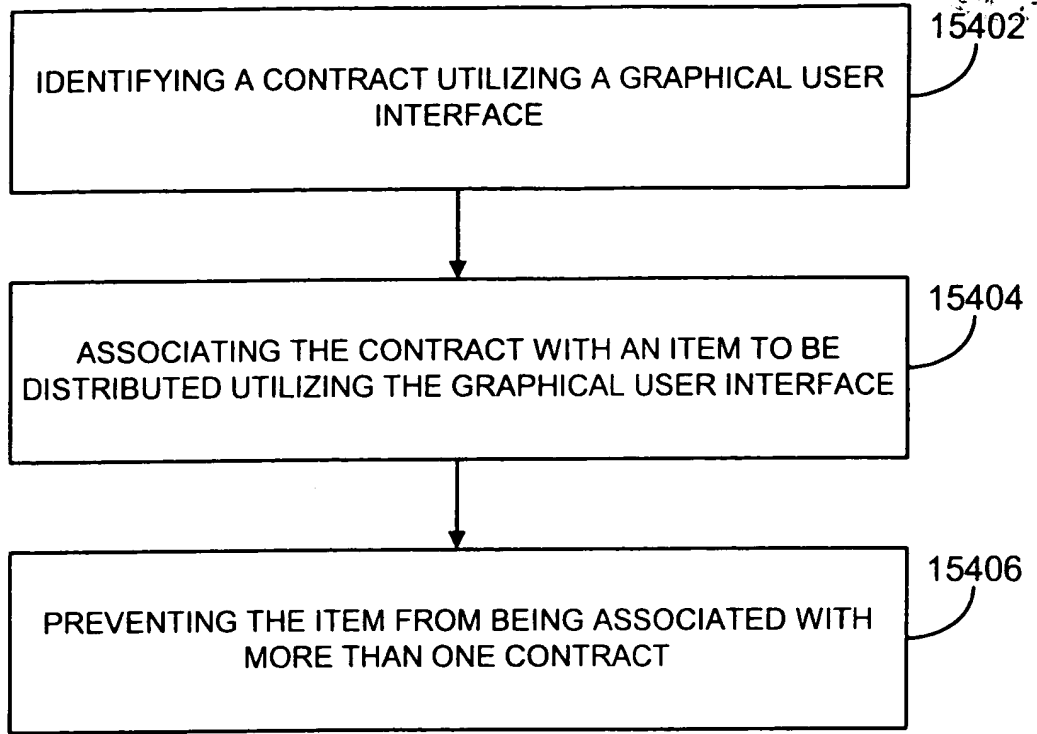


FIG. 154

2023-03-23 09:43:00

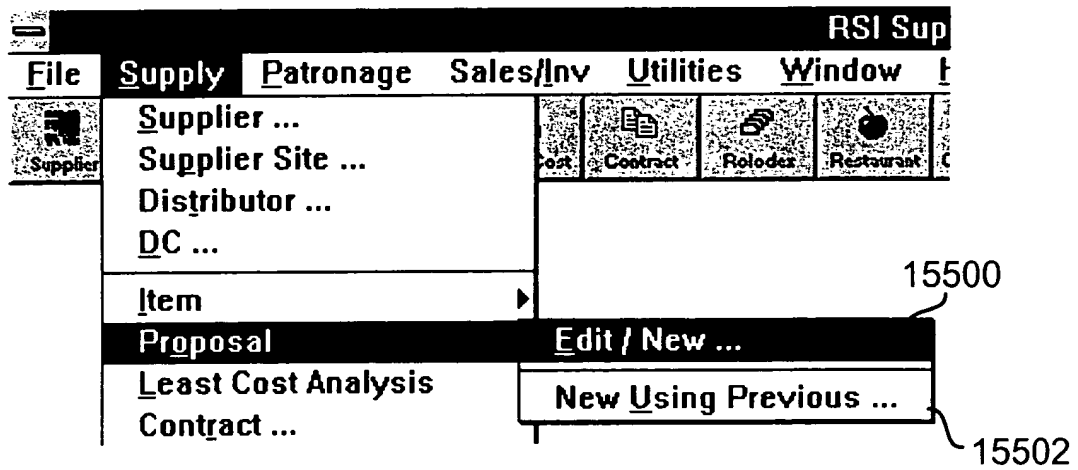


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids									
Main Info	Items	Suppliers	DCs						
Proposal Information <div> <div>Proposal ID: 1021</div> <div>Proposal Due Date: 06/12/97</div> </div> <div> <div>Proposal Name: Foam Hot Cups & Polystyrene Lids</div> <div>Contract Begin Date: 07/01/97</div> </div> <div> <div>Buyer Name: Dennis Clabby</div> <div>Contract End Date: 06/30/98</div> </div>									
Actions <table border="1"> <thead> <tr> <th>#</th> <th>Date</th> <th>Action Description</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>05/28/97</td> <td>Sent this bid to Dart and also sent a request for information to WinCup.</td> </tr> </tbody> </table>				#	Date	Action Description	1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.
#	Date	Action Description							
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.							

FIG. 156

15600 05/28/97

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

2 Rows Selected

Item Description
CUP-HOT

> >> << <

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

FIG. 158

20250323 09:51:56

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description			Item Description
CLIP-HOT 12 OZ (PAPER)	DRY	15902	CLIP-HOT 12 OZ (DRY)
CLIP-HOT 16 OZ (PAPER)	DRY	>	CLIP-HOT 16 OZ (500 CT) (DRY)
CLIP-HOT 8 OZ (PAPER)	DRY	>>	CLIP-HOT 8 OZ (DRY)
		<<	LID-HOT 12/16 OZ (DRY)
		<	LID-HOT 8 OZ (DRY)

15904 15906 15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaisse Components
	(None Selected)
	Generic FOB Pricing
	Mayonaisse Components

FIG. 160

FIG. 161

[illegible]

16200

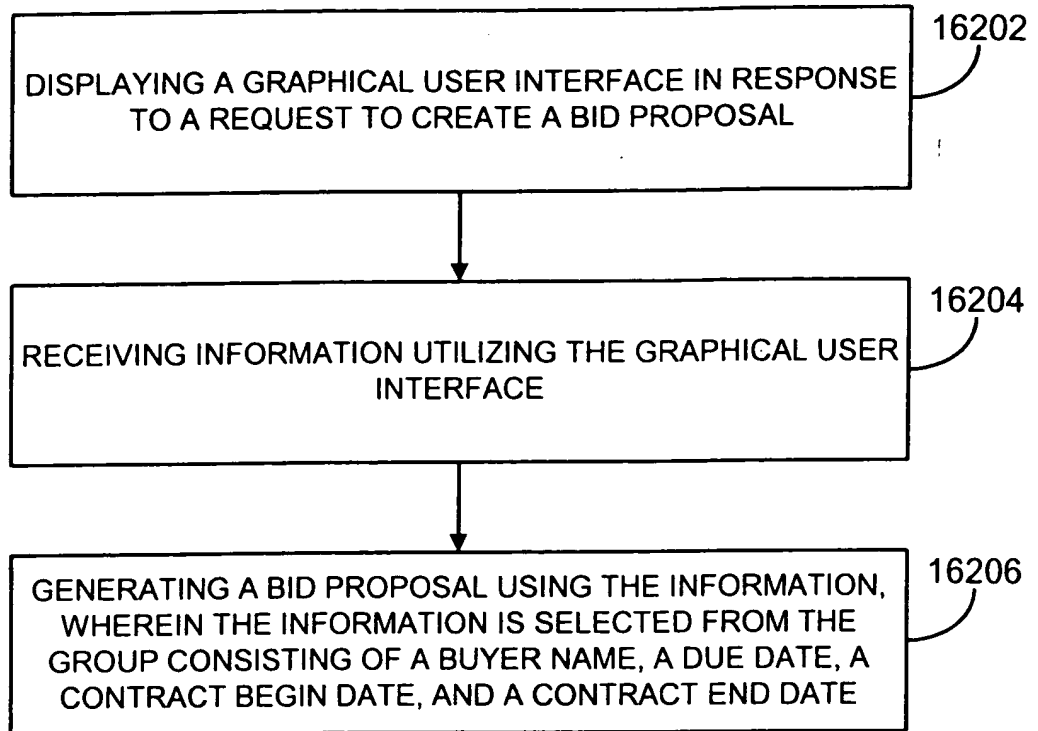


FIG. 162

FIG. 164



16500

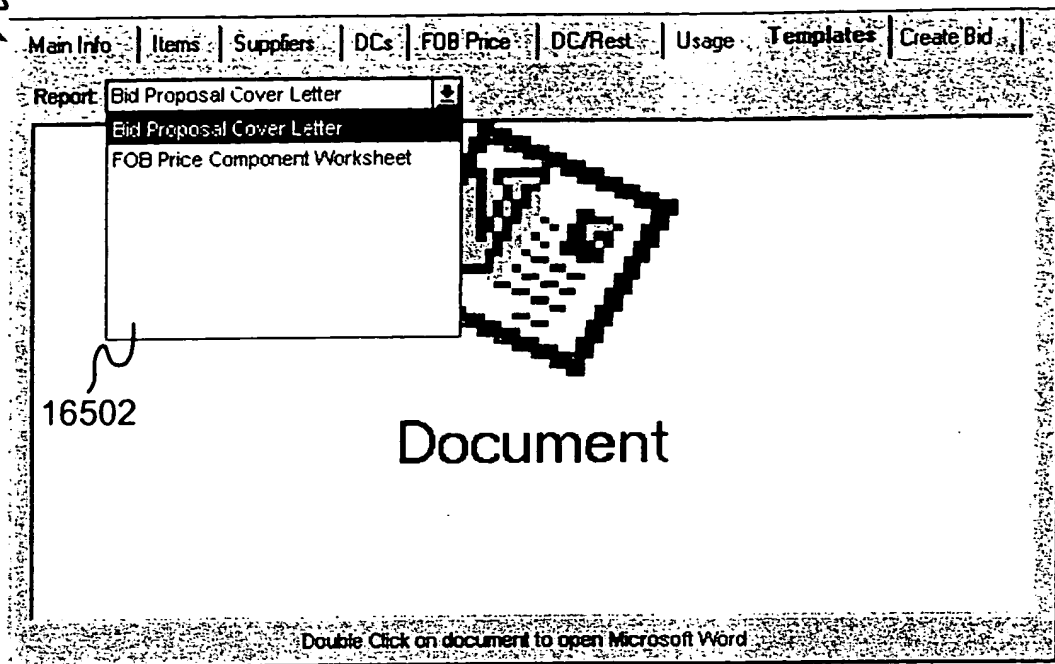


FIG. 165

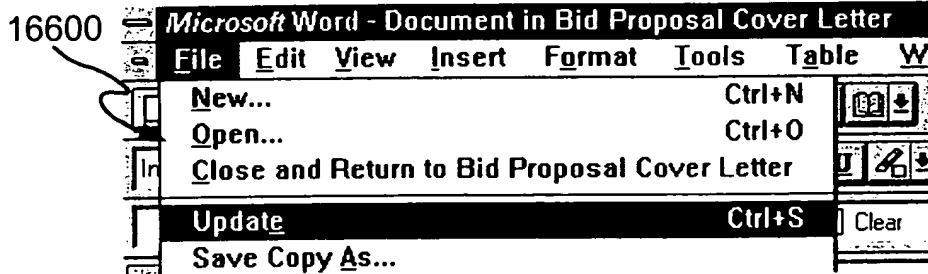


FIG. 166

000163000 070001

16700

[Main Info](#) | [Items](#) | [Suppliers](#) | [DCs](#) | [FOB Price](#) | [DC/Rest](#) | [Usage](#) | [Templates](#) | [Create Bid](#)

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	Cost
Bid Proposal Cover Letter <input checked="" type="checkbox"/>	FOB Price Component Worksheet <input checked="" type="checkbox"/>
General Terms & Conditions <input checked="" type="checkbox"/>	Truckload Freight Worksheet <input checked="" type="checkbox"/>
Usage Estimates <input checked="" type="checkbox"/>	LTL Freight Worksheet <input checked="" type="checkbox"/>
Supplier Facility Worksheet <input checked="" type="checkbox"/>	
Item Information Worksheet <input checked="" type="checkbox"/>	
Sample Supply Agreement <input checked="" type="checkbox"/>	
BN Specification Request <input checked="" type="checkbox"/>	

* LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800

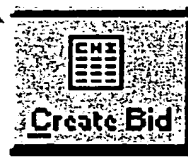


FIG. 168

16900

Report: 7/2/97

Item Information Worksheet	Supplier: (all)
Bid Proposal Cover Letter	
FOB Price Component Worksheet	
General Terms & Conditions	
Item Information Worksheet	
LTL Freight Worksheet	
Sample Supply Agreement	
Supplier Facility Worksheet	

Restaurant Services, Inc.
Item Information Worksheet
 ATTY
 DS

FIG. 169



17000

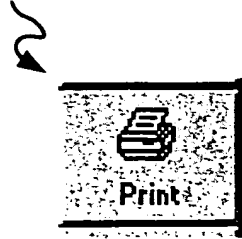


FIG. 170

17100



FIG. 171

FIG. 170

17200

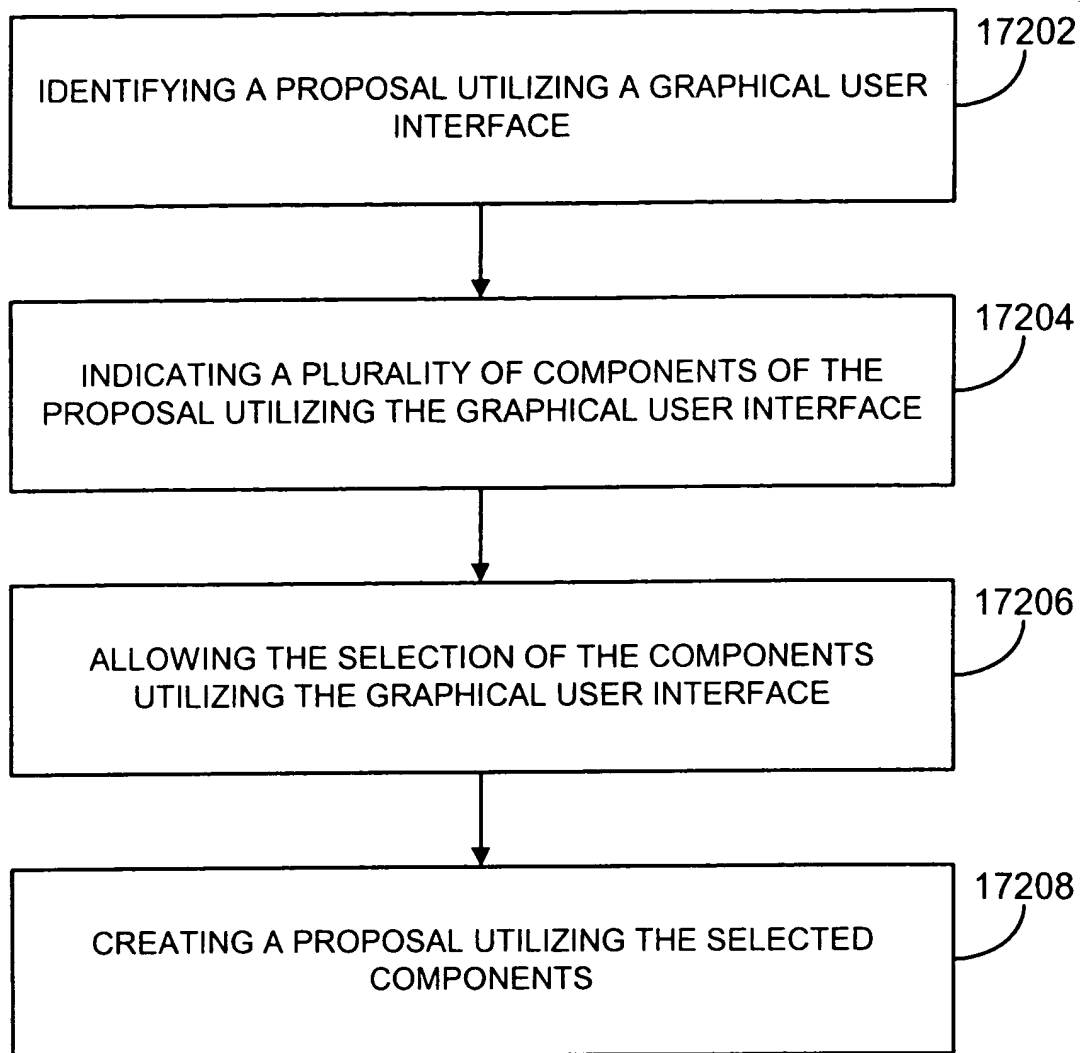


FIG. 172

17300



FIG. 173

17400

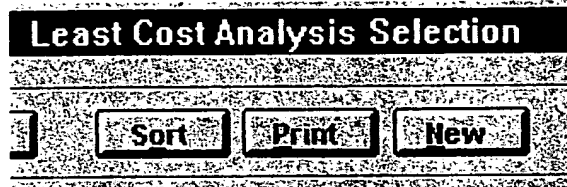


FIG. 174

17500

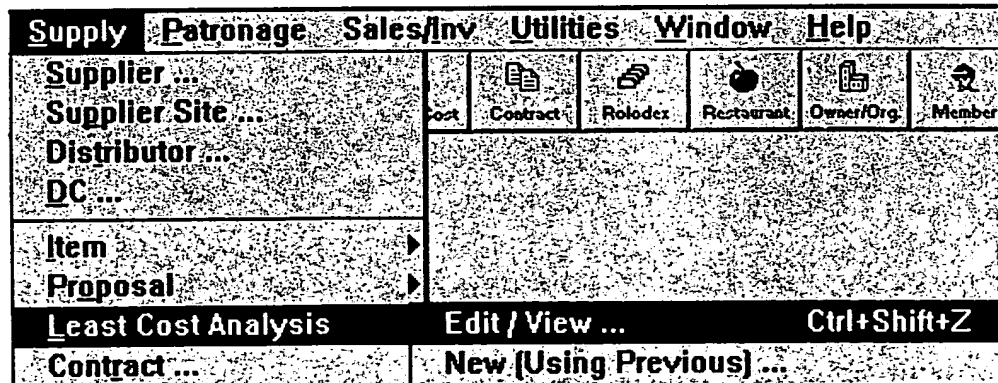
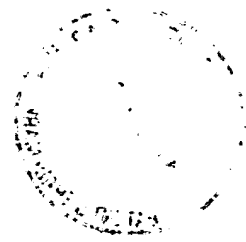


FIG. 175



Bid Proposal Name:	(None)
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

FIG. 176

17700

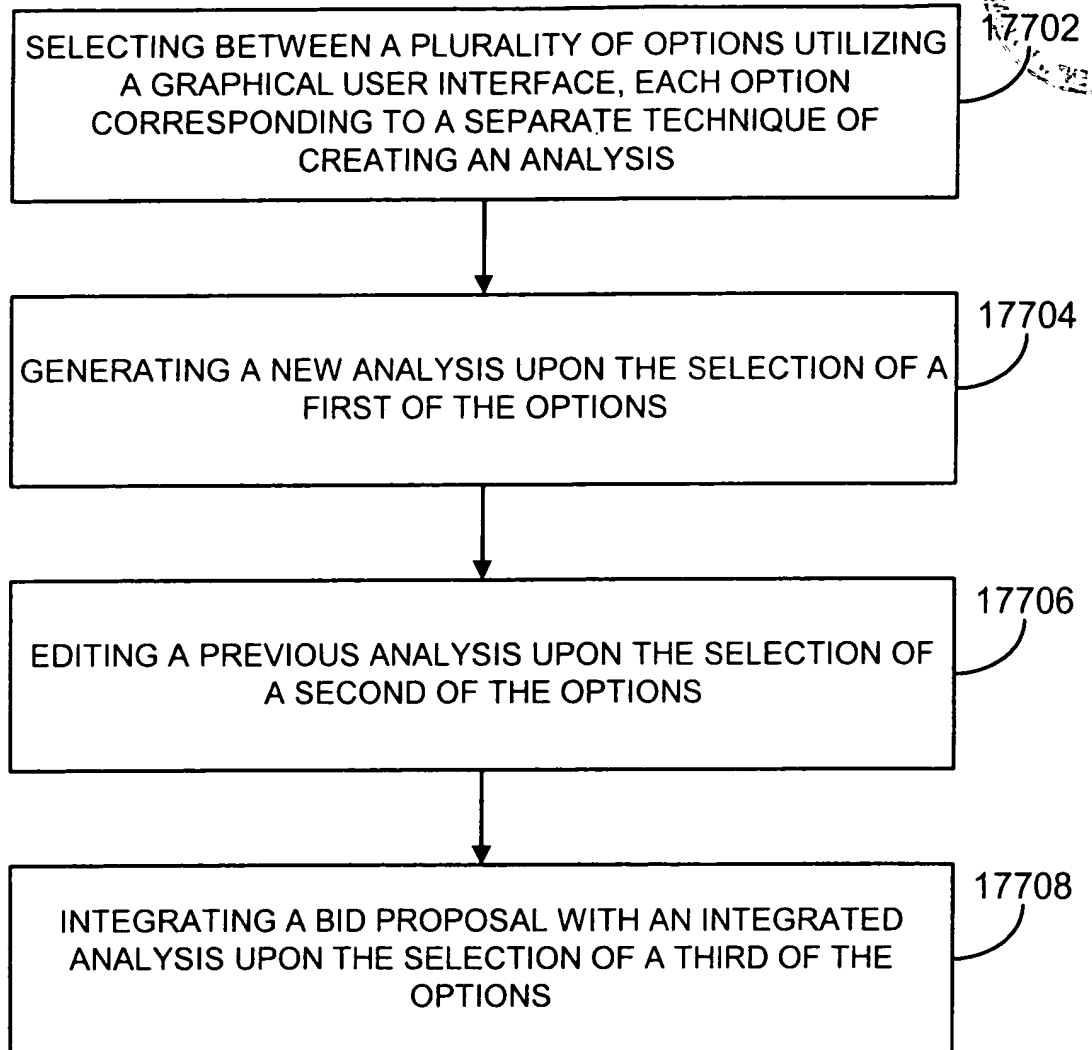


FIG. 177

[illegible]

FIG. 179

Version (1) of (9)		Base version	
What is the max # of FOB points to allocate to each DC ?	One FOB		
What is pricing method for this version ?	FOB + Freight		
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000		
Override RDC Truckload Validation?	No		
Solution Strategy:	Standard	Last Revision:	9/15/97 1:04 PM

18000



FIG. 180

18100

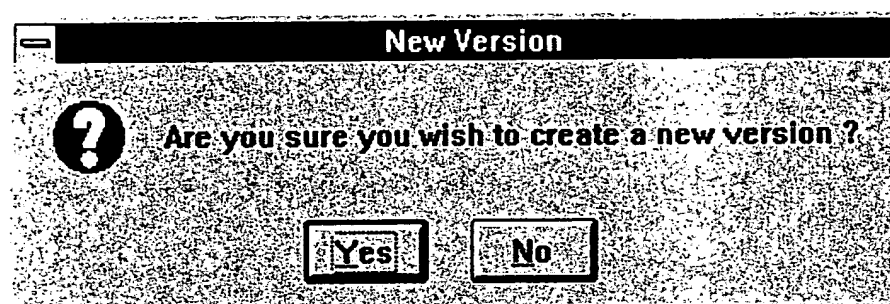


FIG. 181

FIG. 180

18200

MAINTAINING A PLURALITY OF SEPARATE VERSIONS OF AN ANALYSIS IN A DATABASE

18202

RECEIVING A REQUEST FOR AN ADDITIONAL VERSION OF THE ANALYSIS UTILIZING A GRAPHICAL USER INTERFACE

18204

GENERATING THE ADDITIONAL VERSION OF THE ANALYSIS IN RESPONSE TO THE REQUEST

18206

ALLOWING A PLURALITY OF PARAMETERS OF THE ADDITIONAL VERSION TO BE CHANGED UTILIZING THE GRAPHICAL USER INTERFACE, WHEREIN THE PARAMETERS ARE SELECTED FROM THE GROUP CONSISTING OF A MAXIMUM NUMBER OF SUPPLIER SOURCES, A PRICING METHOD, AND AN INVOICE ADJUSTMENT

18208

FIG. 182

00046358 073337

18300

Search Query Reset

Query Values 7 Rows Selected

Supplier FOB		Supplier FOB
DOP		DOPACO-DOWNTOWN, PA
	>	DOPACO-KINSTON, NC
		DOPACO-ST. CHARLES, IL
	>>	DOPACO-STOCKTON, CA
		IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18400 18402 18403 18404 18405 18406 18407 18408 18409 18410 18411 18412 18413 18414 18415 18416 18417 18418 18419 18420 18421 18422 18423 18424 18425 18426 18427 18428 18429 18430 18431 18432 18433 18434 18435 18436 18437 18438 18439 18440 18441 18442 18443 18444 18445 18446 18447 18448 18449 18450 18451 18452 18453 18454 18455 18456 18457 18458 18459 18460 18461 18462 18463 18464 18465 18466 18467 18468 18469 18470 18471 18472 18473 18474 18475 18476 18477 18478 18479 18480 18481 18482 18483 18484 18485 18486 18487 18488 18489 18490 18491 18492 18493 18494 18495 18496 18497 18498 18499

18500

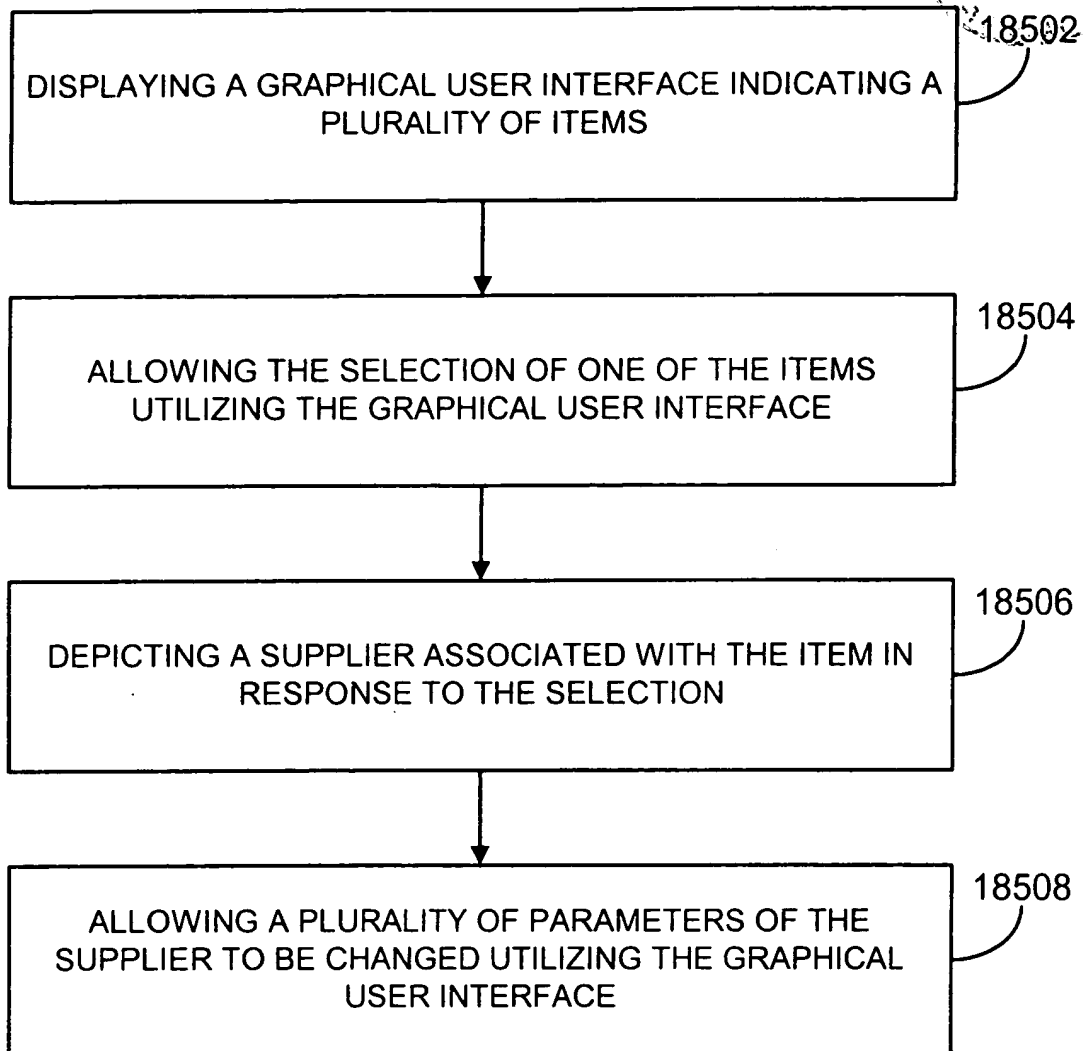


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M INCH(S)		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

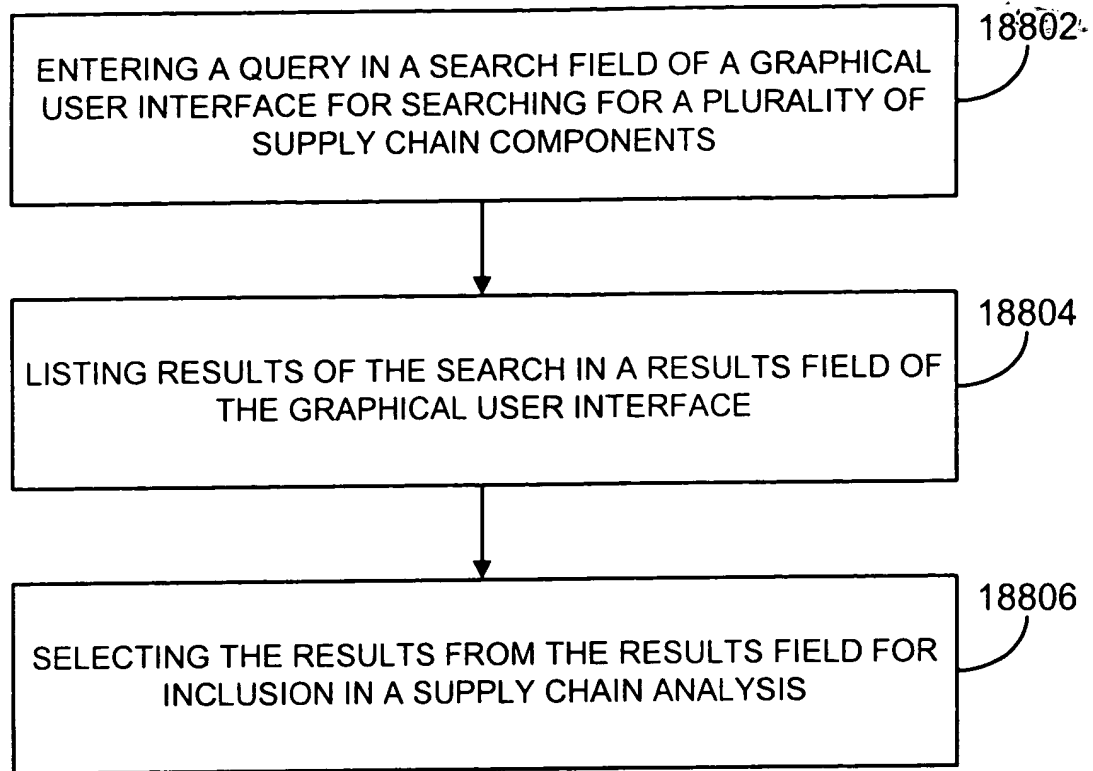


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
LAMB-WESTON, INC. PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
MCCAIN FOODS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
MCCAIN FOODS, LTD. PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, LTD. PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, INC. OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 190

19100



DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102



DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104



CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

19200

Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSE FOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAMB-WESTON, INC. PASCO, WA	
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WALKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

19500

19600

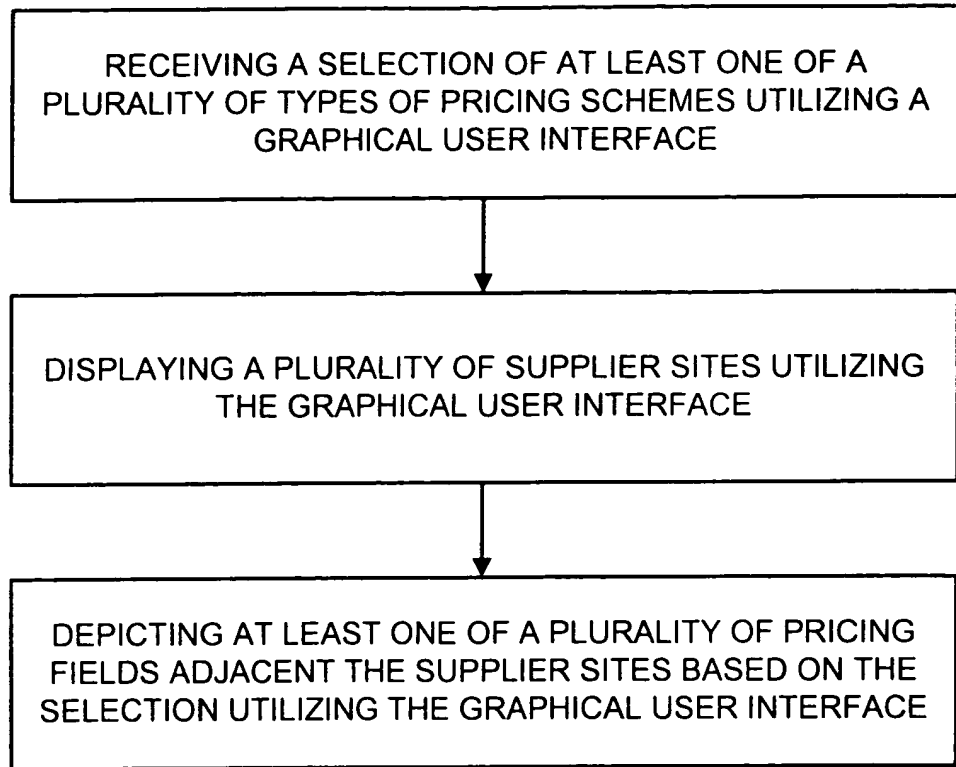


FIG. 196

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item		Item Growth %		Usage Period		
CHICKEN-PATTY		0.00				
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

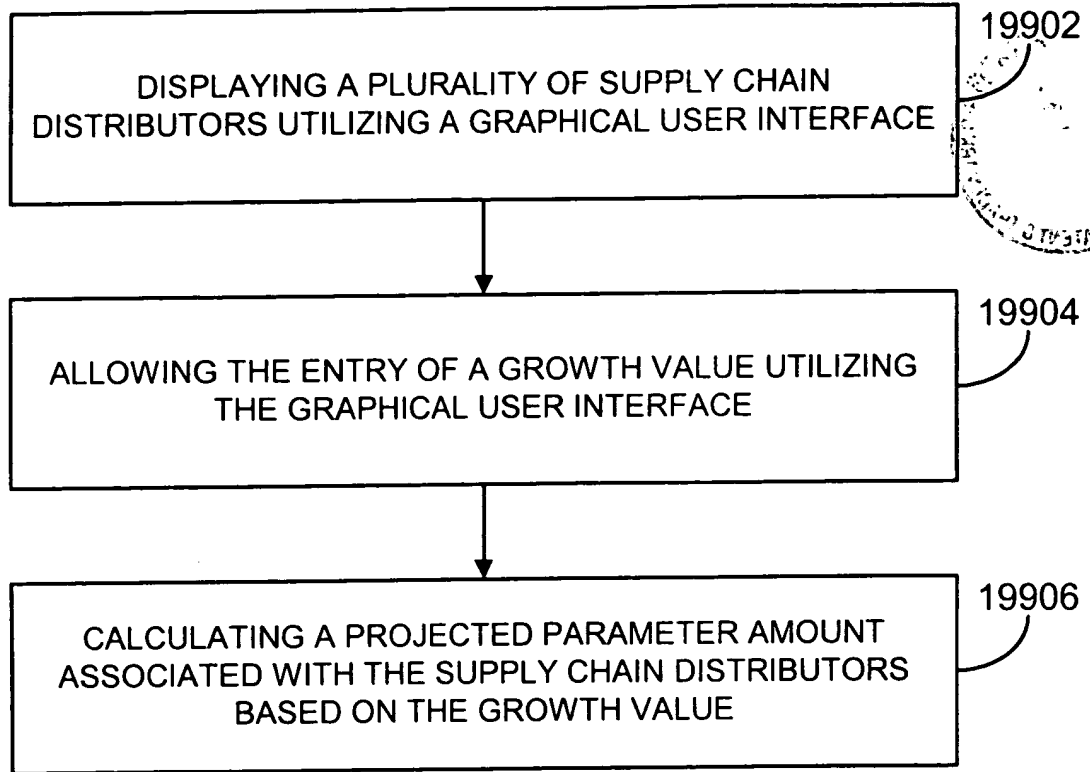


FIG. 199

20000

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction			Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

FIG. 200

20002

20100

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Lane Restriction		
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200


Invalid Selection	
	AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.
<input type="button" value="OK"/>	

FIG. 202

20300

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302

DESIGNATING A LANE RESTRICTION OF EACH OF THE
DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER
INTERFACE

20304

CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS
IN A SUPPLY CHAIN ANALYSIS BASED ON THE
DESIGNATION

20306

FIG. 203

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE, UT	691		

FIG. 204

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSEL VILLE AR	Russellville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

FIG. 204

20600

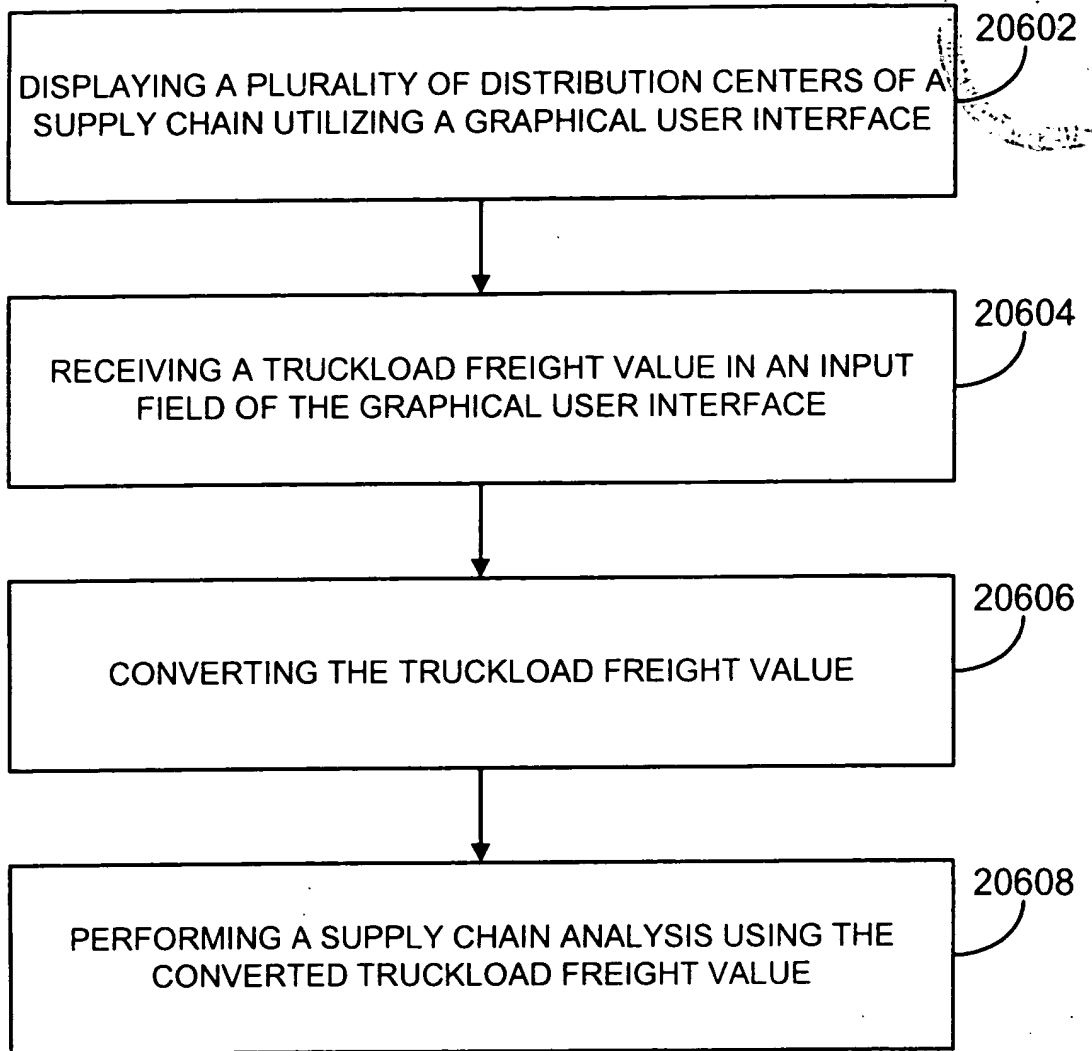


FIG. 206

20700

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RMW-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No

Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS RMW-ANCHORAGE	Corporate & FOB Point

FIG. 207

20800

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20802

IDENTIFYING A FREE ON BOARD (FOB) POINT ASSOCIATED
WITH A REGION IN WHICH THE DISTRIBUTION CENTERS
RESIDE

20804

FORCING THE DISTRIBUTION CENTERS TO USE THE FOB IN
RESPONSE TO A USER ACTION UTILIZING THE GRAPHICAL
USER INTERFACE

20806

FIG. 208

20900

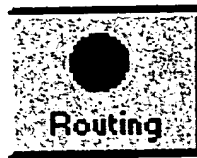


FIG. 209

21000

Report Selection

Report Type:	Report Name:
Optimal Product Routing	Freight Information Provided
	Freight Information Provided
	LTL Routing Grid By Lane
	Routing Results By Lane
	Routing Results By Lane, Item
	Routing Results w/ RDC Breakout By Lane
	Routing Results w/ RDC Breakout By Lane, Item
	TL Freight Variance Analysis

Report Parameters:

Supplier:	(All)
Supplier FOB:	(All)
Distribution Center:	(All)
Version:	Base Version

FIG. 210

21100

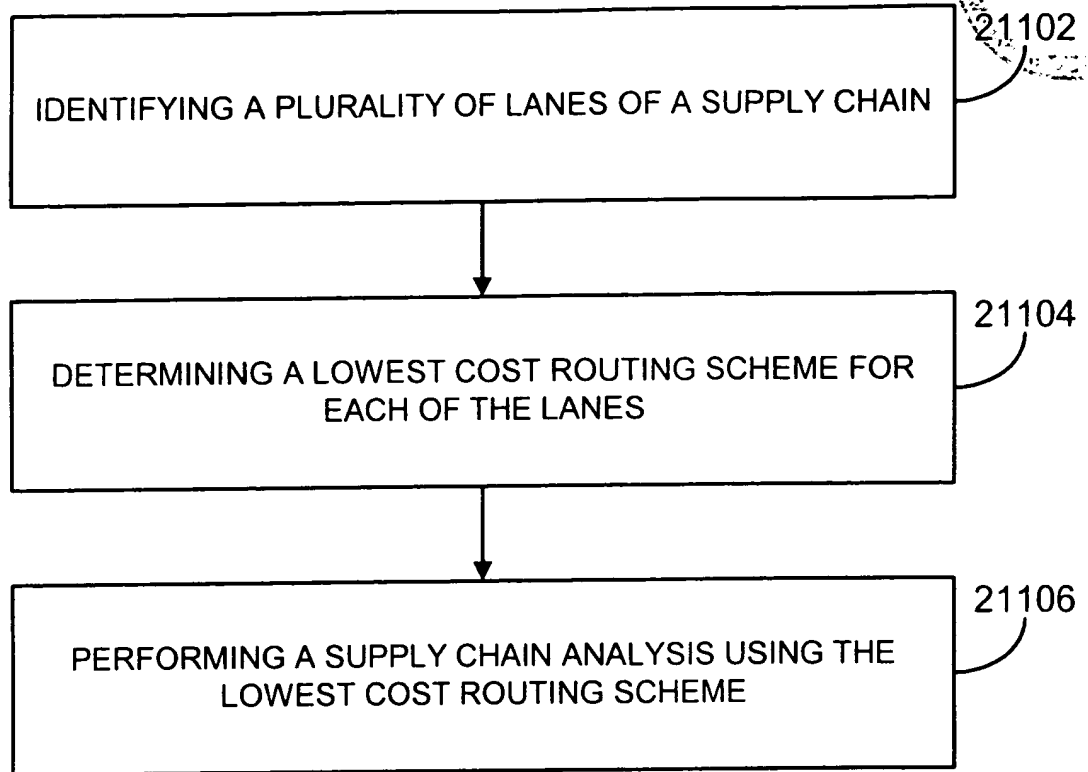


FIG. 211

21200



FIG. 212

21300

21302

Report Selection

Report Type	Report Name
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)

FIG. 217

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: ☒ Yes ☐ No

21900



FIG. 219

[illegible]

22000

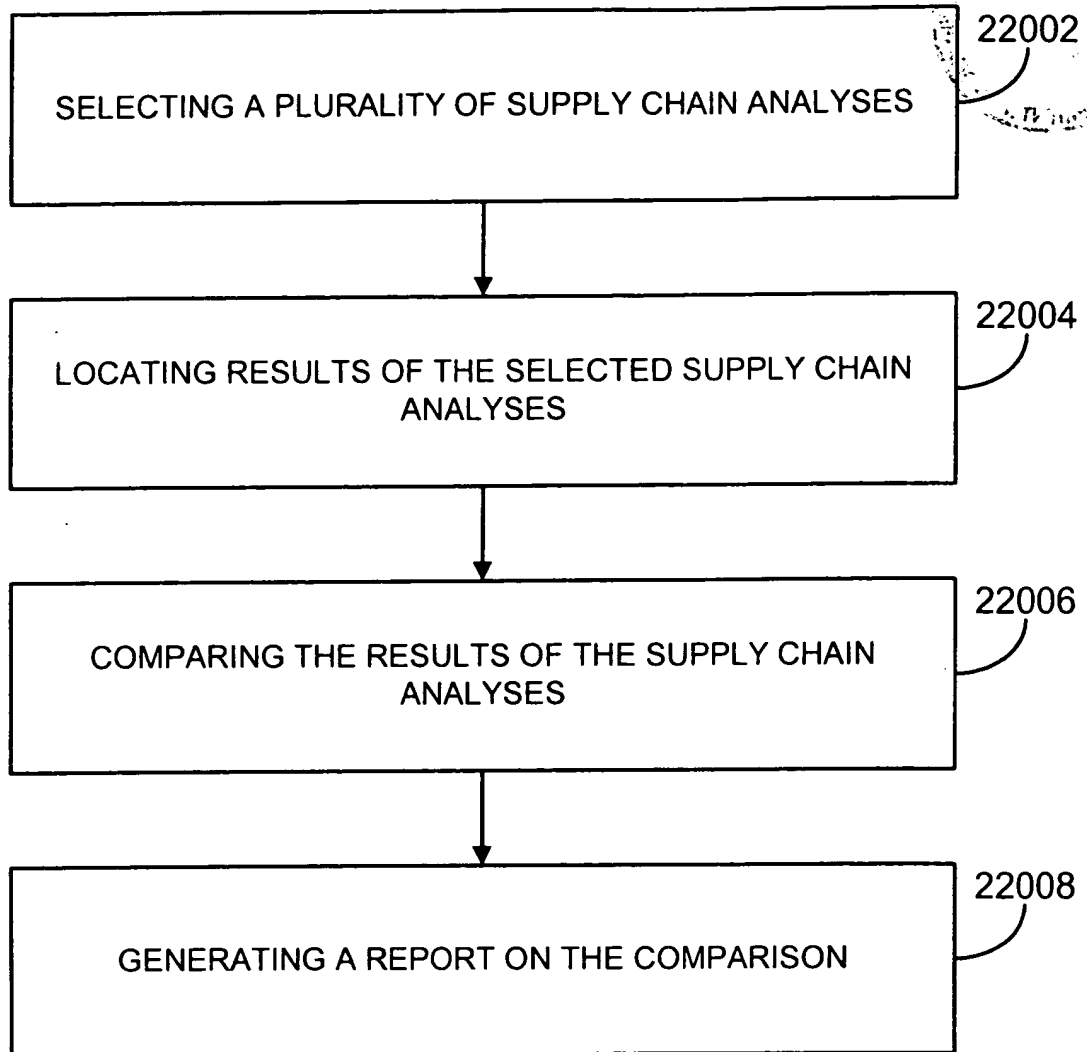


FIG. 220

22100

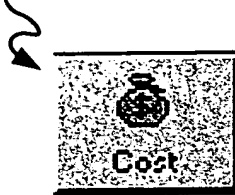


FIG. 221

22200

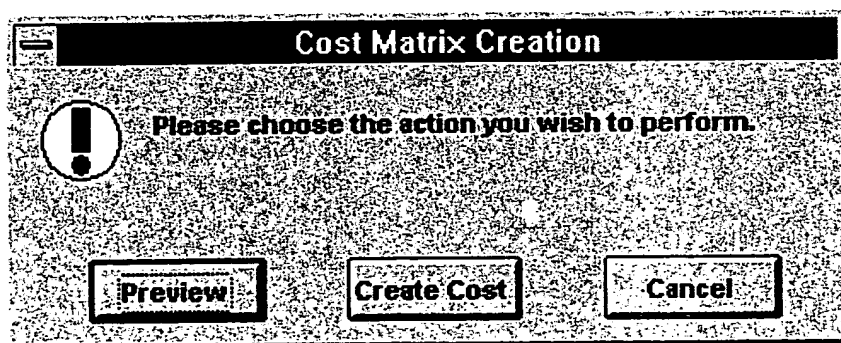


FIG. 222

FIG. 223

Supply Patronage Sales/Inv Utilities Data Options

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing	Freight	Formulas	Block Cost	Adjustments						
Date	FRSH DOM 50% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 90% LEAN BL	IMP ADJ 50% LEAN	Lean Fine Trd Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.0000	1.1500	1.2000	0.9500	0.9300	0.8200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.9383	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

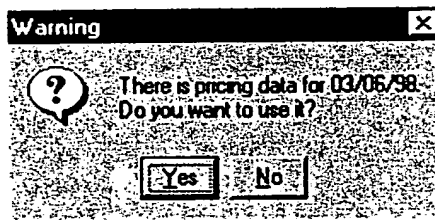


FIG. 226

22700

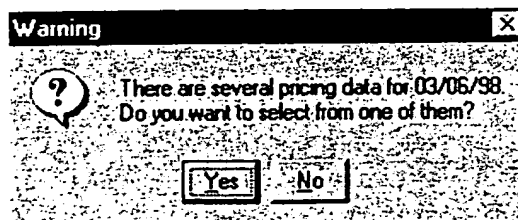


FIG. 227

22800

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		LFTB		Total	
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total
AFS-1	0.3120	0.2871													0.5940
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368									0.5941
GS-1	0.3270	0.3042													0.5866
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2178	0.2153	0.2179	0.2386			0.5721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.5684
TEX-1	0.3090	0.2766									0.3410	0.3802	0.2500	0.2452	0.5516
WHI-1	0.3250	0.2958									0.1750	0.1969	0.3650	0.3608	0.5765
WIS-1	0.3325	0.2977									0.4675	0.5155	0.1000	0.0986	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		LFTB		Total	
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?									
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>									
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>									
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>									
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>									
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>									
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>									
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>									
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>									

FIG. 231

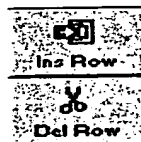
23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232



23300



23302

FIG. 233

23400



FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Hel
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236